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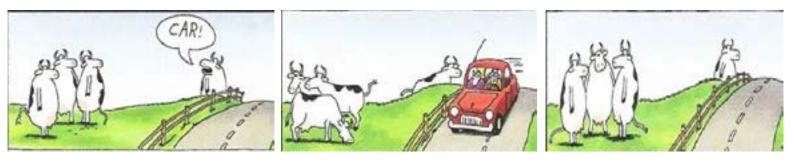
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Saskatchewan 🌽

The Saskatchewan Ministry of Agriculture's new webpage for livestock emergencies helps producers and first responders prepare for and respond to a livestock emergency.

Visit the page <u>HERE</u> to find information on how to respond to animal disease, rollovers, fires, extreme weather and other emergency events, as well as links to mental health supports, emergency contacts and much more.

Interested in spreading the word? Share Saskatchewan Agriculture's <u>Facebook</u> post or <u>X post!</u>





SASKATCHEWAN

RAYNER DAIRY REPORT

Managerial Skill Persistence in Alberta Dairy Farms

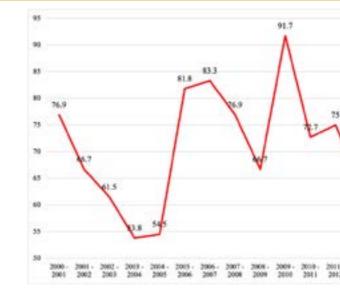
Rebecca Zanello and Dr. Eric Micheels

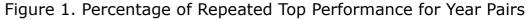
A common idea in basketball is the idea of having 'hot hands', where individuals believe that after a player has made a series of successful shots they have an increased probability of making their next shot (regardless of their historical shooting average). This same trend can be seen in finance, where investors often make decisions on whether to buy or sell mutual funds based on the performance of the fund manager. Evidence suggests the phenomenon of 'hot hands' is rightfully referred to as a fallacy; instead, the expectation of the success future performance should be the average performance over a period. It follows that immediate past performance may not predict future success, instead historical average performance may be a better predictor. In that sense, there is value in examining whether or not managers who outperform their peers in a given year will continue to do so – or whether above average performance in a given year was driven by chance.

To examine this, we used data from Alberta Agriculture and Irrigation's AgriProfit\$ Dairy Cost study, which includes financial records of 192 farms spread over 23 years. These data were analyzed to take a deeper look at whether managerial skill matters, and if success persists year over year. To do so, we measured the difference between an individual farms yearly return to cost and the provincial benchmark (the average return to cost for all farms in that AgriProfit\$ study year). After controlling for variation in returns and costs attributed to farm characteristics (herd size, building and equipment values, and pasture acres) we are left with the remaining unexplained difference between the performance of an individual farm and the provincial average. It is assumed that this difference relates to managerial skill, and thus we generate managerial scores based on a farms' individual difference from the provincial average.

Although we know managerial skill is one component of the difference, it could be argued that there are other unobservable factors as well (e.g. luck). This is why we have chosen to test for persistence in the managerial scores – one farm might have a high score in one year due to chance but having a consistently high managerial score year over year is more likely to reflect pure differences in managerial ability.

Figure 1 represents the percentage of farms who had a managerial score that was in the top quartile of the distribution in the first year and the top quartile of the distribution in the second year. The farms who clear both hurdles were classified as top performers. On average, 72.3% of farms who ranked in the top guartile in one year were also able to sustain higher performance in the following year.





There is also the ability to look at farms who were in the bottom quartile of the distribution year over year. Using this classification, we can contrast the attributes of farms who were able to find continued success and those who did not. As shown in Figure 2, the average performance scores for farms who were able to achieve top performance year over year were roughly 25 points higher than those who did not achieve repeated success.

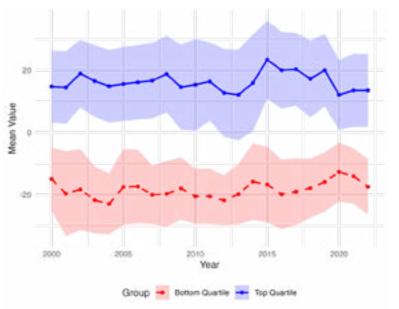


Figure 2. Average yearly managerial performance scores (mean \Box 1 SD)

Our analysis revealed that productivity was a key factor in differentiating farms that were persistently high performers and those that were low performers. One way to account for productivity and scale is to measure milk sales per employee. Low performing farms often had lower amounts of milk sales per employee equivalent (\$) than their higher performing counterparts. Interestingly, both groups have followed similar trends throughout the last 20 years, with average milk sales per employee rising roughly \$93,000 between 2000 and 2023 for the low performing group compared to roughly \$178,000 increase over the 23-year period for the top performers.

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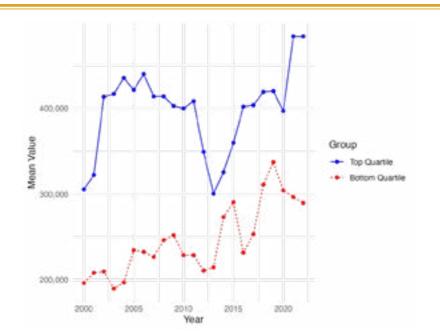


Figure 3. Average yearly milk sales per employee equivalent (\$/employee equivalent)

Farms who performed well year over year also tended to have lower total veterinary costs per cow with an overall average of \$135/cow compared to \$164/cow for the farms who did not achieve repeated success. It is assumed that the lower costs equate to improved preventative measures that reduce incidence of health issues, rather than the alternative suggestion of just reducing expenditures.

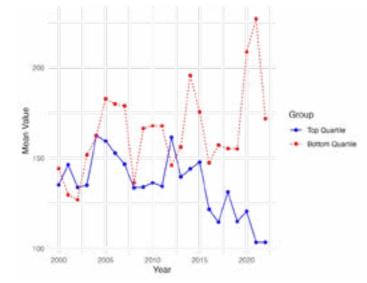


Figure 4. Average yearly veterinary costs per cow (\$/cow)

As feed costs are a major expense for dairy farms, efficient feed production is also a key variable that separates top performers from others. Producers who ended up in the top 25% year over year tended to grow more of their own feed. On average, these farms produced 77% of their total feed (on a tonnage basis) on farm compared to only 42% for farms who did not achieve repeated high performance.

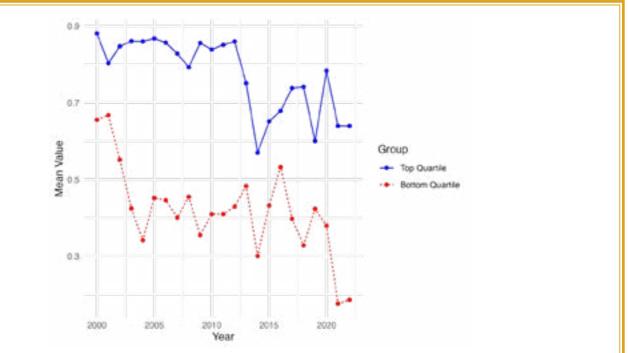


Figure 5. Average ratio of feed grown at home compared to purchase feed

Both groups of producers had similar levels of debt per cow. On average, the top performing group held \$4,084.91 of debt per cow, in contrast with \$4,308.19 of debt for farms in the bottom 25% in our analysis. In addition, the debt levels for both groups have fluctuated in the last 20 years but remained between roughly \$2,500 and \$5,000 per cow consistently.

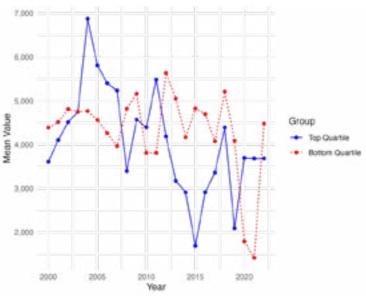


Figure 6. Average yearly debt per cow (\$/cow)

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Lastly, Figure 7 shows the Equity to Asset (EA) ratio of farms in the top and bottom groups. The top performing group tends to have a more stable EA ratio (around 0.985), whereas the low performing farms had rising EA ratios over the last 20 years. However, these differences are minor, as the overall EA ratio of farms who participated in the Dairy Cost study are high.

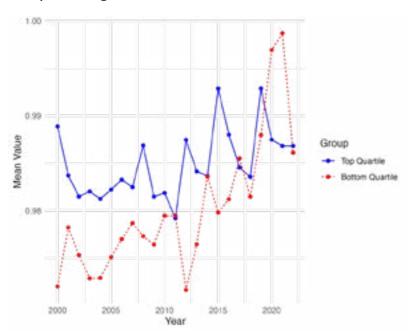


Figure 7. Average yearly equity to asset ratio

How do you apply this information? Overall, these preliminary results suggest that dairy producers wishing to find repeated success may want to think about optimizing their labor utilization, herd health, and feed costs (particularly the ability to produce their own feed). Our next steps will be to conduct preliminary analysis on these findings, taking into consideration herd size. We hypothesize that the ability to adopt technology and exploit economies of scale may influence farm performance. Further research into managerial returns in the dairy sector and the robustness of these findings will be continued by the authors, with a complete research article coming in late 2025.

More information on the research can be obtained by email at

rebecca.zanello@usask.ca



Hands-On Education: Learning Where Milk Comes From

With today's growing disconnect between consumers and agriculture, dairy farmer Derek Westeringh saw an opportunity — and a responsibility — to help bridge that gap. Each year, he welcomes around 400 students, teachers, and parents to his farm for hands-on tours focused on how milk gets from the cow to the carton.







The tours are designed to be both interactive and educational. Before stepping into the barns, Westeringh sets the tone: "We're entering the cows' home," he tells the group. "We need to respect them by staying calm and quiet." It's an early lesson in animal welfare and safety — and one that sticks with visitors.

The first stop is the milking parlour, where groups learn how cows are milked and where the milk goes before it leaves the farm. From there, the group visits the main barn to meet the cows, with planned educational stops and plenty of time for questions — not just from students, but from curious adults as well. It's important that they know that cows are handled with love, respect and care.





Outside, Westeringh explains what dairy cows eat and why their diet of silage is more than just grass. "They're like athletes," he says. "They need a balanced, nutritious diet to stay healthy and produce high-guality milk." In every bite, cows receive their full nutritional needs that fuel their bodies.

Then it's on to the calf barn - often the highlight. Calves greet the kids with eager eyes and sandpaper tongues, and if the timing is right, they get to help with bottle-feeding. It's a memorable, hands-on experience that brings the learning to life. The visit ends with a treat — chocolate milk or ice cream sandwiches for everyone and a trip back to school with new knowledge in tow. The students leave knowing that the cows they just saw make some of their favourite foods, turning them into customers for life.

For Westeringh, it's all about sparking curiosity and showing where food really comes from. "Animal welfare and education are at the heart of what we do," he says. "We want people to see that dairy farming is built on both."

- Anne Linndemann

lo More

Understanding Burnout

Burnout is a serious issue that can affect anyone, but it's particularly prevalent in high-stress professions like farming. The demands of the agricultural industry are relentless, and the pressure to maintain productivity can take a significant toll on mental and physical health. According to a study by The University of Guelph, 45% of Canadian farmers reported high levels of stress, and 35% met the criteria for depression.

1. What is Burnout?

Burnout is a state of chronic physical and emotional exhaustion caused by prolonged stress. It often results from a combination of factors, including long working hours, high demands, and a lack of control over one's work environment. In the farming community, these stressors are compounded by unpredictable weather conditions, market fluctuations, and the isolation that often comes with rural life.

2. Symptoms of Burnout

Recognizing the symptoms of burnout is crucial for managing it effectively. Here are some common signs to look out for:

- Chronic Fatigue: Feeling exhausted all the time, even after a good night's sleep.
- Irritability: Getting easily frustrated or angry.
- Loss of Motivation: Struggling to find enthusiasm for tasks you once enjoyed.
- Sleep Issues: Difficulty falling or staying asleep.
- Physical Symptoms: Unexplained headaches, stomach issues, or muscle pain.
- ٠ Cognitive Problems: Difficulty concentrating or making decisions.
- Emotional Withdrawal: Feeling detached or isolated from others.

3. What We Can Do to Manage Burnout

Managing burnout requires a proactive approach. Here are some strategies that can help:

Take Regular Breaks: Schedule short breaks throughout your day to rest and recharge.

Set Boundaries: Learn to say no to additional tasks when you're overwhelmed.

Practice Self-Care: Engage in activities that relax and rejuvenate you, such as reading, walking, or hobbies.

Seek Professional Help: Don't hesitate to talk to a mental health professional if you're struggling. You can check out our Find Support page for resources



4. How to Support Those Experiencing Burnout

Supporting someone who is experiencing burnout involves empathy and understanding. Here are some ways to offer support:

- Listen Actively: Be present and listen without judgment when they share their feelings.
- Encourage Breaks: Suggest taking regular breaks and engaging in self-care activities.
- Offer Help: Assist with tasks that might be overwhelming for them.
- Promote Professional Help: Encourage them to seek support from a mental health professional.

Identifying burnout early can significantly improve outcomes. We don't need to let things get bad before we do something. Early intervention can prevent burnout from becoming severe and reduce the long-term impact on mental and physical health.



Farm Stress Line Providing support when you need it the most, available 24 Hours, Days a SASKATCHEWAN week. CALL 1-800-667-4442 Made Possible by CN

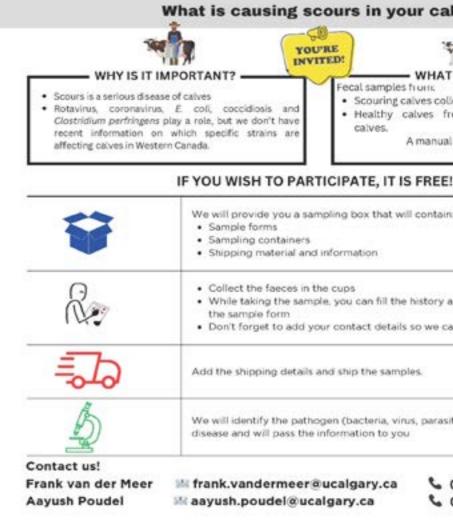
Farm Stress Line was initiated and funded by the Ministry of Agriculture in 1992. The Ministry of Agriculture contracted with MCS Inc. in 2012 to administer and provide crisis counselling to rural Saskatchewan. This change provides a 24hr 7 days a week response through a 1-800 toll free phone line with a proven expertise in crisis counselling.

Mobile Crisis Services, Inc. is a non-profit community-based organization that has been providing crisis intervention services to Regina and the province of Saskatchewan since 1974. The overall purpose of the agency is to provide integrated and comprehensive social and health crisis intervention services.

Mobile Crisis Services is governed by a volunteer Board of Directors. These volunteers contribute a significant amount of time to assist in the direction of programs and services for youth, individuals, families and seniors.

Services are provided on a 24-hour, seven day a week basis, in order to assure accessibility regardless of the time of day. The agency was formulated on the philosophy of "where services should be provided, they will be provided." The agency represents an innovative approach to crisis intervention and is an integral part of the health and social service delivery systems. Mobile Crisis Services is committed to community health and the development of supportive communities. For more information. visit:

https://farmstressline.ca/



Charm tests strips and Charm testers are available for purchase through SaskMilk 306-949-6999. Snap tests and supplies are available for purchase through Agrifoods 306-664-0264.

Test stations are located at the following locations:					
Location	Address	Hours	Contact		
Saputo	122 Wakooma Street, Saskatoon, SK	Monday to Friday 8:00 am - 4:00 pm	N/A		
Warman Veterinary Services	86 Great Plains Rd, 100A Crystal Springs Dr, Warman SK	After Hours	Ph: 306-347-9995		
Star City Colony		After Hours	Ruben Tschetter Ph: 306-921-9381		
Osler Dairy		After Hours	Tim Ens Ph: 306-281-7547		

1	- WHAT DO WE NEED?
al sample	
	calves collected before any treatment
Healthy calves.	calves from non-scouring, untreated
	A manual will be provided

ie.	cups						
le.	you can	fill the	history	and desc	ription	for the	calf or
				an give y			
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We will identify the pathogen (bacteria, virus, parasites) that is causing the

(403) 992 4678 (403) 436 0816



Quota Exchange

The market-clearing price established for the July 2025 Quota Exchange was

\$38,000.00

The next Quota Exchange will be held on **August 15, 2025**. All offers to sell and bids to purchase quota through the Quota Exchange must be submitted by midnight, **August 6, 2025.** SaskMilk recommends that offers and bids be submitted well in advance of the deadline date to ensure adequate time for corections, if necessary.

When making bids on the Quota Exchange, the price on offers to sell quota is the minimum price that the producer is prepared to accept for that quota. Only if the market-clearing price is equal to or greater than the producer's minimum price will that producer qualify for participation in the Exchange.

Conversely, the price on offers to purchase quota is the maximum price that the producer is prepared to pay for that quota. Only if the market-clearing price is equal to or less than the producer's maximum price will that producer qualify for participation in the Exchange.

The clearing price is set at the price where the smallest difference exists between the accumulated volume offered for sale and the accumulated volume bid to purchase. The results of the Quota Exchange are outlined in the following table.

JULY 2025 QUOTA EXCHANGE RESULTS

Market Clearing Price per Kilogram of Butterfat	\$38,000.00
Daily Kilograms Offered to Purchase	33.41
Kilograms Offered to Sell	100.38
Kilograms Sold	33.41
Number of Producers	
- offered to purchase	4
- purchased quota	4
- offered to sell	9
- sold quota	6

	JULY 2025 QUOTA EXCHANGE CLEARING PRICE RESULTS								
Price (\$/daily kg b.f.)	No. of Sellers	Cumu- lative Sellers	Daily Kgs b.f. offered for sale	Cumula- tive sales	Cumula- tive Sales less Cu- mulative purchases	Cumu- lative purchases	Daily Kgs b.f. offered to pur- chase	Cumu- lative bidders	No. of buy- ers
\$35,100.00	1	1	0.51	0.51	-32.90	33.41	0.00	4	0
\$38,000.00	5	6	39.47	39.98	6.57	33.41	0.00	4	0
\$38,500.00	1	7	20.57	60.55	27.14	33.41	0.00	4	0
\$38,755.00	0	7	0.00	60.55	27.14	33.41	10.00	4	1
\$39,333.00	0	7	0.00	60.55	37.14	23.41	10.00	3	1
\$39,555.00	0	7	0.00	60.55	47.14	13.41	10.00	2	1
\$40,000.00	2	9	39.83	100.38	96.97	3.41	3.41	1	1

	TRANSFER CREDIT SUMMARY REPORT						
MONTH	# OF PRODUCERS TRANSFER IN	# OF PRODUCERS TRANSFER OUT	TOTAL KGS OF BUTTERFAT				
June 2024	15	15	10,573.00				
July 2024	19	19	12,689.00				
August 2024	19	19	11,750.00				
September 2024	20	20	10,329.00				
October 2024	18	18	13,058.00				
November 2024	27	27	32,337.00				
December 2024	21	21	20,071.00				
January 2025	11	11	4,380.00				
February 2025	14	14	11,074.00				
March 2025	10	10	6,693.00				
April 2025	17	17	14,624.00				
May 2025	17	17	14,523.00				
June 2025	24	24	21,814.00				

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PRIVATE TRANSF	ERS PROCESSED	OVER QUOTA (OVER 5 DAYS) REPORT BY MONTH			
MONTH	DAILY KILOGRAMS	MONTH	# OF PRODUCERS	KGS BUTTERFAT	
June 2024	91.97	June 2024	13	1,329	
July 2024	0.00	July 2024	5	379	
August 2024	75.71	August 2024	1	14	
September 2024	0.00	September 2024	0	0	
October 2024	6.87	October 2024	6	338	
November 2024	0.00	November 2024	3	155	
December 2024	0.00	December 2024	7	764	
January 2025	0.00	January 2025	3	517	
February 2025	0.00	February 2025	2	86	
March 2025	5.00	March 2025	5	189	
April 2025	0.90	April 2025	1	16	
May 2025	0.00	May 2025	1	7	
June 2025	0.00	June 2025	1	15	

SUMMARY REPORT OF CREDITS JUNE 2025 - 143 PRODUCERS					
DAYS	# OF PRODUCERS	POSITIVE CREDITS ACCUMULATED (KGS OF BFAT)			
+ 5	1	439.55			
0 to + 5	42	21,548.55			
TOTAL	43	21,988.10			
DAYS	# OF PRODUCERS	NEGATIVE CREDITS ACCUMULATED (KGS OF BFAT)			
0 to -5	48	29,919.52			
-5 to -10	31	55,991.25			
-10 to -15	20	84,613.27			
-15	1	765.30			
TOTAL	100	171,289.35			

LOST OPPORTUNITY REPORT					
MONTH	# OF PRODUCERS	LOST OPPORTUNITY (KGS OF BUTTERFAT)			
June 2024	2	548			
July 2024	1	1,212			
August 2024	2	1,226			
September 2024	4	2,166			
October 2024	3	1,030			
November 2024	3	596			
December 2024	1	467			
January 2025	1	489			
February 2025	1	388			
March 2025	2	350			
April 2025	3	521			
May 2025	1	121			
June 2025	1	209			

WEIGHTED AVERAGE COMPONENT TESTS & PRICES JUENE 2025				
COMPONENTS	AVERAGE TEST	PRICE PER KILOGRAM CLASS 1 TO 5		
Butterfat	4.3575	\$18.753979		
Protein	3.3091	\$2.905417		
Other Solids	5.9263	\$0.811141		

The average butterfat price received per kilogram was \$22.38

e Revenue 6,257.01
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 Revenue 0,094.76

Quality Bonus:

WMP Quality Bonus \$0.001767 SaskMilk Quality Bonus \$0.001639

Total Quality Bonus Rate June 2025 \$0.003406 per litre

	⁽¹⁾ Monthly Total Production Kgs of bf	(2) Total Monthly CDC Quota Allocation Kgs bf	⁽³⁾ Monthly Over or (Under) Production Kgs bf	(4) Lower Flexibility Limit -2.00% Kgs bf	⁽⁵⁾ Upper Flexibility Limit 1.25% Kgs bf	(6) Cumulative Over or (Under) Production with limits Kgs bf	(7) Cumulative Over or (Under) Production with limits (%)	⁽⁸⁾ Rolling 12 Month Total Quota Kgs bf
			col. 1 - 2 = 3	col. 8 * -1.5%	col. 8 *1.0%		col. 6 / 8	
Jun-24	1,020,005	1,023,800	(3,795)	-255,018	159,386	1,011,977	8.07%	12,750,883
Jul-24	1,054,317	1,034,623	19,694	-255,860	159,912	1,048,972	8.20%	12,792,984
Aug-24	1,080,448	1,139,872	(59,424)	-256,747	160,467	989,548	7.90%	12,837,330
Sep-24	1,060,441	1,119,990	(59,549)	-255,026	159,391	954,132	7.48%	12,751,284
Oct-24	1,122,537	1,226,912	(104,375)	-257,846	161,154	849,757	6.59%	12,892,308
Nov-24	1,093,664	1,104,566	(10,902)	-257,662	161,039	838,854	6.51%	12,883,108
Dec-24	1,145,246	1,114,591	30,655	-259,417	162,136	869,509	6.70%	12,970,843
Jan-25	1,150,872	1,052,104	98,768	-260,778	162,986	968,277	7.55%	13,038,886
Feb-25	1,049,628	938,309	111,319	-259,570	162,231	1,096,164	8.45%	12,978,482
Mar-25	1,163,400	1,133,584	29,816	-259,844	162,402	1,125,980	8.67%	12,992,190
Apr-25	1,130,896	1,095,871	88,427	-259,863	162,414	1,214,407	9.35%	12,993,136
May-25	1,149,773	1,042,469	107,304	-260,534	162,834	1,161,188	8.90%	13,026,691

In May, Saskatchewan had a monthly CDC allocation of 1,042,469 kgs of butterfat. Saskatchewan production was **107,304 kgs** of butterfat over and cumulatively over by 1,161,188 kgs of butterfat. On a percentage basis, Saskatchewan is **8.90%** above our CDC allocation flexibility limits based on the Continuous Quota model. The -2.00% lower flexibility limit is in effect.

- (1) Monthly Production in Saskatchewan
- (2) Total Monthly Quota = Class 1 sales + Monthly MSQ + Carry Forward
- (3) Difference between the monthly production (1) and the total monthly quota (2)
- (4) The Lower Flexibility Limit is -2.00% of Rolling 12 Month Total Quota (9)
- (5) The Upper Flexibility Limit is 1.25% of Rolling 12 Month Total Quota (9) (6)
- (7) (8)
 - Total Monthly CDC Quota Allocation for the previous 12 months

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Previous Month Cumulative Over or (Under) Production + Current Monthly Over or (Under) Production (capped at lower or upper limit if applicable) Equal to Column (6) expressed as a percentage basis within the flexibility limits



June 2025 Quality Bonus

101115806 SASKATCHEWAN DE TIPPE DAIRY**** HUTTERIAN BRETHREN LTD.***** CHURCH OF LAJORD***** ADIT FARMS INC.***** **DIAMOND HOLSTEINS** HUTTERIAN BRETHREN LTD.***** CHURCH OF QUILL LAKE INC.***** ARTLAND DAIRIES INC****** DOWNIE LAKE CHURCH HUTTERIAN BRETHREN COLONY***** CHURCH OF SOUTHLAND INC.***** HUTTERIAN BRETHREN AURORA DAIRY INC.****** EAGLEWOOD HOLDINGS ITD***** CHURCH OF SPRING LAKE INC.***** EARVIEW COLONY***** HUTTERIAN BRETHREN BAILDON HUTT BRETHREN INC.***** CHURCH OF TWIN CREEK INC.***** HÜTTERIAN BRETHREN BALGONIE HOLSTEINS EATONIA HUTTERIAN LTD.***** BRETHREN INC****** CHURCH PONTEIX***** **BENBIE HOLSTEINS ELL'S DAIRY FARM 2010** HUTTERIAN BRETHREN LIMITED**** INC.**** CYPRESS COLONY***** ENNS FARMS LTD***** **BERTOHN FARMS LTD.****** HUTTERIAN BRETHREN OF ABBEY* BLU J FARMS***** FEHR'S RIVERFRONT FARM HUTTERIAN BRETHREN OF ITD.***** DINSMORE***** BRAMVILLE JERSEYS***** HUTTERIAN BRETHREN OF FORD, JOHN N** ESTUARY CORP.***** BROYHILL HOLSTEINS***** FOTH VENTURES LTD***** HUTTERIAN BRETHREN OF KYLE***** BUTTE COLONY***** FOX VALLEY FARMING CO. HUTTERIAN BRETHREN OF ITD***** WEST BENCH***** HYLBROS DAIRY LTD.** CARONCREST FARMS GLIDDEN HUTTERIAN ITD***** BRETHREN***** CARTER WOODSIDE***** Grassy Hill Colony***** HYLJON HOLSTEINS LTD.*** J & J BOOT DAIRY LTD. #2***** CLEAR SPRING COLONY***** HAVERLAND DAIRY LTD.***** **CORNELIUS & TRACY** HIGHDALE FARMS LTD.***** JAYLEE FARMS WIEBE***** INCORPORATED***** JBK FARMS LTD.***** COUNTRY NOVA FARMS HOMESTEAD DAIRY* LTD** CRAILA DAIRY LTD****** HUTT BRET CHURCH OF JIMLEE FARMS LTD.****** SWIFT CURRENT INC****** DALVOORDE DAIRIES HUTTERIAN BRETH CHURCH K & K THONER DAIRY LTD.**** LTD.***** OF BEECHY***** HUTTERIAN BRETH CHURCH KEN & KAREN GIESBRECHT***** DARIAN FARMS LTD.* SPRING CREEK***** DAUM DAIRIES***** HUTTERIAN BRETH CHURCH KENBERT ACRES** SPRINGWATER*****

June 2025 Quality Bonus Con't...

KENSTAL FARMS INC.****	R
KESSEL FAMILY FARM*****	L S,
KIELSTRA HOLSTEINS INC.***** KNITTIG FARMS LTD.*****	B Sa Sa
LAKEVIEW COLONY****	S
LAKEVIEW HOLSTEINS LTD.***** LEYENHORST, ALBERT & HEATHER***** LOEWEN DARCY & ROSALIE*	L S B S B * S
LOVHOLM HOLSTEINS*****	B S
MAIN CENTRE DAIRY FARM***** MARFAY FARMS LIMITED****	L S V S
MATADOR HUTTERIAN BRETHREN INC.** NIENHUIS FAMILY FARM INC.***** Osler Dairy Farms Ltd.****	T T M V
PLUM BLOSSOM FARM LTD. (SASK)***** PRAIRIE WEST DAIRIES INC.***** Q VALLEY FARM LTD.*****	B V W W
R & F LIVESTOCK INC.*****	(2 V
RICHARD VAN DONGEN & LORETTA BERKHOUT-VAN DONGEN***** RIVER VALLEY HOLSTEINS LTD.*****	V

LTD.***** RIVERSIDE DAIRY LTD.***** ROSETOWN FARMING CO. _TD.**** SAND LAKE HUTTERIAN BRETHREN***** Sandy Ridge Dairy Ltd.*****

COTT COLONY*****

SEPTEMBER SUN ACRES TD.*** SIERRA HUTTERIAN SRETHREN***** SIMMIE HUTTERIAN SRETHREN CHURCH***** SMILEY HUTTERIAN SRETHREN***** SPRINGBROOK FARMS TD.*** STAR VALLEY FARM JOINT VENTURE***** SUNNYSIDE DAIRY****

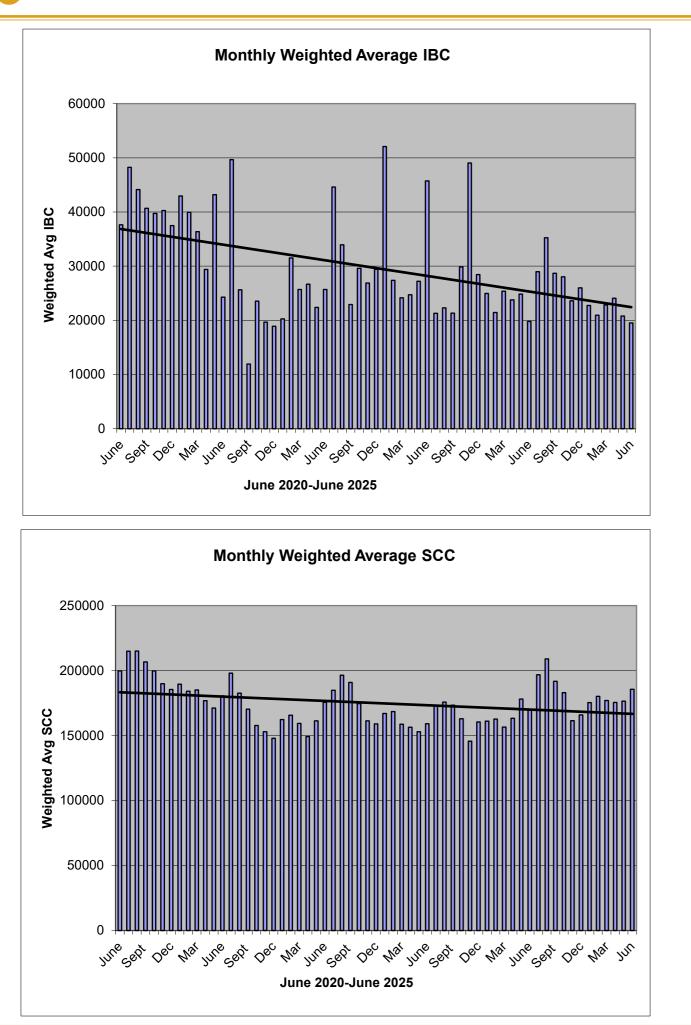
The Hutterian Brethren Church of Riverview Limited***** TOM & WENDY MUFFORD***** VANGUARD HUTTERIAN BRETHREN***** VANZESSEN DAIRY INC.*****

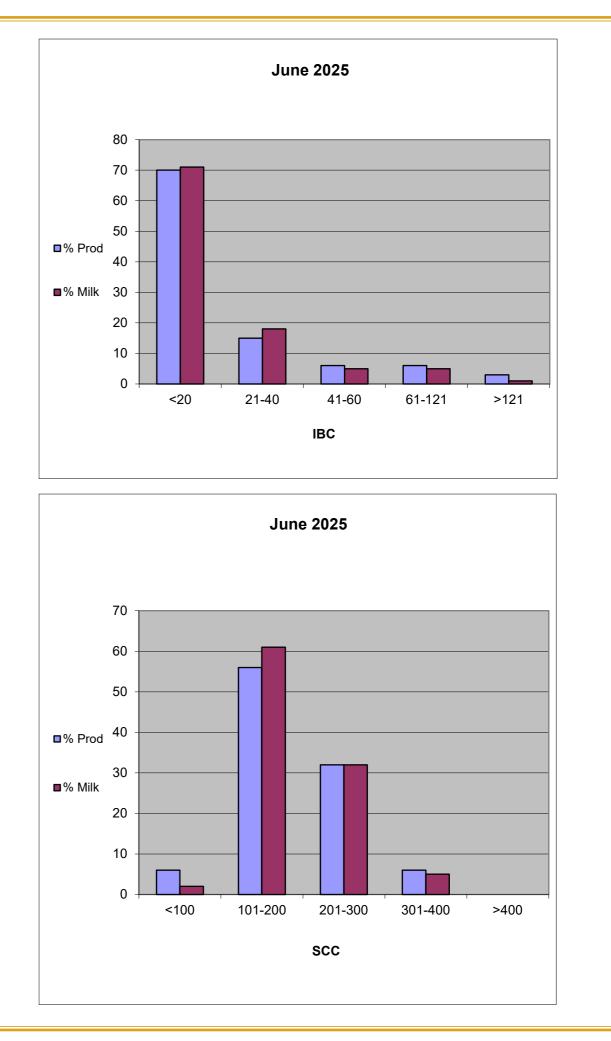
W.C.C. DAIRIES CORP.*****

WESTERN DAIRY FARMS 2016) LTD. #1**** WESTWIKK FARMS*****

WILLOW PARK COLONY*****







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Classifieds



Who Should I Call?

Who at the SaskMilk office should producers call? Here's a handy guide!

FOR	CALL	AT
 Policy Media or news stories or if you have been contacted by any media agency or reporter 	Anne Lindemann	306-570-1151
 Quota Exchange and Private Quota Transfers Leases Transfer Credits Security Applications Projections for production Name Changes Designation of Signing Authority Monthly production numbers for producers 	Bev Solie	306-721-9488
 Sponsorship Requests Donation Requests Dairyanna's Costume and Events School Milk Program Nutrition Resource Ordering Social media enquiries (Twitter, Instagram, Facebook) Promotional Items 	Breann Eberle	306-721-9483
 Website enquiries Newsletter advertising Sponsorship Requests Dairy Conference 	Cailyn Jones	306-540-3639
 On Farm- licensing, facilities, equipment, driveways, yards, animal care Bulk truck drivers- licensing, complaints/issues Bulk tank calibrations Rayner Dairy Centre & Research Environment and Regulatory 	Chris Pinno	306-721-9494
 SaskMilk Portal Assistance Website enquiries Newsletter advertising Dairy Conference Nutrition Resource Ordering 	Jenn Buehler	306-721-9492
 Producer statements Banking info for direct deposit of milk pay Milk pick-up issues -variances in volumes, planning to quit shipping, etc. 	Lola Correia	306-721-9491
 On Farm- licensing, facilities, equipment, driveways, yards, animal care Lab testing results Pro Action- Food Safety (CQM), Animal Care, Traceability, Biosecurity, Environment Extension services 	Tina Leverton	306-721-9486

SaskMilk offers a free classifieds service as part of its newsletter. Anyone wishing to place an ad is welcome to contact the SaskMilk office at (306) 949-6999 or info@saskmilk.ca. All negotiations will be independent of SaskMilk. Please note that ads will be posted in two issues and will then be removed unless SaskMilk is notified otherwise.

Reminder!

The deadline date for Quota Transfer, Quota Exchange, and 10% Transfer Limit Exemptions is the 6th of each month

Your Quota Transfer, and 10% Exemption Applications must be received on or before the 6th of the month in order to be effective the 1st of the following month Quota Exchange forms must be received in the SaskMilk office on or before the 6th of the month for that month's Exchange.





SaskMilk Board & **General Manager** Teresa Florizone General Manager (306) 721-9480 Cell: (306) 527-7458 teresa.florizone@saskmilk.ca Gordon Ell Chair (306) 535-1922 gt.ell@sasktel.net Merlis Wiebe (306) 229-0696 merlisw@gmail.com **Melvin Foth** (306) 232-3462 mel.foth56@gmail.com Tymen Vanzessen (306) 361-7551 tymenvanzessen@hotmail.com **Derek Westeringh** (306) 716-1959 derekw@westbow.ca Leonard Wipf (306) 491-0432 leonard.countryclover@gmail.com