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## Spring 2021 Producer Meetings

in the Fall that included a producer questionnaire that provided the opportunity for producers to give input and suggestions. The review process included producer input from both the questionnaires and personal contact with Board members, reviewing other jurisdictions' information, data analysis, and regulatory responsibility analysis. The Board has now completed review of Section A and B (Quota Transfers and Quota Exchange).

Through this review, the following determinations have been made and will be effective for July:

- 🐄 All transfers will go through the Quota Exchange (no private transfers), except:
  - family transfers (exempt from all QE requirements); and
  - whole farm transfers, with 10% of the quota required to be placed on the QE (there is a 5-year requirement for quota to continue to be produced at that production facility)
- 🐄 Limits on number and volumes of bids to purchase

- Bids to purchase are limited to 3 per Exchange and a maximum of 10kgs each
- 🐄 Priority status for new entrants that meet the eligibility criteria
- If approved for priority status, the applicant's successful bids will be filled first (limited to a lifetime maximum of 20kgs)

Following the presentation, some of the resulting discussion included:

**Q:** Is the 10% rule for whole farm transfers meant to discourage farmers from leaving the industry?

**A:** No, it is a method to ensure more quota moves through the Quota Exchange.

**Q:** How would the 10% affect the financial situation of the farm?

**A:** The 10% requirement will be known prior to the transaction and should be factored into the finance and business plan. The buyer can always try to purchase the 10% on the Exchange if they so choose.

SaskMilk hosted the Spring 2021 Producer Meetings online via Zoom on April 22nd and 23rd. This Spring, topics of discussion included quota transfer policy, DIW update, PLR update, production management and restrictions, and the announcement of SaskMilk's move to a new office in June.

The Quota Transfer Policy comprised much of the discussion as there were significant changes to be addressed. This review was undertaken as part of the larger Quota Policy Review announced

**Q:** Have there been other Quota Exchange methods considered (such as operating like an open auction)?

**A:** The Board considered a wide variety of methodologies prior to choosing the current method. Several principles were considered: limiting price manipulation, ease of use, ability to clear large amount of quota, and equitable access for all producers. The Board found the current system strikes the right balance between these issues.

**Q:** Are you concerned that this change will: drive up the price of quota/cause the price to plummet on an exchange when a large volume is placed for sale/result in the opposite of what is trying to be achieved?

**A:** Because the QE clearing price is driven by volume differential between the buying and selling side, it isn't anticipated that a large volume being placed for sale would lower the clearing price. Buyers and sellers are always free to list and bid on quota at the price they want to ask or pay. By placing a limit on the offers to purchase it makes it more difficult for a buyer and seller to possibly align the volumes and prices in order to manipulate the clearing price and keeps access more equitable.

**Q:** What if the farm purchased is an 'unhealthy' facility – would it still have the 5-year requirement?

**A:** All farms are required to meet the facility standards. A farm would not stay in operation if it is not a good facility, and the 5-year requirement would be known up front and would factor into facility approvals.

**Q:** What if a farm were purchased to increase land base and it would be inefficient to operate on two locations; efficiency is paramount as milk price is always being challenged?

**A:** The 5-year requirement is in place to ensure that anyone that receives an exemption from the requirement that all quota go through the QE does so in good faith.

Other discussions on other presentations and reports included:

**Q:** Why do we need a new office – can staff not work remotely? What are the savings?

**A:** While the staff have been working remotely and making it work, it is more effective to have time in the office and face-to-face collaboration. The new office is achieving a nicer, more usable facility for 12% savings.

**Q:** What follow-up happens to farms that do not pass or refuse the animal care assessment in the proAction validation?

**A:** We will work with them to bring them in line with the requirements; proAction is mandatory, it is not optional, and the Board Order gives SaskMilk enforcement options as required. The Board is entirely supportive of enforcing animal care and using teeth if necessary.

**Q:** When will the Board review pricing, as our feed costs have close to doubled?

**A:** Pricing is determined at the national level and is done once per year. The CDC collects and analyzes all of the data that goes into the pricing, and presents it to provinces to show the results in November of each year, and any pricing changes come into effect February 1st of each year.

**Q:** Saskatchewan has spring restrictions, why are Saskatchewan producers financially responsible for other provinces' overproduction through the spring?

**A:** We are not financially responsible for their overproduction; SK's position is at +6.37%, and one other province is over while the other

two are under, so our restrictions are to keep our production more in line with what it should be; however, being part of the WMP gives us the flexibility to be that far over without penalties. This spring the +2 days is quite flexible.

**Q:** On the focus on quality milk, how is focus being raised on this and what are the plans to reach consumers questioning dairy? What is our ROI on our marketing dollars spent?

**A:** Working in conjunction with DFC, SaskMilk focuses on reaching consumers with the message of the blue cow and what it means as a commitment of quality in Canadian milk. Much of this messaging is targeted at the 'fragile' audience and certain demographic groups that would like more assurance about milk and dairy products. DFC sends out research information after every campaign with the reach and success of the campaign. SaskMilk receives regular updates including statistics on radio stations we have purchased air time, and with events and/or activations we receive the numbers of attendees or participants.

For a complete list of Q&As and to see the reports and presentations, primary users can log onto the Spring Producer Meeting area of the Producer Portal.

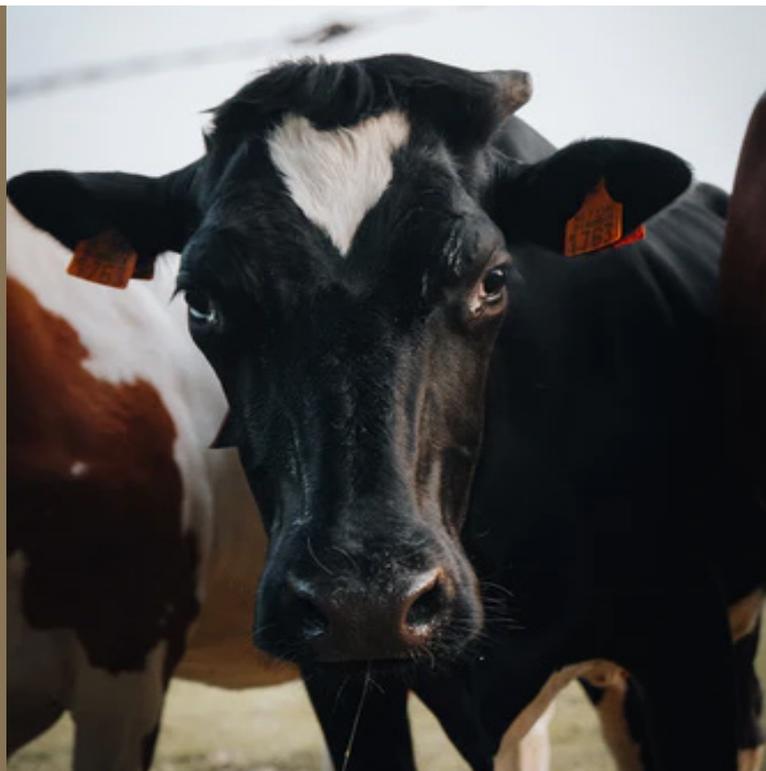


## DID YOU KNOW?

### NEW USER ROLE ADDED TO THE PORTAL!

Producers can now give existing contacts or new users access to view the pickup volumes by selecting the 'Pickups' role under permissions.

The settings are out lined below.



|                   | Producer Site               | Full Control   | Quality | Pickups | Producer Statement | Quota Management   | Quota Exchange   | Alert Management |
|-------------------|-----------------------------|--|---------|---------|--------------------|--|--|------------------|
| MPS Portal Access | Enabled                     |  |         |         |                    |  |  |                  |
| Statements        |                             | View   |         |         | View               |  |  |                  |
| Pickups           |                             | View   |         | View    | View               |  |  |                  |
|                   | Components                  | View   | View    |         |                    |  |  |                  |
|                   | Special Quality             | View   | View    |         |                    |  |  |                  |
| Quality           | Official Results            | View   | View    |         |                    |  |  |                  |
|                   | Progressive Penalty Results | View   | View    |         |                    |  |  |                  |
| Quota             | Worksheets                  | View   |         |         |                    | View   |  |                  |
|                   | Transfers                   | View   |         |         |                    | View   | View   |                  |
|                   | Credit Bulletin Board       | View   |         |         |                    | View   | View   |                  |
|                   | Quota Exchange              | Add listing (with Transfer Credit Designation)<br>View<br>Add bid (with Financial Signing Authority) |         |         |                    | Add listing (with Transfer Credit Designation)<br>View<br>Add bid (with Financial Signing Authority) | Add listing (with Transfer Credit Designation)<br>View<br>Add bid (with Financial Signing Authority) |                  |
| Alerts            | Statement Alert             | Edit   |         |         |                    |  |  | Edit             |
|                   | Quality Alerts              | Edit   |         |         |                    |  |  | Edit             |
|                   | Cumulative Position Alerts  | Edit   |         |         |                    |  |  | Edit             |
|                   | Quota Management Alert      | Edit   |         |         |                    |  |  | Edit             |
|                   | Pickup Alert                | Edit   |         |         |                    |  |  | Edit             |
|                   | Quota Exchange Alert        | Edit   |         |         |                    |  |  | Edit             |
|                   | Credit Bulletin Alert       | Edit   |         |         |                    |  |  | Edit             |
| Contact           | My Alerts                   | Edit   | Edit    | Edit    | Edit               | Edit   | Edit   | Edit             |
|                   | Producer Details            | Edit   | View    | View    | View               | View   | View   | View             |
|                   | Contacts                    | Edit   | View    | View    | View               | View   | View   | View             |
| Landing Page      | General messages            | View   | View    | View    | View               | View   | View   | View             |
|                   | Quality messages            | View   | View    |         |                    |  |  |                  |
|                   | Quota messages              | View   |         |         |                    | View   | View   |                  |
|                   | Current Month Information   |  | View    | View    |                    | View   |  |                  |



# Who Should I Call?



Who at the SaskMilk office should producers call?  
Here's a handy guide!

| <b>FOR</b>  | <b>CALL</b>      | <b>AT</b>    |
|---|------------------|--------------|
| <ul style="list-style-type: none"> <li> Sponsorship Requests               <ul style="list-style-type: none"> <li>• donation Requests</li> <li>• Dairyanna's Costume and Events</li> <li>• School Milk Program</li> <li>• Nutrition Resource Ordering</li> </ul> </li> </ul>   | Anita Medl       | 306-721-9483 |
| <ul style="list-style-type: none"> <li> Quota Exchange and Private Quota Transfers               <ul style="list-style-type: none"> <li>• Leases</li> <li>• Transfer Credits</li> <li>• Security Applications</li> <li>• Projections for production</li> <li>• Name Changes</li> <li>• Designation of Signing Authority</li> <li>• Monthly production numbers for producers</li> </ul> </li> </ul>               | Bev Solie        | 306-721-9488 |
| <ul style="list-style-type: none"> <li> School Milk Program               <ul style="list-style-type: none"> <li>• Marketing Activities</li> </ul> </li> </ul>   | Chelsea Wilcoxon | 306-527-0753 |
| <ul style="list-style-type: none"> <li> Producer statements               <ul style="list-style-type: none"> <li>• Banking info for direct deposit of milk pay</li> <li>• Milk pick-up issues -variances in volumes, planning to quit shipping, etc.</li> </ul> </li> </ul>  | Darlene Weighill | 306-721-9491 |
| <ul style="list-style-type: none"> <li> On Farm- licensing, facilities, equipment, driveways, yards, animal care               <ul style="list-style-type: none"> <li>• Lab testing results</li> <li>• Bulk truck drivers- licensing, complaints/issues</li> <li>• Bulk tank calibrations</li> <li>• Pro Action- Food Safety (CQM), Animal Care, Traceability, Biosecurity, Environment</li> </ul> </li> </ul> | Deb Haupstein    | 306-721-9486 |
| <ul style="list-style-type: none"> <li> Monthly milk prices paid to producers               <ul style="list-style-type: none"> <li>• Provincial &amp; National production updates</li> </ul> </li> </ul>   | Doug Miller      | 306-721-9485 |
| <ul style="list-style-type: none"> <li> Rayner Dairy Centre &amp; Research               <ul style="list-style-type: none"> <li>• Extension services</li> </ul> </li> </ul>  | Emily Morabito   | 306-966-6015 |
| <ul style="list-style-type: none"> <li> SaskMilk Portal Assistance</li> </ul>  | Jenn Buehler     | 306-721-9492 |
| <ul style="list-style-type: none"> <li> Media or news stories or if you have been contacted by any media agency or reporter               <ul style="list-style-type: none"> <li>• Trade agreements, international trade updates</li> <li>• DEAP policy/program enquiries</li> <li>• Research enquiries or proposals</li> </ul> </li> </ul>  | Joy Smith        | 306-721-9482 |
| <ul style="list-style-type: none"> <li> Social media enquiries (Twitter, Instagram, Facebook)               <ul style="list-style-type: none"> <li>• Website enquiries</li> <li>• Newsletter advertising</li> <li>• Dairy Conference</li> </ul> </li> </ul>  | Rigel Smith      | 306-721-9493 |



### Next-Gen Oxidation Technology

Our products offer a unique mixture of minerals and oxygen in liquid form offering you control over viruses, bacteria, microbes, molds, pathogens, and organics in drinking water.



Phone: 1-866-358-4324  
Email: sales@agfluid.com

| + Comparison of Oxidants         |               |                 |                    |                   |                   |
|----------------------------------|---------------|-----------------|--------------------|-------------------|-------------------|
|                                  | AFP Chemicals | Ozone Injection | Chlorine Compounds | Hydrogen Peroxide | Potassium Permang |
| Hydrogen Sulphide                | ✓             | ✓               | ✓                  | ✓                 | ✓                 |
| Ferrous Ions                     | ✓             | ✓               | ✓                  | ✓                 | ✓                 |
| Manganous Ions                   | ✓             | ✗               | ✗                  | ✗                 | ✓                 |
| Colour                           | ✓             | ✓               | ✓                  | ✓                 | ✓                 |
| Reduce Precursors to Cl Organics | ✓             | !               | !                  | !                 | !                 |
| Common Odors                     | ✓             | ✓               | ✓                  | ✓                 | ✓                 |
| Earthy Musty Odors               | ✓             | ✓               | !                  | !                 | ✗                 |
| Enhance Coagulation              | ✓             | ✓               | ✓                  | ✗                 | ✗                 |
| Residual Maintenance             | ✓             | !               | ✓                  | !                 | !                 |
| Overall Rating                   | ✓             | ✓               | ✗                  | ✓                 | ✗                 |

Residuals non-toxic / By-products non-toxic - Products are available in 20, 60, 210, and 1250L quantities

## CASE STUDY

Digital dermatitis case study at a central Alberta 120 milking dairy farm from Oct 1 - 31, 2020

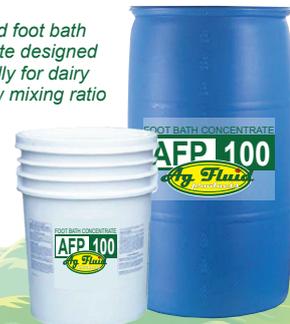


### FOOT BATH CONCENTRATE



High Quality Disinfection Concentrate

Improved foot bath concentrate designed specifically for dairy farms. Low mixing ratio required 0.5% - 0.75%



# Quota Exchange

The market-clearing price established for the May 2021 Quota Exchange was **\$41,200**.

The next Quota Exchange will be held on June 15, 2021. All offers to sell and bids to purchase quota through the Quota Exchange must be submitted by midnight, June 6, 2021. SaskMilk recommends that offers and bids be submitted well in advance of the deadline date to ensure adequate time for corrections, if necessary.

When making bids on the Quota Exchange, the price on offers to sell quota is the minimum price that the producer is prepared to accept for that quota. Only if the market-clearing price is equal to or greater than the producer's minimum price will that producer qualify for participation in the Exchange. Conversely, the price on offers to purchase quota is the maximum price that the producer is prepared to pay for that quota. Only if the market-clearing price is equal to or less than the producer's maximum price will that producer qualify for participation in the Exchange. The clearing price is set at the price where the smallest difference exists between the accumulated volume offered for sale and the accumulated volume bid to purchase. The results of the Quota Exchange are outlined in the following table.

## MAY 2021 QUOTA EXCHANGE RESULTS

|   |          |
|---|----------|
| Market Clearing Price per kilogram of butterfat | \$41,200 |
| Daily Kilograms offered to Purchase             | 82.60    |
| Kilograms offered to Sell                       | 45.48    |
| Kilograms sold                                  | 25.48    |
| Number of Producers                             |          |
| - offered to purchase                           | 12       |
| - purchased quota                               | 3        |
| - offered to sell                               | 6        |
| - sold quota                                    | 4        |

## MAY 2021 QUOTA EXCHANGE CLEARING PRICE RESULTS

| Price (\$/daily kg b.f.) | No. of Sellers | Cumulative Sellers | Daily Kgs b.f. offered for sale | Cumulative sales | Cumulative Sales less Cumulative purchases | Cumulative purchases | Daily Kgs b.f. offered to purchase | Cumulative bidders | No. of buyers |
|--------------------------|----------------|--------------------|---------------------------------|------------------|--|----------------------|------------------------------------|--------------------|---------------|
| \$37,000.00              | 0              | 0                  | 0.00                            | 0.00             | -82.60                                     | 82.60                | 10.00                              | 12                 | 1             |
| \$38,000.00              | 0              | 0                  | 0.00                            | 0.00             | -72.60                                     | 72.60                | 10.00                              | 11                 | 1             |
| \$38,500.00              | 1              | 1                  | 2.48                            | 2.48             | -60.12                                     | 62.60                | 0.00                               | 10                 | 1             |
| \$39,500.00              | 0              | 1                  | 0.00                            | 2.48             | -60.12                                     | 62.60                | 10.00                              | 10                 | 1             |
| \$39,600.00              | 0              | 1                  | 0.00                            | 2.48             | -50.12                                     | 52.60                | 5.00                               | 9                  | 2             |
| \$40,000.00              | 0              | 1                  | 0.00                            | 2.48             | -45.12                                     | 47.60                | 5.00                               | 8                  | 1             |
| \$40,100.00              | 0              | 1                  | 0.00                            | 2.48             | -40.12                                     | 42.60                | 5.00                               | 7                  | 2             |
| \$40,500.00              | 0              | 1                  | 0.00                            | 2.48             | -35.12                                     | 37.60                | 2.00                               | 6                  | 1             |
| \$40,600.00              | 0              | 1                  | 0.00                            | 2.48             | -33.12                                     | 35.60                | 5.00                               | 5                  | 2             |
| \$41,000.00              | 1              | 2                  | 3.00                            | 5.48             | -25.12                                     | 30.60                | 0.00                               | 4                  | 1             |
| \$41,100.00              | 1              | 3                  | 10.00                           | 15.48            | -15.12                                     | 30.60                | 5.00                               | 4                  | 0             |
| <b>\$41,200.00</b>       | <b>1</b>       | <b>4</b>           | <b>10.00</b>                    | <b>25.48</b>     | <b>-0.12</b>                               | <b>25.60</b>         | <b>0.00</b>                        | <b>3</b>           | <b>0</b>      |
| \$41,300.00              | 1              | 5                  | 10.00                           | 35.48            | 9.88                                       | 25.60                | 0.00                               | 3                  | 2             |
| \$41,400.00              | 1              | 6                  | 10.00                           | 45.48            | 19.88                                      | 25.60                | 1.10                               | 3                  | 0             |
| \$42,000.00              | 0              | 6                  | 0.00                            | 45.48            | 20.98                                      | 24.50                | 4.50                               | 2                  | 0             |
| \$42,500.00              | 0              | 6                  | 0.00                            | 45.48            | 25.48                                      | 20.00                | 20.00                              | 1                  | 1             |

Please contact Bev Solie at 306-949-6999 for inquiries dealing with quota management sheets, the Quota Exchange, for transfer credits, or with any other quota transactions.

| <b>TRANSFER CREDIT SUMMARY REPORT</b> |                                       |  |                                   |
|---------------------------------------|---------------------------------------|--|-----------------------------------|
| <b>MONTH</b>                          | <b># OF PRODUCERS<br/>TRANSFER IN</b> | <b># OF PRODUCERS<br/>TRANSFER OUT</b> | <b>TOTAL KGS OF<br/>BUTTERFAT</b> |
| April, 2020                           | 10                                    | 10                                     | 6,670                             |
| May                                   | 6                                     | 6                                      | 3,000                             |
| June                                  | 8                                     | 8                                      | 8,328                             |
| July                                  | 11                                    | 11                                     | 13,384                            |
| August                                | 11                                    | 11                                     | 6,964                             |
| September                             | 30                                    | 30                                     | 22,918                            |
| October                               | 19                                    | 19                                     | 13,812                            |
| November                              | 15                                    | 15                                     | 8,120                             |
| December                              | 20                                    | 20                                     | 10,452                            |
| January                               | 14                                    | 14                                     | 7,350                             |
| February                              | 13                                    | 13                                     | 8,529                             |
| March                                 | 9                                     | 9                                      | 10,120                            |
| <b>April, 2021</b>                    | <b>10</b>                             | <b>10</b>                              | <b>10,680</b>                     |

| <b>PRIVATE TRANSFERS PROCESSED</b> |                        |
|------------------------------------|------------------------|
| <b>MONTH</b>                       | <b>DAILY KILOGRAMS</b> |
| April, 2020                        | 232.64                 |
| May                                | 49.00                  |
| June                               | 164.00                 |
| July                               | 410.00                 |
| August                             | 199.00                 |
| September                          | 1,146.31               |
| October                            | 10.00                  |
| November                           | 96.88                  |
| December                           | 0.00                   |
| January                            | 25.00                  |
| February                           | 0.00                   |
| March                              | 578.58                 |
| <b>April, 2021</b>                 | <b>40.00</b>           |

| <b>OVER QUOTA (OVER 5 DAYS)<br/>REPORT BY MONTH</b> |                           |                          |
|---|---------------------------|--------------------------|
| <b>MONTH</b>  | <b># OF<br/>PRODUCERS</b> | <b>KGS<br/>BUTTERFAT</b> |
| April, 2020   | 7                         | 1,286                    |
| May   | 4                         | 764                      |
| June  | 3                         | 190                      |
| July  | 5                         | 216                      |
| August  | 3                         | 34                       |
| September   | 2                         | 202                      |
| October   | 2                         | 174                      |
| November  | 2                         | 142                      |
| December  | 4                         | 341                      |
| January   | 5                         | 1,437                    |
| February  | 9                         | 1,496                    |
| March, 2021   | 25                        | 1,690                    |
| <b>April, 2021</b>                                  | <b>20</b>                 | <b>654</b>               |

**SUMMARY REPORT OF CREDITS APRIL 2021 - 156 PRODUCERS**

| DAYS         | # OF PRODUCERS | POSITIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT) |
|--------------|----------------|---|
| + 5          | 8              | 4,409   |
| 0 to + 5     | 47             | 23,960  |
| <b>TOTAL</b> | <b>55</b>      | <b>28,370</b>                                   |
| DAYS         | # OF PRODUCERS | NEGATIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT) |
| -15          | 2              | 1,009   |
| -10 to -15   | 22             | 57,689  |
| -5 to -10    | 36             | 61,192  |
| 0 to -5      | 41             | 28,499  |
| <b>TOTAL</b> | <b>101</b>     | <b>148,389</b>                                  |

**LOST OPPORTUNITY REPORT**

| MONTH              | # OF PRODUCERS | LOST OPPORTUNITY (KGS OF BUTTERFAT) |
|--------------------|----------------|-------------------------------------|
| April, 2020        | 4              | 1,416                               |
| May, 2020          | 9              | 2,479                               |
| June, 2020         | 8              | 3,531                               |
| July, 2020         | 10             | 3,572                               |
| August, 2020       | 8              | 2,022                               |
| September, 2020    | 6              | 617                                 |
| October, 2020      | 3              | 491                                 |
| November, 2020     | 3              | 255                                 |
| December, 2020     | 4              | 844                                 |
| January, 2021      | 5              | 1,006                               |
| February, 2021     | 2              | 365                                 |
| March, 2021        | 2              | 522                                 |
| <b>April, 2021</b> | <b>2</b>       | <b>846</b>                          |

**WEIGHTED AVERAGE COMPONENT TESTS & PRICES APRIL 2021**

| COMPONENTS   | AVERAGE TEST | PRICE PER KILOGRAM CLASS 1 TO 5 |
|--------------|--------------|---------------------------------|
| Butterfat    | 4.1992       | 16.682387                       |
| Protein      | 3.2592       | 2.528639                        |
| Other Solids | 5.9032       | 0.698043                        |

The average butterfat price received per kilogram was \$19.63.

### SASKATCHEWAN MILK POOL RESULTS APRIL 2021

|                        |                        |
|------------------------|------------------------|
| Milk Sale Revenue      | \$20,476,100.50        |
| WMP Revenue/ <Expense> | <\$632,062.35>         |
| <b>Total Revenue</b>   | <b>\$19,844,038.15</b> |

## Youth Employment and Skills Program



This year, Agriculture and Agri-Food Canada's **Youth Employment and Skills Program** will help fund approximately 2000 agricultural positions for Canadian youth aged 15 to 30.

As an employer, you can receive 50 per cent of total eligible costs of hiring a Canadian youth -- up to \$14,000 -- for positions in agriculture, agri-

food, agri-food science or veterinary medicine. This support can cover the period from April 15, 2021 to March 31, 2022. Employers can apply on or after May 5, 2021 for their project to be considered.

Eligible employers are:

🐄 agribusinesses including farms and food production facilities

🏫 research institutions  
 🏠 farm organizations  
 🎓 universities and colleges  
 🏛️ provincial and municipal governments.

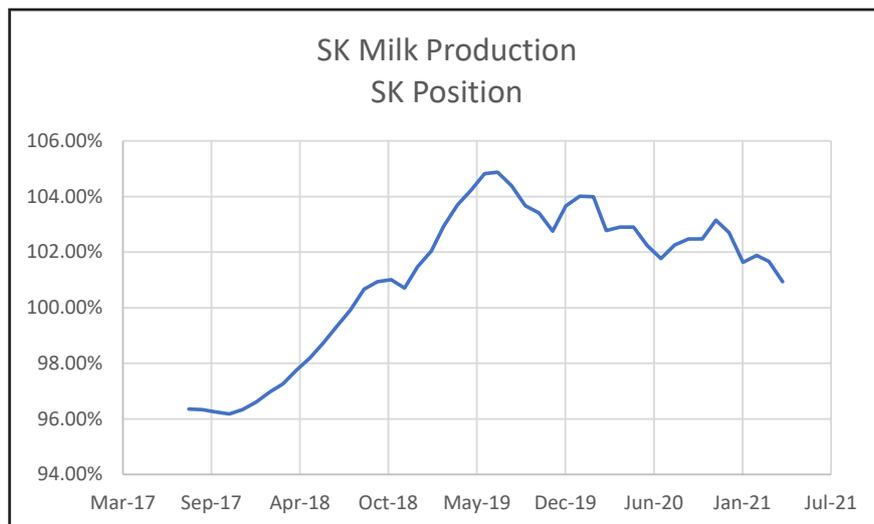
Applications are accepted on a first come, first served basis.

|        | (1)<br>Monthly Total<br>Production<br><br>Kgs of bf | (2)<br>Total Monthly CDC<br>Quota Allocation<br><br>Kgs bf | (3)<br>Monthly Over or<br>(Under) Production<br><br>Kgs bf<br><br>col. 1 - 2 = 3 | (4)<br>Lower Flexibility<br>Limit<br>-2.00%<br><br>Kgs bf<br><br>col. 8 * -1.5% |
|--------|---|--|--|---|
| Apr-20 | 970,693   | 865,580  | 105,113  | -241,673  |
| May-20 | 1,020,648   | 947,006  | 73,642   | -241,096  |
| Jun-20 | 990,904   | 989,664  | 1,240  | -242,452  |
| Jul-20 | 1,023,353   | 1,044,803  | (21,450)   | -243,564  |
| Aug-20 | 1,023,170   | 1,005,440  | 17,730   | -242,210  |
| Sep-20 | 1,022,765   | 1,040,287  | (17,522)   | -241,699  |
| Oct-20 | 1,089,543   | 1,149,939  | (60,396)   | -241,828  |
| Nov-20 | 1,048,426   | 1,077,998  | (29,572)   | -241,673  |
| Dec-20 | 1,110,597   | 1,138,227  | (27,630)   | -243,172  |
| Jan-21 | 1,106,333   | 1,059,133  | 47,201   | -245,941  |
| Feb-21 | 995,725   | 864,139  | 131,586  | -245,225  |
| Mar-21 | 1,065,238   | 1,109,168  | (43,930)   | -245,938  |
| Apr-21 | <b>1,011,886</b>                                    | <b>967,275</b>   | <b>44,611</b>  | <b>-247,972</b>   |

In April, Saskatchewan had a monthly CDC allocation of **1,011,886 kilograms** of butterfat. Saskatchewan production was **44,611 kgs** of butterfat over and cumulatively over by **781,600 kgs** of butterfat. On a percentage basis, Saskatchewan is **6.30%** above our CDC allocation flexibility limits based on the Continuous Quota model. The -2.00% lower flexibility limit is in effect.

| (5)<br>Upper Flexibility Limit<br>1.25% | (6)<br>Cumulative Over or<br>(Under) Production<br>with limits | (7)<br>Cumulative Over or<br>(Under) Production<br>with limits<br>(%) | (8)<br>Rolling 12 Month<br>Total Quota |
|---|--|---|--|
| Kgs bf                                  | Kgs bf   |   | Kgs bf                                 |
| col. 8 *1.0%                            |  | col. 6 / 8  |  |
| 151,046                                 | 578,074  | 4.78%   | 12,083,667                             |
| 150,685                                 | 651,716  | 5.41%   | 12,054,823                             |
| 151,533                                 | 652,956  | 5.39%   | 12,122,607                             |
| 152,228                                 | 631,506  | 5.19%   | 12,178,203                             |
| 151,382                                 | 643,715  | 5.28%   | 12,110,521                             |
| 151,062                                 | 622,175  | 5.15%   | 12,084,970                             |
| 151,143                                 | 561,779  | 4.94%   | 12,091,404                             |
| 151,046                                 | 567,629  | 5.10%   | 12,083,648                             |
| 151,983                                 | 588,785  | 4.84%   | 12,158,620                             |
| 153,713                                 | 635,986  | 5.28%   | 12,297,055                             |
| 153,266                                 | 780,919  | 6.37%   | 12,261,248                             |
| 153,711                                 | 736,989  | 5.99%   | 12,296,905                             |
| <b>154,983</b>                          | <b>781,600</b>   | <b>6.30%</b>  | <b>12,398,600</b>                      |

- (1) Monthly Production in Saskatchewan
- (2) Total Monthly Quota = Class 1 sales + Monthly MSQ + Carry Forward
- (3) Difference between the monthly production (1) and the total monthly quota (2)
- (4) The Lower Flexibility Limit is -2.00% of Rolling 12 Month Total Quota (9)
- (5) The Upper Flexibility Limit is 1.25% of Rolling 12 Month Total Quota (9)
- (6) Previous Month Cumulative Over or (Under) Production + Current Monthly Over or (Under) Production (capped at lower or upper limit if applicable)
- (7) Equal to Column (6) expressed as a percentage basis within the flexibility limits
- (8) Total Monthly CDC Quota Allocation for the previous 12 months



| Beta-lactam Drug           | Detection Level† (ppb*) | US Safe Level or Tolerance / Canadian MRL (ppb*) | Sulfa Drug        | Detection Level† (ppb*) | US Safe Level or Tolerance / Canadian MRL (ppb*) |
|----------------------------|-------------------------|--|-------------------|-------------------------|--|
| Amoxicillin                | 3.1                     | 10 / None  | Sulfadimethoxine  | 4.7                     | 10 / 10∞   |
| Ampicillin                 | 7.7                     | 10 / 10  | Sulfamethazine    | 7.7                     | 10 / 10∞   |
| Ceftiofur and Metabolites^ | 53                      | 100 / 100  | Tetracycline Drug | Detection Level† (ppb*) | US Safe Level/ Tolerance / Canadian MRL (ppb*)   |
| Cephapirin                 | 14                      | 20 / 20  | Chlortetracycline | 54                      | 300 / 100  |
| Cloxacillin                | 7.4                     | 10 / None  | Oxytetracycline   | 66                      | 300 / 100  |
| Penicillin G               | 2.2                     | 5 / 6&   | Tetracycline      | 21                      | 300 / 100  |

† Positive at least 90% of the time with 95% confidence.

\* parts per billion or ng/mL

^ Ceftiofur parent drug sensitivity is approximately 1/2 that reported in the table.

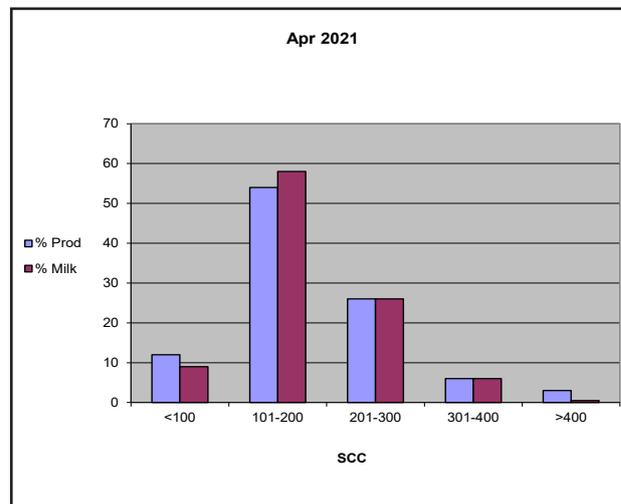
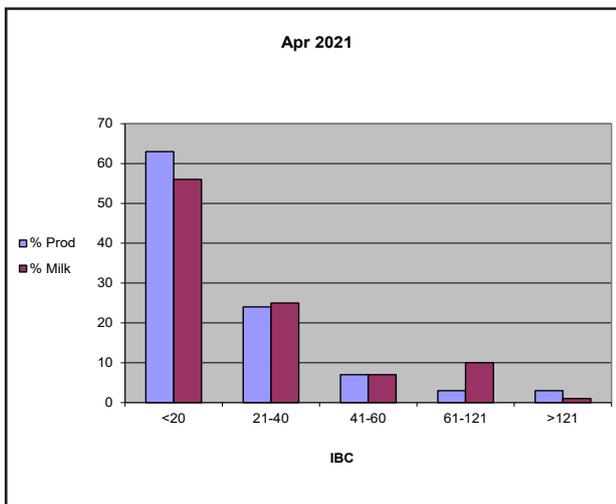
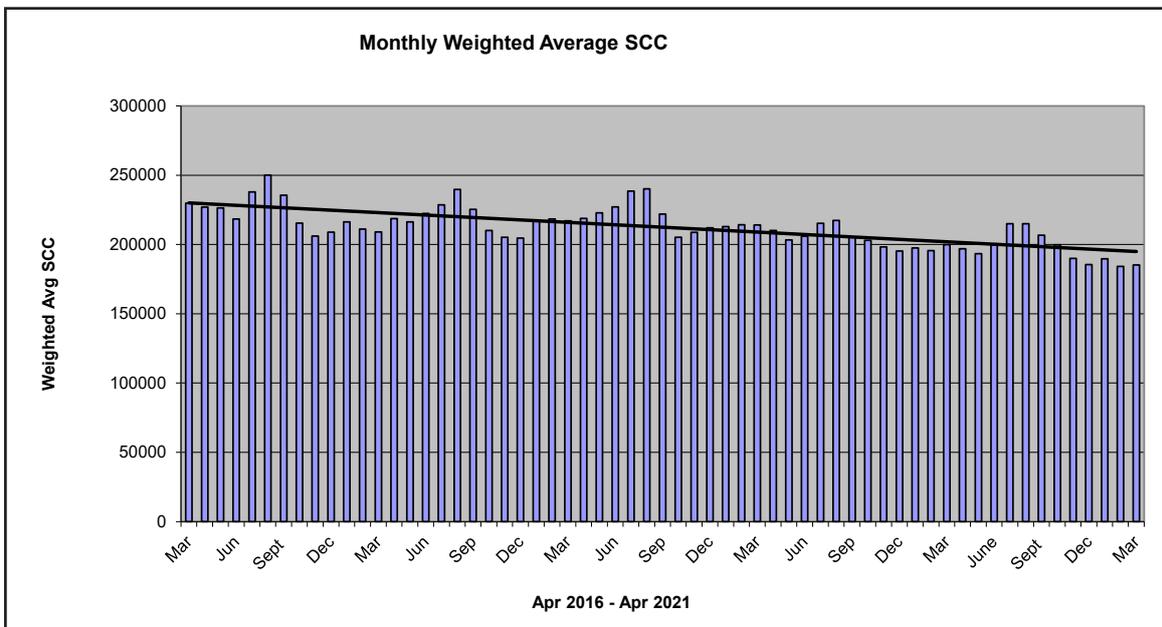
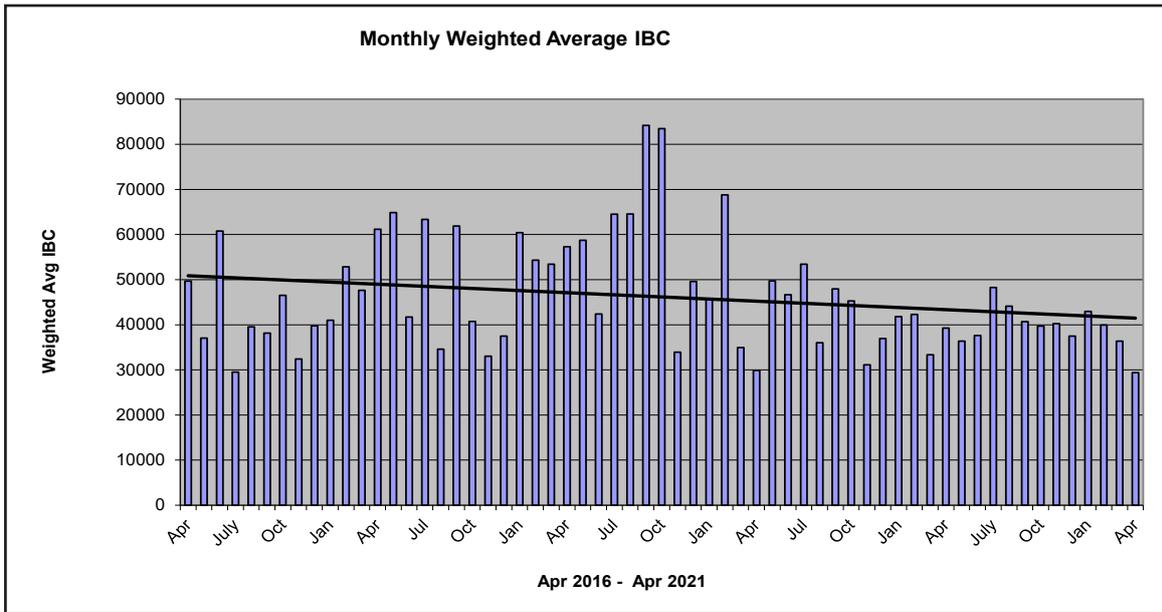
& Canadian MRL for penicillin G is 0.01 IU/ml, equivalent to 6 ppb.

∞ Canadian MRL for sulfa drugs are singly or in combination with other MRL listed sulfonamides.

**Test stations are located at the following locations:**

| REGION            | LOCATION   | CONTACT   |
|-------------------|--|---|
| Swift Current, SK | Agifoods Truck Bay                                 | 675 Cheadle Street W., 306-773-1097 or Roger Ruf 306-741-3261 |
| Star City, SK     | Star City Colony                                   | Reuben Tschetter, 306-921-9381                                |
| Grenfell, SK      |  | Jim Ross, 306-697-2232  |
| Yorkton, SK       | Ford Dairy Farms Inc.                              | Bud & Margaret Ford, 306-782-7240                             |
| Saskatoon, SK     | Agrifoods Truck Bay (east of Saputo receiving bay) | Mike V. or Mike K., 306-664-0202<br>After hours: 306-668-8135 |

Charm tests strips and Charm testers are now available for purchase through SaskMilk. Agrifoods is now carrying SNAP test kits for tetracyclines as well as beta lactams. For further information contact: Deb Hauptstein 306-721-9486



## Blue Cow Items Back in Stock

DFC is happy to inform producers that Blue Cow items are once again available to producers. Large flags for your farm's flag poles and 18" x 30" aluminum signs are available free of charge. Producers are limited to one or two of each item per farm due to limited quantities. Item requests can be sent directly to Annie Chouinard at DFC, who will place the orders on your behalf.

**Annie Chouinard**  
**Marketing Associate**  
**Phone: 514 284-1092 ext. 284**  
**Email: Annie.Chouinard@dfc-plc.ca**



## Outdoor Access for Dairy Cattle Study

SaskMilk and University of Calgary faculty Veterinary Medicine (Herman Barkema and Anne-Marieke Smid) are working together to help understand dairy producers' views on [outdoor access for dairy cattle](#). Recent research has indicated that some producers make use of outdoor access (i.e. pasture and other types of outdoor areas) but others report concerns and have questions regarding the feasibility of incorporating outdoor access into current dairy cattle management practices. The aims of this study are to explore:

- 🐄 Current use of outdoor access for dairy cattle on commercial dairy farms, and
- 🐄 Producer's perspective on the feasibility and future of outdoor access on dairy farms.

The questionnaire will take approximately 10 minutes to complete. Questions cover farm management with a focus on outdoor access for dairy cows, perceptions regarding certain barriers and motives for outdoor access, and how you envision outdoor access for dairy cows will look in the future.

For more information on the study please contact:

**Anne-Marieke Smid, PhD**  
**Phone: 1-778-791-9066**  
**Email: annemarieke.smid@ucalgary.ca**

# Code of Practice

## 6.1 On-Farm Euthanasia Protocols

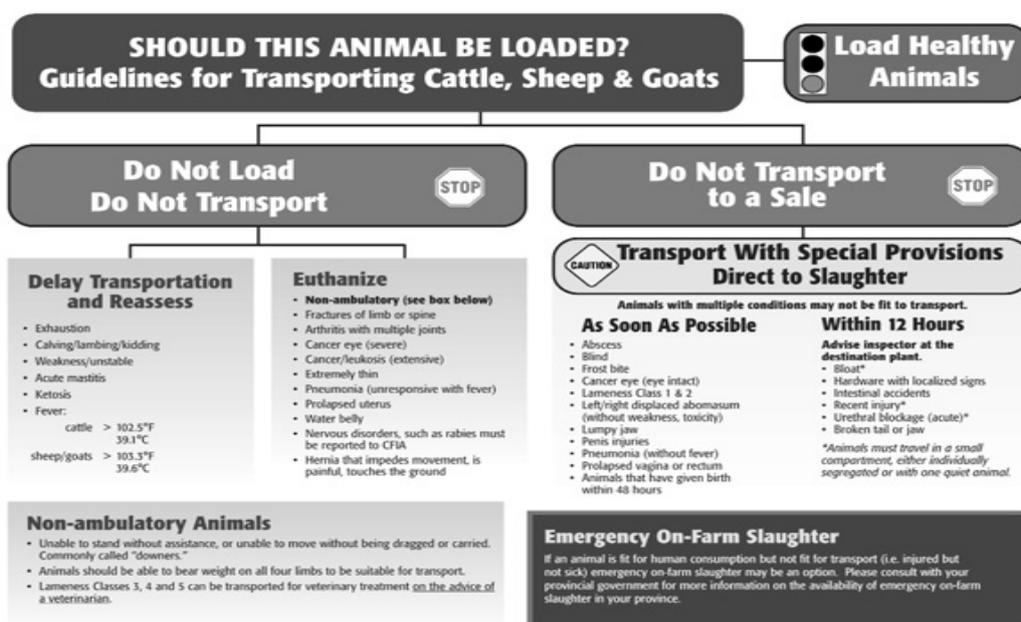


### Should this Animal be Loaded?

Compromised animals are either unfit for transport or are fit for transport only under special conditions (refer to Section 5). If these animals do not respond to treatment, on-farm euthanasia may be the most humane option. Carcasses must be disposed of in accordance with provincial regulations.

Components of a euthanasia protocol should include:

-  euthanasia training
-  access to proper equipment
-  when to stop treating an animal and instead euthanize, taking the following into account:
  - likelihood of recovery
  - pain and distress of the animal
  - ability to get to feed and water
  - productivity
  - diagnostic information.



### REQUIREMENTS

Cattle with untreatable conditions, not responding to treatment, or not fit for transport must be euthanized promptly.

### RECOMMENDED BEST PRACTICES

- work with a veterinarian to develop and implement an on-farm euthanasia protocol to facilitate timely and humane on-farm euthanasia
- euthanize animals with a BCS less than 2 that are not responding to treatment (see [Appendix E - Body Condition Scoring Chart](#))
- use Appendix H - Should this Animal Be Loaded?, for guidelines on animals that should be euthanized on farm if not being treated.

# DFC Update

Reminder: proAction® Environment module coming into effect in September



The Environment module of proAction® is coming into effect on September 1st, 2021, and will have five requirements designed to mitigate risks and promote positive action on dairy farms. As interest grows from both industry stakeholders and society in the environmental sustainability of agricultural systems, farmers have a vested interest in taking their stewardship to the next level under the transparency of proAction.

- 🐄 The module's foundational requirement is the Environmental Farm Plan (EFP) or, in the province of Quebec, the Agri-environmental Support Plan (Plan d'accompagnement agroenvironnemental, PAA) or PAA-equivalent.
- 🐄 This requirement enables farmers to develop and implement individual action plans, evaluating areas of strength while addressing areas with improvement opportunities.
- 🐄 The second requirement, the Environmental Questionnaire, allows farmers to assess the use of on-farm practices related to soil health, greenhouse gas emissions, biodiversity, silage seepage, and plastic waste.
- 🐄 Through this exercise, farmers can note positive actions they already take while learning about new ideas to consider embracing; this information will help the industry describe practices undertaken to advance environmental stewardship.

# March Quality Bonus

To get the quality bonus producers must have:  
 Monthly Average:  
 IBC - <= 30,000/ ml  
 SCC- <= 250,000/ml  
 FPt- lower than -0.525°Hortvet  
 No positive inhibitors  
 \*represent # of months the quality bonus has been received

|                                  |                                 |                                  |
|----------------------------------|---------------------------------|----------------------------------|
| AARESTAD, P & D*                 | HUTT BRET WEST BENCH****        | DALVOORDE DAIRIES LTD****        |
| BAILDON HUTT BRET**              | HUTT BRET SPRINGWATER**         | VANGUARD HUTT BRET****           |
| HUT BRET CHURCH OF BEECHY****    | J & J BOOT DAIRY LTD****        | WHEATLAND HUTT BRET OF CABRI**** |
| BEST-O-WEST-O DAIRY***           | SEPT SUN ACRES LTD****          | Q VALLEY FARM LTD****            |
| NEUVIEW DAIRIES INC***           | KESSEL FAMILY FARM****          | WALLWAY FARMS LTD***             |
| HUTT BRET CHURCH OF TWIN CREEK** | ELKREST FARMS LTD****           | BLU J FARMS****                  |
| CARONCREST FARMS LTD****         | J-C LAND & LIVESTOCK LTD****    | MARFAY FARMS LTD*                |
| CLEAR SPRING COLONY***           | DIAMOND HOLSTEINS LTD***        | HIGHDALE FARMS LTD****           |
| CRAILA DAIRY LTD****             | KNITTIG FARMS LTD****           | WILLOW PARK COLONY****           |
| BENBIE HOLSTEINS LTD****         | ARTLAND DAIRIES INC****         | EAGLEWOOD HOLDINGS LTD****       |
| LOVHOLM HOLSTEINS****            | LAKEVIEW COLONY***              | KIELSTRA HOLSTEINS INC****       |
| DOWNIE LAKE COLONY****           | HAVERLAND DAIRY LTD****         | SPRING LAKE COLONY****           |
| EATONIA HUTT BRETH****           | CARMICHAEL COLONY*              | BUTTE COLONY****                 |
| EL-NELL FARMS LTD**              | LOEWEN, D & R*                  | BRAMVILLE JERSEYS**              |
| ELL'S DAIRY FARM**               | NIENHUIS FAMILY FARM INC***     | HIDDEN VALLEY DAIRIES LTD***     |
| BRUINSDALE FARMS LTD****         | MAIN CENTRE DAIRY FARM****      | HUTT BRETH SOVEREIGN INC**       |
| ENNS FARMS LTD****               | MCAVOY FARMS LTD*               | EARVIEW COLONY****               |
| W.C.C. DAIRIES CORP****          | DAUM DAIRIES****                | SUNNYSIDE DAIRY****              |
| RIVERSIDE DAIRY LTD**            | MIL-EN-ROY FARMS (1981) LTD**** | PLUM BLOSSOM FARM LTD.(SASK)**** |
| SANDY RIDGE DAIRY LTD*           | LAZY DAY FARMS****              | JBK FARMS LTD***                 |
| FEHR'S RIVERFRONT FARM****       | STAR VALLEY FARM PART****       | HYLJON HOLSTEINS LTD****         |
| KENBERT ACRES****                | HUTT BRET QUILL LAKE****        | WESTWIKK FARMS****               |
| BERKHOUT, SIMON & ARJA****       | LEYENHORST, A & H****           | HUTT BRET MILDEN INC*            |
| GLIDDEN HUTTERIAN BRETHREN****   | VANZESSEN DAIRY INC****         | DE TIPPE DAIRY*                  |
| RIVER VALLEY HOLSTEINS LTD**     | RIBSTONE HUTT COLONY***         | GRASSY HILL COLONY***            |
| FOX VALLEY FARMING CO****        | ROBELLA HOLSTEINS***            | MCGEE COLONY**                   |
| HILLSVALE COLONY*                | JIMLEE FARMS LTD***             | HUTT BRET SOUTHLAND****          |
| HODGEVILLE COLONY****            | E.S.B. HOLDINGS LTD****         | HIDDEN HILL DAIRY LTD**          |
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| HUTT BRETH KYLE***               | SIMMIE HUTT BRET****            | RICHARD VAN DONGEN****           |
| HUTT BRET LAJORD****             | SMILEY HUTT BRET****            | LAKEVIEW HOLSTEINS LTD****       |
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| ROSETOWN FARMING CO****          | BALGONIE HOLSTEINS LTD****      | BOESE, AREDEL & LENORA****       |

## Classified Ad Service

SaskMilk offers a free classifieds service as part of its newsletter. Anyone wishing to place an ad is welcome to contact the SaskMilk office at (306) 949-6999 or [info@saskmilk.ca](mailto:info@saskmilk.ca). All negotiations will be independent of SaskMilk. Please note that ads will be posted in two issues and will then be removed unless SaskMilk is notified otherwise.

### DAIRY FARM FOR SALE AT OSLER

182 kgs. of quota with cows.  
10 year old , 3 Lely robot barn.  
3 1/2 quarters of land.  
1 1/2 year old 3 bedroom house.  
306 290 7975 or 306 229 4591.  
E-mail : [kenklassen11@icloud.com](mailto:kenklassen11@icloud.com)  
[annklassen@rocketmail.com](mailto:annklassen@rocketmail.com)

### Reminder!

**The deadline date for Quota Transfer, Quota Exchange, and 10% Transfer Limit Exemptions is the 6th of each month**

Your Quota Transfer, and 10% Exemption Applications must be received on or before the 6th of the month in order to be effective the 1st of the following month. Quota Exchange forms must be received in the SaskMilk office on or before the 6th of the month for that month's Exchange.

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# Saskmilk