

Newsletter December 2018

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The Future of Canadian Dairy

Dairy Farm Investment Program

Agriculture and Agri-Food Canada have announced Phase 2 of the Dairy Farm Investment Program, with applications accepted beginning January 7, 2019. The Program seeks to assist dairy producers with upgrades to equipment to increase productivity and adapt to the anticipated impacts of the Canada-European Union Comprehensive Economic and Trade Agreement (CETA). Phase 2 of the Program provides funding assistance from April 1, 2020 until March 31, 2022. There is also the opportunity for applicants to seek funding for projects that started on or after August 1, 2017.

The application process for Phase 2 is different than the process for Phase 1. Initial applications are to only include a Basic Project Request. A random selection process will determine which projects will be selected to submit further information. The applicant guide (which can be accessed at:

http://www.agr.gc.ca/eng/programs-and-services/dairy-farm-

<u>investment-program/applicant-guide/?id=1494010428766</u>) contains important information for the application process.

Dairy Working Groups

In order to ensure a thriving and viable Canadian dairy industry, it is important for producers to be involved in the negotiations following the announcement of USMCA. Two working groups, who will work directly with the Federal Government, have been developed to assist Canadian dairy farmers in securing a strong industry in the wake of USMCA and into the future. The first group, focused on compensation and mitigation in response to the increased access and controls put forth in the new trade deal, has aggressive deadlines. It is hoped that the committee with finalize a plan by the end of January. The second working group, the vision committee, is tasked with envisioning Canadian dairy into the future. This group has a deadline of April. There is representation on each group from across the country by both producers and processors and Saskatchewan has representation on both committees. We are hopeful that the expertise present in each working group will result in support for Canadian dairy and for farmers to receive fair and full compensation for the changes seen in USMCA, as promised by the Federal Government.

2018 SASKATCHEWAN DAIRY CONFERENCE



"What Can You Control?"



Thank you to our Sponsors

PLATINUM









GOLD























Dairyland Agro Supply Ltd





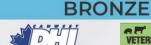


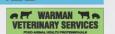


SILVER









SUPPORTER















SaskMilk Upcoming Promotional Events*

(*we are participating in or have sponsored)

January 13 – 16	SJHL Showcase – Regina			
January 14	Strasbourg Minor Hockey Atom Tournament - Strasbourg			
January 16	Foam Lake Initiation Hockey Tournament – Foam Lake			
Jan 19 – 21	George Watson Atom AA hockey Tournament – Regina			
January 20	Queen City Gymnastics Annual Meet – Regina			
January 26 – 27	Regina Catholic Elementary SWISH Basketball Tournament -Regina			
January 27	Foam Lake Atom Hockey Tournament – Foam Lake			
January 27 – 28	Regina Ski Club Sask Cup – White Butte			
February 3	Churchbridge Pre-Novice Hockey Tournament – Churchbridge			
February 4	Strasbourg Maroons Novice Tournament – Strasbourg			
February 9-10	Dalmeny Sabres Hockey Tournament – Dalmeny			
February 10	Churchbridge Atom Hockey Tournament – Churchbridge			
February 10	Pelican Narrows Volleyball Tournament – Pelican Narrows			
February 11	Central Butte Novice Hockey Tournament – Central Butte			
February 13	APAS - 'Food Evolution,' for Canada's Ag Day - Regina			
February 16	Regina Teachers Conference – Regina			

Future Leaders Development Conference

Wednesday, February 13 – Thursday, February 14, 2018

Sandman Hotel & Suites Abbotsford, 32720 Simon Avenue, Abbotsford, BC

SaskMilk is inviting interested dairy producers to apply for the upcoming Future Leaders Development Conference. This will be of interest to the next generation of dairy producers. **Please consider applying for one of the two spots available for Saskatchewan's future leaders**.

SaskMilk, in conjunction with BC Dairy Association, Alberta Milk, Dairy Farmers of Manitoba, Dairy Farmers of Ontario, CanWest DHI, WestGen, EastGen, and Gay Lea Foods, is offering this leadership program. The Future Leaders Development Conference has been created to provide dairy producers with the opportunity to learn more about the roles and responsibilities of being a director on a board prior to seeking election or appointment to a dairy industry board. This conference will also be an excellent opportunity for future leaders in our industry to network with other future leaders across Canada.



37th Annual Western Canadian Dairy Seminar

Knowledge is Power

March 5 - 8, 2019

Sheraton Hotel, Red Deer, Alberta, Canada



Follow Us! @wcds dairy

www.wcds.ca

INTRODUCTION

In 2019 the Western Canadian Dairy Seminar will be celebrating 37 continuous years of providing novel ideas, information, and solutions relevant to current and emerging challenges of the Canadian dairy industry.

Topics covered in this year's seminar include:

- The Road Ahead
- Healthy Cows and Animal Welfare
- Fundamentals of Nutrition
- Advances in Genetics and Reproduction
- Optimizing Farm Management

In addition to the formal program, the seminar offers ample opportunity for participants to have informal discussions with the speakers and with industry service representatives. Come and meet our sponsors at the trade show.

REGISTRATION

\$295 on or before February 5, 2019 **\$345** after February 5, 2019

Register and pay online at www.wcds.ca/registration

Or fax (780-492-5771) or mail the registration form to: Western Canadian Dairy Seminar Dept. of Agricultural, Food and Nutritional Science 4-10 Agriculture/Forestry Centre University of Alberta Edmonton AB T6G 2P5

Payment may be made by Visa, MasterCard, American Express or cheque. The Seminar registration fee does not include accommodation costs.

LOCATION Sheraton Hotel, 3310 - 50th Avenue, Red Deer, Alberta, Canada T4N 3X9

ACCOMMODATION

The Sheraton Hotel is holding a block of rooms for the Seminar until February 4, 2019. The hotel will continue to accept reservations as long as space is available.

Please state that you are attending the "Western Canadian Dairy Seminar" when making hotel reservations.

All reservations must be accompanied by a first night room deposit or guaranteed with a major credit card. Room rates are \$156 CAD (traditional), \$156 CAD (deluxe) and \$184 CAD (club room) plus taxes per night.

Reservations

Phone: (403) 346-2091 or 1-800-662-7197 Email: reservations@sheratonreddeer.com

Proceedings can be ordered for \$40 for a printed copy or \$15 for a USB.

Note: The Program for the 2019 Western Canadian Dairy Seminar has been approved for 18 hours of Continuing Education Credits by the Alberta Veterinary Medical Association

For further information contact Kate Davies (Conference Coordinator) at 780-492-3236 or wcds@ualberta.ca

SaskMilk in the Community...





Above: SaskMilk volunteers, Lynn & Peggy, at SaskMilk's tradeshow booth

Right: Anita Medl with a High School Rodeo cow – SaskMilk is a yearly sponsor of the High School Rodeo!

Left: Recipient of the Rookie of the Year Award, Layne Soo-Oyewaste Kay. The Bert Fox Bison Football Team thanks SaskMilk for their sponsorship

Below: SaskMilk sponsored milk for a lunch at St. Marguerite school!







SaskMilk Dairy Display

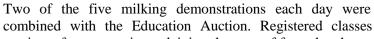


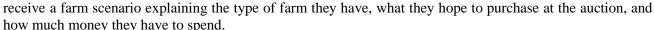
The SaskMilk Dairy Display was once again a huge success with the schools attending Agribition. Over 9,000 children were registered with the Agribition education program and many of those students had a chance to view the milking demonstration.

The Education Program is designed to educate urban and rural

students about where the food on their plate comes from. The Dairy display runs five

milking demonstrations during the day and shows the process followed for milking a cow using a milking machine. The demonstrations include a discussion about the dairy cattle breeds, the feed that they eat, the barns that they live in and the care and attention that dairy producers give their animals.

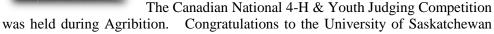






Around the display area there were several interactive games that students were encouraged to play. The computer game challenged students to answer all ten questions correctly in order to become a "Moolionaire".

Gert the life size milking cow model was also in attendance at Agribition this year. Adults and children alike got to try hand milking Gert.



judging team who were the Highest Overall Judging Team.



Thank you

to the volunteers that gave their time to setup, tear down, man the display throughout the week, wash cows in the morning and do the evening milkings. Without your participation this display would not be possible.

Volunteers: Jen Barrett, Bob Crowe, Travis Ell, Ryan Ell, Michael Flaman, Jordan Konkel, Kenton Lindenbach, Brian Lindenbach, Luc Lindenbach, Michael Lovich, Dustin Mainil, Tabitha Mainil, Branden Mainil, Dalton Mainil, Lyle Pretty, Austin Schaeffer, Brad Schaeffer, Cathy Schaeffer, Michael Steifel, Jennifer Strudwick, Dale Strudwick, Keri Vanderwielen, Neil Crosbie, BJ Crosbie.

Cows were provided by: Ronleen Holsteins and Benbie Holsteins Ltd.

SASKMILK HOLIDAY OFFICE HOURS

Friday, December 21st
Monday, December 24th
Tuesday, December 25th
Wednesday, December 26th
Thursday, December 27th
Friday, December 28th
Monday, December 31st
Tuesday, January 1st

8:00 a.m. to 5:00 p.m. Office closed Office closed Office closed 8:00 a.m. to 5:00 p.m. 8:00 a.m. to 5:00 p.m. Office closed

Office closed

Code of Practice

2.2.4 Transition Cows

Cows that are transitioning from gestation to lactation have increased nutrient demands that must be met. Inadequate nutrition during this period can lead to both metabolic and infectious diseases, (e.g., ketosis, fatty liver, milk fever). These health issues impact negatively on animal welfare, reduce milk production, reduce reproductive performance, and shorten the animal's life expectancy.

REQUIREMENTS

Cattle must receive a diet that is adequate for maintaining health and vigor.

RECOMMENDED BEST PRACTICES

- a. test nutrient content of feed ingredients used
- b. ensure all rations have been balanced
- c. 'dense up' or concentrate the ration so that a lower Dry Matter Intake (DMI) of a high quality, palatable feed is possible, but avoid feeding large amounts of concentrates at one time, to lessen changes in rumen pH
- d. monitor DMI, rumen fill, body condition score and rectal temperature of transition cows
- e. reduce incidence of milk fever by using forage that is low in potassium or by feeding anions to induce mild acidosis in close-up dry cows
- f. increase concentrate gradually. Concentrate should be increased gradually (0.5 to 0.7kg per head per day) according to appetite
- g. utilize feed additives, propylene glycol and rumen-protected choline, to prevent ketosis and fatty liver disease. Feeding additional grain or using dietary supplements of fat are not successful strategies for preventing fatty liver disease
- h. ensure cows are neither extremely thin nor over-conditioned. The cow in early lactation will lose BCS. This should not be too rapid and should not exceed a loss of greater than 1 point over the first 120 days in milk (see Appendix E Body Condition Scoring Chart).



\$2.00/lb

Ultra-low weed count - High germination Inoculation & Delivery negotiable

Call us for samples and references

Jed Williams - Imperial, SK - 306.963.7888

Eighth Annual Dairy Info Day

Thursday January 24, 2019 Brian King Centre, Warman, SK

9:15 9:45	Registration and Coffee Welcome and opening comments by Mel Foth, Chair of the Board, SaskMilk and Andrew Van Kessel, Head, Animal and Poultry Science					
Dairy A	Dairy Advisory Board and Rayner Dairy Research and Teaching Facility					
9:50 9:55	Report from Dairy Advisory Board – Denise Coghill Report on Rayner operations – Jay Olyniuk, Manager, Rayner Dairy Facility					
Present	eations					
10:05	Considerations in barn design to optimize cow behaviour and comfort. Trevor DeVries, University of Guelph					
10:45	Improvement of alfalfa. Bill Biligetu, Plant Sciences					
11:15	Better treatment option for bovine respiratory disease (BRD). Jian Yang and Meena Sakharkar, College of Pharmacy and Nutrition					
11:35	Undergraduate thesis project: An update on flax seed and meal for use in dairy cow diets. Maddy Lazurko					
11:50	Undergraduate thesis project: Bovine leukemia, the tip of the iceberg. Miriam Ter Borgh					
12:05 –	1:15 Lunch provided by SaskMilk					
1:15	Optimizing feeding management of dairy cows. Trevor DeVries, University of Guelph					
2:00	Whole crop faba beans for silage. PhD candidate Víctor Hugo Guevara Oquendo					
2:15	Opportunity starch sources for dairy diets? Rex Newkirk					
2:25	Optimum inclusion levels for camelina meal in dairy cow diets. Tim Mutsvangwa.					
2:35	Closing remarks - Jack Ford					
YC	REGISTRATION IS REQUIRED SO THAT WE CAN PROVIDE LUNCH. YOU CAN REGISTER BY EMAILING info@saskmilk.ca or by calling 306-949-6999					

From DFC...

Canadian Dairy: A Year in Review

Dairy Farmers of Canada (DFC) kicked off 2018 the year welcoming our new CEO, Jacques Lefebvre, who has been a welcome addition to the team. Under Jacques' leadership, DFC engaged a review of its activities and structure, which led to a "right-sizing", followed by a "right-fitting" of the organization. With direction and input from the Board of Directors, DFC then undertook a national consultation of our membership and a broader segment of dairy farmers. The input provided in this consultation provided the foundation for the development of "DFC 2.0", a rethink of the dairy farmer's national association that is being led by dairy farmers themselves. Ensuring dairy farmers are in the 'drivers seat' is a core value of DFC 2.0.

In addition to our usual yearly activities, such as our Annual Policy Conference and Annual General Meeting, 2018 saw action on a number of other fronts. In regards to trade, 2018 saw the launch of the Dairy Farm Investment Program, the signing of the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP), and the signing of the USMCA .

Throughout the negotiations of USMCA, DFC maintained a presence at each round and met regularly with government officials. Robust representations were made to government to ensure the deal did not impact farmers negatively, alongside a strong public relations strategy including individual videos, press conferences, media interviews, open letters and social media posts. A letter writing campaign through MyCanadianMilk.ca generated letters from 26,000 individuals on the subject, each sent to government officials.

When the deal was announced, DFC published an immediate reaction and DFC's president met again with Prime Minister Trudeau and Minister Freeland. In response to DFC's representations, Agriculture and Agri-Foood Canada have created two working groups: one on mitigation and a second on a long-term strategy for the dairy sector in the Canadian economy.

These challenging trade negotiations have encouraged a swell of consumer support as noted through numerous calls and emails received at the DFC offices. Furthering the momentum, DFC launched a successful "Buy Canadian" campaign featuring print and digital ads promoting the certification mark of origin logo and encouraging consumers to look for it and be sure to buy Canadian dairy. The campaign received largely positive comments online. Additionally, DFC launched an online store so that consumers and farmers alike would have another way to show their support.

DFC's ongoing strategy with respect to the various policies under the Healthy Eating Strategy continued throughout 2018. In May, DFC made a comprehensive submission to government outlining our significant concerns with Health Canada's proposal for Front-of-Package warning labels and the impact they could have on nutritious dairy products. This submission included more than 90 peer-reviewed sources of evidence outlining the important role dairy plays in a healthy diet, and its beneficial impact on the same chronic diseases Health Canada has prioritized with these policies.

Health Canada heard these strong messages loud and clear, and is now in close discussions with DFC and DPAC aimed at finding a resolution to these files.

In addition to navigating the political climate, DFC focused on educating Canadian consumers to ensure a successful logo transition on the market, and leverage support for Canadian dairy. The "Buy with Pride, Buy Canadian" campaign generated over 300 million impressions through in-store, online and flyers showcasing the DFC certification logo and the message "Buy with Pride, Buy Canadian" drove sales in dairy, deli cheese and frozen sections of the store. Meanwhile, the "Strong people get more out of life campaign" aimed to motivate consumers to increase their consumption of milk, yogurt and cheese, and ran through the summer of 2018.

The DFC board and staff look forward to what 2019 holds.

Who Should I Call?

Who at the SaskMilk office should producers call? Here's a handy guide!

For		Call	At
^ ^ ^	Sponsorship Requests Donation Requests Dairyanna's Costume and Events	Anita Medl	306-721-9483
> >	School Milk Program Nutrition Resource Ordering	Bev Eckert	306-721-9490
AAAAAAAA	Quota Exchange and Private Quota Transfers Transfer Credits Security Applications Estimates for production Name Changes Designation of Signing Authority Monthly production numbers for producers Producer information for lending institutions Passwords for quota management sheet access	Bev Solie	306-721-9488
A A A A	Dairy Conference Producer statements Banking info for direct deposit of milk pay Milk pick-up issues –variances in volumes, planning to quit shipping, etc.	Darlene Weighill	306-721-9491
A AAAA	On Farm- licensing, facilities, equipment, driveways, yards, animal care Lab testing results Bulk truck drivers- licensing, complaints/issues Bulk tank calibrations Pro Action- Food Safety (CQM), Animal Care, Traceability, Biosecurity, Environment	Deb Haupstein	306-721-9486
	Monthly milk prices paid to producers Provincial & National production updates	Doug Miller	306-721-9485
>	Adding, editing information on Producer Transfer Credit List Newsletter advertising	Jenn Buehler	306-721-9492
A AAAAA	Media or news stories <i>or</i> if you have been contacted by any media agency or reporter Social media enquiries (twitter etc.) Trade agreements, international trade updates DEAP policy/program enquiries Website enquiries Research enquiries or proposals	Joy Smith	306-721-9482

Did You Know?

The SaskMilk producer portal allows you to add accounts for people involved in your dairy operation and **you are in control of what they see**. Nutritionists, financial institutions, and your employees can all have access! It's easy – just follow the steps below.

Adding a secondary contact

- 1. Click on Contacts under the Contact menu
- 2. Press the New Contact button
- 3. Enter all required details (*), and hit save
- 4. Click the blue Create Portal Access button (bottom right)
- 5. Select the role(s) to be granted to the user*
- 6. Press on the Register button when completed

*Permission guide:

		Producer Site	Full Control	Quality	Producer Statement	Quota Management	Alert Management
MPS	Portal Access	Enabled					
S	statements		View		View		
	Components		View	View			
Quality	Special Quality		View	View			
	Official Results		View	View			
Alerts	Statement Alert		Edit				Edit
Alerts	Quality Alert		Edit				Edit
Contact	Producer Details		Edit				
Contact	Contacts		Edit				
Quota	Worksheet		View			View	
Quota	Management		View			View	
	General messages		View	View	View	View	View
Landing	Quality messages		View	View			
Page	Quota messages		View			View	
	Current Month Information		View			View	

Steps for Secondary contact:

- 1. Open the email received from the portal with subject line 'Complete account setup' (if not in Inbox check junk folder)
- 2. Click hyperlink within the "please complete your account setup by clicking here" phrase
- 3. Put in your producer number, in the user name/producer number field
- 4. Enter in your email address
- 5. Create a user name (beginning with a letter)
- 6. Create a password meeting the requirements: at least one capital and lower case letter, one number, one special character/symbol (i.e.!,&,*), and is at least 6 characters in length.
- 7. Click save. If done correctly, you'll be taken to another screen, click hyperlink in 'Your password has been updated. Please click here to log in'
- 8. Enter in your user name and password you just created
- 9. You should now be logged in to the portal, and should see a welcome message

QUOTA EXCHANGE

The market-clearing price established for the December 2018 Quota Exchange was \$32,121.00.

The next Quota Exchange will be held on **January 15, 2018**. All offers to sell and bids to purchase quota through the Quota Exchange must be received at the SaskMilk office by midnight, **January 6, 2018**. SaskMilk recommends that offers and bids be submitted well in advance of the deadline date to ensure adequate time for corrections, if necessary.

When making bids on the Quota Exchange, the price on offers to sell quota is the minimum price that the producer is prepared to accept for that quota. Only if the market-clearing price is equal to or greater than the producer's minimum price will that producer qualify for participation in the Exchange. Conversely, the price on offers to purchase quota is the maximum price that the producer is prepared to pay for that quota. Only if the market-clearing price is equal to or less than the producer's maximum price will that producer qualify for participation in the Exchange. The clearing price is set at the price where the smallest difference exists between the accumulated volume offered for sale and the accumulated volume bid to purchase. The results of the Quota Exchange are outlined in the following Table.

DECEMBER 2018 QUOTA EXCHANGE RESULTS SUMMARY

Market Clearing Price per kilogram of butterfat	\$ 32,121.00
Daily Kilograms offered to Purchase	189.00
Kilograms offered to Sell	79.29
Kilograms sold	69.23
Number of Producers	
- offered to purchase	5
- purchased quota	2
- offered to sell	11
- sold quota	10

NOVEMBER 2018 OUOTA EXCHANGE CLEARING PRICE RESULTS

Price (\$/daily kg b.f.)	No. of Sellers	Cumulative Sellers	Daily Kgs b.f. offered for sale	Cumulative sales	Cumulative Sales less Cumulative purchases	Cumulative purchases	Daily Kgs b.f. offered to purchase	Cumulative bidders	No. of buyers
\$28,500.00	0	0	0.00	0.00	-189.00	189.00	38.00	5	1
\$29,000.00	1	1	27.12	27.12	-123.88	151.00	0.00	4	0
\$29,250.00	5	6	5.49	32.61	-118.39	151.00	0.00	4	0
\$31,100.00	0	6	0.00	32.61	-118.39	151.00	11.00	4	1
\$31,500.00	1	7	1.50	34.11	-105.89	140.00	0.00	3	0
\$32,000.00	3	10	35.12	69.23	-70.77	140.00	60.00	3	1
\$32,121.00	0	10	0.00	69.23	-10.77	80.00	40.00	2	1
\$32,500.00	0	10	0.00	69.23	29.23	40.00	40.00	1	1
\$33,000.00	1	11	10.06	79.29	79.29	0.00	0.00	0	0

^{*} Please contact Bev Solie at 306-949-6999 for inquiries dealing with quota management sheets, the Quota Exchange, for transfer credits, or with any other quota transactions.

TRANSFER CREDIT SUMMARY REPORT

	# OF PRODUCERS	# OF PRODUCERS	TOTAL KGS
MONTH	TRANSFER IN	TRANSFER OUT	BUTTERFAT
December	19	22	23,850
January, 2018	17	21	16,567
February	21	24	19,828
March	21	18	16,406
April	28	23	28,792
May	17	17	22,203
June	24	23	20,038
July	24	20	28,252
August	20	22	18,781
September	21	17	23,836
October	27	20	25,667
November	36	36	27,234

PRIVATE TRANSFERS PROCESSED

MONTH	DAILY KILOGRAMS
Dec	255.22
Jan 2018	45.10
Feb	1011
Mar	282
Apr	225
May	0
June	148.19
July	107.13
August	65.44
September	70.92
October	233.45
November	328.00

OVER QUOTA (OVER 5 DAYS) REPORT BY MONTH

MONTH	# OF PRODUCERS	KGS BUTTERFAT
October	6	609
November	4	272
December	8	956
January 2018	11	2,146
February	16	3,396
March	15	5,054
April	6	3,434
May	8	1,716
June	6	939
July	4	487
August	2	230
September	4	647
October	2	294
November	4	626

SUMMARY REPORT OF CREDITS NOVEMBER, 2018 – 165 PRODUCERS

		POSITIVE CREDITS ACCUMULATED (KGS OF
DAYS	# OF PRODUCERS	BUTTERFAT)
+ 5	4	1,074
0 to + 5	26	7,241
TOTAL	30	8,315
		NEGATIVE CREDITS
		ACCUMULATED (KGS OF
DAYS	# OF PRODUCERS	BUTTERFAT)
-15	3	-10,435
-10 to -15	23	-95,152
-5 to -10	61	-88,084
0 to -5	46	-21,770
TOTAL	133	-215,440

LOST OPPORTUNITY REPORT

MONTH	# OF PRODUCERS	LOST OPPORTUNITY (KGS OF BUTTERFAT)
November, 2018	3	330
October, 2018	0	0
September, 2018	0	0
August, 2018	3	1,039
July, 2018	1	13
June, 2018	3	1,361
May, 2018	1	198
April, 2018	3	458
March, 2018	6	1,226
February, 2018	5	887
January, 2018	4	802
December, 2017	3	1,237
November, 2017	6	2,750

WEIGHTED AVERAGE COMPONENT TESTS & PRICES NOVEMBER, 2018

Components	Average Test	Price per kilogram Class
		1 to 5
Butterfat	4.2759	16.521440
Protein	3.2901	2.526063
Other Solids	5.8796	0.706767

Based on the average component tests for the province, the average price received was \$83.11 per hectolitre. The average butterfat price received per kilogram was \$19.44.

SASKATCHEWAN MILK POOL RESULTS NOVEMBER 2018

Milk Sale Revenue Western Milk Pool **Total Pool Value** \$ 18,473,053.87 \$ 1,076,397.86 In November, Saskatchewan had a monthly CDC allocation of **1,040,497 kilograms** of butterfat. In the month of November, Saskatchewan production was **-34,207** of butterfat **under** and cumulatively **under** by **-157,991 kilograms** of butterfat. On a percentage basis, Saskatchewan is **-1.35%*** below our CDC allocation flexibility limits based on the Continuous Quota model. The **-2.00%** lower flexibility limit is in effect.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Monthly	Total	Monthly	Lower	Upper	Cumulative	Cumulative	Over Quota	Rolling 12
	Total	Monthly	Over or	Flexibility	Flexibility	Over or	Over or	or (Lost	Month
	Production	CDC Quota	(Under)	Limit	Limit	(Under)	(Under)	Production	Total
		Allocation	Production	-2.00%	1.25%	Production	Production	Opportunity)	Quota
						with limits	with limits		
							in - %		
	Kgs bf	Kgs bf	Kgs bf	Kgs bf	Kgs bf	Kgs bf		Kgs bf	Kgs bf
			col. $1 - 2 = 3$	col. 9 * -1.5%	col. 9 *1.0%		col. 6/9		
Nov-17	909,519	953,131	(43,612)	-222,375	138,984	(737,165)	-6.63%	0	11,118,733
Dec-17	974,991	1,021,792	(46,801)	-223,565	139,728	(783,966)	-7.01%	0	11,178,272
Jan-18	998,147	955,201	42,946	-225,012	140,632	(741,020)	-6.59%	0	11,250,588
Feb-18	920,553	885,091	35,462	-226,352	141,470	(705,558)	-6.23%	0	11,317,606
Mar-18	1,020,174	999,132	21,042	-227,975	142,485	(684,516)	-6.01%	0	11,398,765
Apr-18	983,089	952,267	30,822	-228,877	143,048	(653,694)	-5.71%	0	11,443,839
May-18	1,002,542	958,739	43,803	-229,231	143,270	(115,431)	-1.01%	0	11,461,574
Jun-18	957,756	945,811	11,945	-229,681	143,550	(114,260)	-0.99%	0	11,484,026
Jul-18	982,110	955,315	26,795	-230,035	143,772	(88,244)	-0.77%	0	11,501,756
Aug-18	988,502	974,319	14,183	-230,359	143,974	(48,899)	-0.42%	0	11,517,937
Sep-18	979,618	945,253	34,365	-230,593	144,121	(131,409)	-1.14%	0	11,529,665
Oct-18	1,034,313	1,066,628	(32,315)	-232,254	145,158	(123,784)	-1.07%	0	11,612,679
Nov-18	1,006,290	1,040,497	(34,207)	-234,001	146,251	(157,991)	-1.35%	0	11,700,045

- (1) Monthly Production in Saskatchewan
- (2) Total Monthly Quota = Class 1 sales + Monthly MSQ + Carry Forward
- (3) Difference between the monthly production (1) and the total monthly quota (2)
- (4) The Lower Flexibility Limit is -2.00% of Rolling 12 Month Total Quota (9)
- (5) The Upper Flexibility Limit is 1.25% of Rolling 12 Month Total Quota (9)
- (6) Previous Month Cumulative Over or (Under) Production + Current Monthly Over or (Under) Production (capped at lower or upper limit if applicable)
- (7) Equal to Column (6) expressed as a percentage basis within the flexibility limits
- (8) Over Quota or (Lost production opportunity) outside of flexibility limit
- (9) Total Monthly CDC Quota Allocation for the previous 12 months

PROVINCIAL WEIGHTED AVERAGES

INHIBITOR TEST STATIONS

SaskMilk has established a number of inhibitor test stations around the province. Producers needing to check their bulk tanks for inhibitors can take a sample to the test station closest to their location.

The test stations have the Charm Trio test strips available for testing. The Charm Trio test is the test that the plant uses. It tests for the following drugs:

Beta-lactam Drug	Detection Level† (ppb*)	US Safe Level or Tolerance / Canadian MRL (ppb*)	Sulfa Drug	Detection Level† (ppb*)	US Safe Level or Tolerance / Canadian MRL (ppb*)
Amoxicillin	3.1	10 / None	Sulfadimethoxine	4.7	10 / 10∞
Ampicillin	7.7	10 / 10	Sulfamethazine	7.7	10 / 10∞
Ceftiofur and Metabolites^	53	100 / 100	Tetracycline Drug	Detection Level† (ppb*)	US Safe Level/Tolerance / Canadian MRL (ppb*)
Cephapirin	14	20 / 20	Chlortetracycline	54	300 / 100
Cloxacillin	7.4	10 / None	Oxytetracycline	66	300 / 100
Penicillin G	2.2	5 / 6 ^{&}	Tetracycline	21	300 / 100

- † Positive at least 90% of the time with 95% confidence.
- * parts per billion or ng/mL
- ^ Ceftiofur parent drug sensitivity is approximately 1/2 that reported in the table.
- & Canadian MRL for penicillin G is 0.01 IU/ml, equivalent to 6 ppb.
- [∞] Canadian MRL for sulfa drugs are singly or in combination with other MRL listed sulfonamides.

Test stations are located at the following locations:

- 1. Swift Current, SK Agrifoods truck bay 675 Cheadle Street West
 Office 306-773-1097 or Rodger Ruf 306-741-3261
- 2. Star City, SK Star City Colony Reuben Tschetter 306-921-9381
- 3. Grenfell, SK Jim Ross 306-697-2232
- 4. Yorkton, SK Ford Dairy Farms Inc. Bud and Margaret Ford 306-782-7240
- 5. Saskatoon, SK Agrifoods Truck Bay east of the Saputo plant receiving bay lead hand Mike V. or Mike K. 306-664-0202 after hours: 306-668-8135

Charm tests strips and Charm testers are now available for purchase through SaskMilk. Agrifoods is now carrying SNAP test kits for tetracyclines as well as beta lactams.

For further information you can contact: Deb Haupstein 306-721-9486



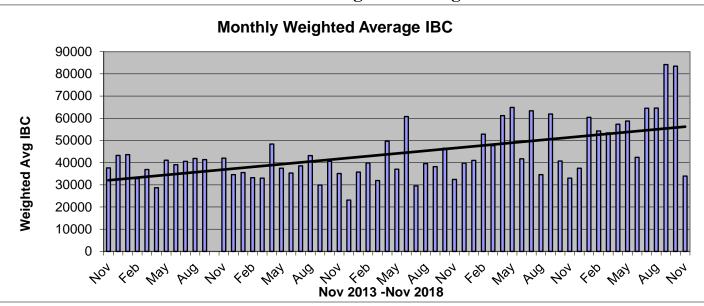
If You Can't Ship It - Test It!

BSE surveillance is still important and every animal tested makes a difference.

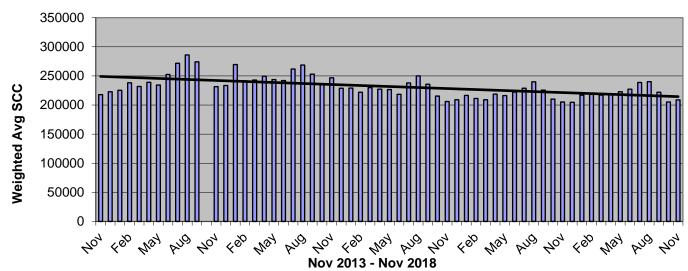
Support your cattle industry by having your 4-D (dead, diseased, dying or downer) cattle tested for BSE.

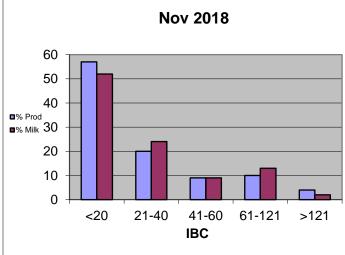
For more information, call the Canadian Food Inspection Agency at 1-877-727-5273.

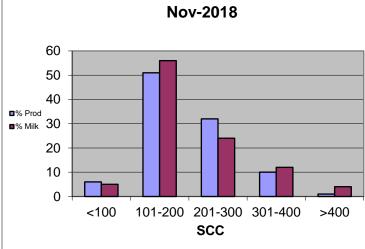
Provincial Weighted Average



Monthly Weighted Average SCC







QUOTA LISTING or CLASSIFIED AD SERVICE

SaskMilk offers a free quota listing service as part of its Newsletter. Anyone wishing to sell or purchase quota and/or cows or miscellaneous dairy equipment is welcome to contact the SaskMilk office at (306) 949-6999. All prices and negotiations will be independent of SaskMilk. Please note that ads will be posted in two issues and will then be removed unless SaskMilk is notified otherwise.

Classifieds

For Sale: 10 Heifers due February and March.

Call Wes Cairns at 306-493-7100

For Sale: 22 Grade Holstein Heifers. Pregchecked – 7-8 months.

Call Andy at 306-382-6917 or 306-222-1337

Looking for Quota

Call Colten Dyck at 306-491-2007

Reminder!

The deadline date for Quota Transfer, Quota Exchange, and 10% Transfer Limit Exemptions is the 6th of each month

Your Quota Transfer, and 10% Exemption Applications must be received on or before the 6th of the month in order to be effective the 1st of the following month

Quota Exchange forms must be received in the SaskMilk office on or before the 6th of the month for that month's Exchange

BOARD OF DIRECTORS

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