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# 2024 Spring Producer Meetings

April 2, 2024

Balgonie Multiplex, 1045 Hwy 364, Balgonie, SK

## April 3, 2024

Eagles Club, 1910 S Service Rd W, Swift Current, SK

## April 4, 2024

Legends Centre, 701 Centennial Blvd. N, Warman, SK

# **COMING UP!**

FEBRUARY 27, 2024 BEGINNING AT 9:15 BRIAN KING CENTRE, WARMAN

**TOPICS INCLUDE:** 

DAIRY INFO

PROFITABLE MANAGEMENT APPROACHES FOR DAIRY FARMING - DR GORDIE JONES

IMPORTANCE OF PELLET STARCH AND AMOUNT OF PELLET IN A ROBOT

CHEMICAL TREATMENT TO INCREASE FORAGE DIGESTIBILITY

TO REGISTER: CALL SASKMILK AT (306) 949-6999 OR EMAIL INFO@SASKMILK.CA WITH NAME & ANY DIETARY RESTRICTIONS



# 2024 Lobby Day and DFC Conference

This year marked another successful Lobby Day and Policy Conference for the Canadian Dairy Industry.

On February 2nd, representatives from the ten provincial dairy boards visited Ottawa to meet with their local Members of Parliament and discuss current issues facing our nation's dairy farmers. These issues included CFIA enforcement of labelling on plant-based products, increase in support of business risk management programs, and an elimination of the surcharge on exported dairy products that was put in place through the Canadian-United States-Mexico Agreement (CUSMA).

SaskMilk directors had the opportunity to meet with several of our Saskatchewan MPs to review the key issues with a provincial perspective.



SaskMilk Directors Mel Foth and Merlis Wiebe with Cathay Wagantall, MP for Yorkton-Melville.



SaskMilk Chair Gordie Ell and GM Doug Miller with Robert Kitchen, MP for Souris-Moose Mountain (above).

Following Lobby Day, Dairy Farmers of Canada held their annual Policy Conference. The conference highlighted the importance of environmental awareness and sustainability, as well as the market outlooks for Canadian dairy.

There is no doubt that the Canadian dairy sector has been greatly impacted by increased market access through several trade deals (including CUSMA) totaling nearly 18% access for imported dairy products. Dairy Farmers of Canada has been working diligently to mitigate these impacts and to secure a future for the next generation of dairy farmers. **Do More** 

# **Mental Health Spotlight**

# culture Understanding the Vulnerability Hangover:

## Navigating the Aftermath of Sharing Your Truth

A vulnerability hangover refers to the emotional state of discomfort and self-doubt that occurs after sharing personal thoughts, feelings, or experiences. It often arises when we reveal our true selves, share intimate details, or express our deepest emotions with others. Similar to a physical hangover after a night of excessive drinking, the vulnerability hangover is characterized by feelings of regret, uncertainty, and an overwhelming sense of exposure.

### Why Vulnerability Hangovers Occur:

*Fear of Judgment:* Sharing our vulnerabilities makes us susceptible to the judgment and opinions of others. The fear of being criticized or rejected can trigger feelings of self-doubt and regret after opening up.

*Emotional Exhaustion*: Sharing deeply personal experiences requires emotional energy and courage. After the initial rush of vulnerability, we may experience emotional fatigue and a need to withdraw and protect ourselves.

*Overthinking and Overanalyzing*: The vulnerability hangover often leads to overthinking and questioning our decision to be vulnerable. We may analyze the consequences and worry about how others perceive us.

#### Navigating the Vulnerability Hangover:

*Self-Compassion*: Be gentle with yourself and remember that vulnerability takes courage. Acknowledge the vulnerability hangover as a sign that you were brave enough to share your truth. Offer yourself kindness, understanding, and reassurance during this process.

*Recognize the Value in Vulnerability*: Remind yourself of the power of vulnerability and the potential for deeper connections and personal growth. Recognize that the discomfort you're experiencing is a natural part of the vulnerability process.

*Normalize the Experience*: Understand that vulnerability hangovers are common and experienced by many individuals who choose to be authentic and open. Recognizing that others have gone through similar feelings can alleviate the sense of isolation and self-judgment.

*Seek Support*: Reach out to trusted friends, loved ones, or a therapist who can provide a listening ear and offer validation. Sharing your vulnerability hangover with someone supportive can help alleviate the emotional burden.

*Reflect and Learn*: Take time to reflect on the experience of vulnerability and its aftermath. Consider the positive outcomes, personal growth, and connections that resulted from your openness. Use this reflection as a reminder of the value of vulnerability in your life.

The Do More Agriculture Foundation is the national voice and champion for mental health in Canadian agriculture and is changing the culture of agriculture to one where all producers are encouraged, supported, and empowered to take care of their mental wellbeing. Producers are among the most vulnerable when it comes to mental health issues. By collaborating with the entire industry and those working to address the state of mental health in Agriculture, we can and will make a substantial impact.

# **REGISTER NOW !**



Photo: D.I. Cattani

Graduate Student Research Video Competition

# SUSTAINABILITY OF CANADIAN AGRICULTURE 2024 VIRTUAL CONFERENCE MARCH 12 - 14, 2024

Embracing Change for a Sustainable Future

**Tuesday, March 12** Keynote: Robin Wall Kimmerer Panel session: The Role of Indigenous Perspectives in Reshaping our Food Systems

> Wednesday, March 13 HOLOS model workshop Ted Poyser lecture in soil health Panel session: Water....At the Root of it All

> > Thursday, March 14

Panel session: Adopting Precision Technologies for a Sustainable Future

# University Manitoba

Agriculture and Agri-Food Canada

National Centre for Livestock and the Environment

Agriculture et Agroalimentaire Canada





#### Farm Stress Line SASKATCHEWAN Made Possible by CN Providing support when you need it the most, available 24 Hours, Days a week. CALL 1-800-667-4442

Farm Stress Line was initiated and funded by the Ministry of Agriculture in 1992. The Ministry of Agriculture contracted with MCS Inc. in 2012 to administer and provide crisis counselling to rural Saskatchewan. This change provides a 24hr 7 days a week response through a 1-800 toll free phone line with a proven expertise in crisis counselling.

Mobile Crisis Services, Inc. is a non-profit community-based organization that has been providing crisis intervention services to Regina and the province of Saskatchewan since 1974. The overall purpose of the agency is to provide integrated and comprehensive social and health crisis intervention services.

Mobile Crisis Services is governed by a volunteer Board of Directors. These volunteers contribute a significant amount of time to assist in the direction of programs and services for youth, individuals, families and seniors.

Services are provided on a 24-hour, seven day a week basis, in order to assure accessibility regardless of the time of day. The agency was formulated on the philosophy of "where services should be provided, they will be provided." The agency represents an innovative approach to crisis intervention and is an integral part of the health and social service delivery systems. Mobile Crisis Services is committed to community health and the development of supportive communities. For more information, visit:

## https://farmstressline.ca/

Beta-lactam Drug	Detection Level† (ppb*)	US Safe Level or Tolerance / Canadian MRL (ppb*)	Sulfa Drug	Detection Level† (ppb*)	US Safe Level or Tolerance / Canadian MRL (ppb*)
Amoxicillin	3.1	10 / None	Sulfadimethoxine	4.7	10 / 10∞
Ampicillin	7.7	10 / 10	Sulfamethazine	7.7	10 / 10∞
Ceftiofur and Metab- olites^	53	100 / 100	Tetracycline Drug	Detection Level† (ppb*)	US Safe Level/Toler- ance / Canadian MRL (ppb*)
Cephapirin	14	20 / 20	Chlortetracycline	54	300 / 100
Cloxacillin	7.4	10 / None	Oxytetracycline	66	300 / 100
Penicillin G	2.2	5 / 6&	Tetracycline	21	300 / 100

#### Test stations are located at the following locations:

Business hours ONLY: Monday-Friday 8:00 a.m. – 4:00 p.m	AFTER HOURS TESTING		
Saputo Contact: 122 Wakooma Street, Saskatoon	Warman Veterinary Ser- vices Contact: 86 Great Plains Rd, SK S4L 1C9 Phone: (306) 347-9995	Star City Colony Contact: Reuben Tschetter: (306) 921- 9381	Osler Dairy Contact: Tim Ens: (306) 281-7547

Charm tests strips and Charm testers are available for purchase through SaskMilk 306-949-6999. Snap tests and supplies are available for purchase through Agrifoods 306-664-0264.

# SaskMilk Board Activities

# February/March

February 21 & 22 February 23 February 27 February 28 & 29 March 5, 6 & 7 March 13 March 14 March 20 & 21 March 26

Board Governance Workshop SaskMilk Board Meeting WMP Board Meeting WMP All Boards Meeting & Strat Planning Western Canadian Dairy Seminar WMP Board Meeting WMP Strategic Planning CMSMC SaskMilk Board Meeting

## In the Community

## Check out these Upcoming SaskMilk Events!

February			
February 16	Kindersley Composite School Wellness Day – Kindersley		
February 16-18	Yorkton Minor Hockey U13 Hockey		
February 21	Ag in the City – Lawson Heights Mall - Saskatoon		
February 23	2024 QCGC Invitational Competitive Meet		
February 24	RUSH – Saskatoon		
February 24 - 25	TeleMiracle - Regina		
February 29 – March 3	Persephone Theatre - Saskatoon		
	March		
March 8 – 9	SHSAA Boys Curling Provincial Championship – Gull Lake		
March 8 – 9	SHSAA Girls Curling Provincial Championship – Ituna		
March 8 – 9	SHSAA Mixed Curling Provincial Championship – Lampman		
March 8 – 9	SHSAA Wrestling Provincial Championship – Saskatoon		
March 11 - 12	U12, U15 – Triples Cup Curling Championship – Regina		
March 14 – 17	Tavria Dance Festival - Regina		
March 16	RUSH – Saskatoon		
March 21 - 23	Basketball (Hoopla) Provincial Championship – Moose Jaw		
March 23	Thuner Hockey Tournament		

## **Quota Exchange**

#### The market-clearing price established for the February 2024 Quota Exchange was \$39,000.00.

The next Quota Exchange will be held on **March 15, 2024**. All offers to sell and bids to purchase quota through the Quota Exchange must be submitted by midnight, **March 6, 2024**. SaskMilk recommends that offers and bids be submitted well in advance of the deadline date to ensure adequate time for corections, if necessary.

When making bids on the Quota Exchange, the price on offers to sell quota is the minimum price that the producer is prepared to accept for that quota. Only if the market-clearing price is equal to or greater than the producer's minimum price will that producer qualify for participation in the Exchange. Conversely, the price on offers to purchase quota is the maximum price that the producer is prepared to pay for that quota. Only if the market-clearing price will that producer qualify for participation in the Exchange. Conversely, the price on offers to purchase quota is the maximum price that the producer is prepared to pay for that quota. Only if the market-clearing price is equal to or less than the producer's maximum price will that producer qualify for participation in the Exchange. The clearing price is set at the price where the smallest difference exists between the accumulated volume offered for sale and the accumulated volume bid to purchase. The results

of the Quota Exchange are outlined in the following table.

FEBRUARY 2024 QUOTA EXCHANGE RESULTS					
Market Clearing Price per Kilogram of Butterfat	\$39,000.00				
Daily Kilograms Offered to Purchase	20.00				
Kilograms Offered to Sell	63.90				
Kilograms Sold	17.00				
Number of Producers					
- offered to purchase	6				
- purchased quota	5				
- offered to sell	9				
- sold quota	3				

	FEBR	<b>UARY 202</b>	4 QUOTA	<b>EXCHAN</b>	IGE CLEAR	ING PRIC	E RESUL	TS	
Price (\$/daily kg b.f.)	No. of Sellers	Cumulative Sellers	Daily Kgs b.f. offered for sale	Cumulative sales	Cumulative Sales less Cumulative purchases	Cumulative purchases	Daily Kgs b.f. of- fered to purchase	Cumulative bidders	No. of buyers
\$37,985.00	1	1	8.00	8.00	-12.00	20.00	0.00	6	0
\$38,000.00	0	1	0.00	8.00	-12.00	20.00	3.00	6	1
\$38,250.00	1	2	5.00	13.00	-4.00	17.00	0.00	5	0
\$38,995.00	1	3	7.00	20.00	3.00	17.00	0.00	5	0
\$39,000.00	0	3	0.00	20.00	3.00	17.00	1.00	5	1
\$40,000.00	0	3	0.00	20.00	4.00	16.00	3.00	4	1
\$40,025.00	1	4	5.00	25.00	12.00	13.00	0.00	3	0
\$41,000.00	0	4	0.00	25.00	12.00	13.00	1.00	3	1
\$41,100.00	1	5	11.40	36.40	24.40	12.00	0.00	2	0
\$42,000.00	3	8	17.50	53.90	41.90	12.00	12.00	2	2
\$44,000.00	1	9	10.00	63.90	63.90	0.00	0.00	0	0

TRANSFER CREDIT SUMMARY REPORT				
MONTH	# OF PRODUCERS TRANSFER IN	# OF PRODUCERS TRANSFER OUT	TOTAL KGS OF BUTTERFAT	
January 2023	26	26	20,656	
February 2023	23	23	16,577	
March 2023	19	19	13,040	
April 2023	17	17	15,431	
May 2023	18	18	15,363	
June 2023	14	14	9,088	
July 2023	25	25	24,665	
August 2023	19	19	11,896	
September 2023	17	17	13,030	
October 2023	19	19	11,593.00	
November 2023	14	14	12,364.00	
December 2023	15	15	8,349.00	
January 2024	10	10	3,703.00	

PRIVATE TRANSFERS PROCESSED			
MONTH	DAILY KILOGRAMS		
January 2023	30.00		
February 2023	20.00		
March 2023	0.00		
April 2023	70.00		
May 2023	5.00		
June 2023	8.00		
July 2023	0.00		
August 2023	0.00		
September 2023	0.00		
October 2023	0.00		
November 2023	0.00		
December 2023	0.00		
January 2024	0.00		

OVER QUOTA (OVER 5 DAYS) REPORT BY MONTH				
MONTH	# OF PRODUCERS	KGS BUTTERFAT		
January 2023	3	1,040		
February 2023	3	373		
March 2023	5	803		
April 2023	4	422		
May 2023	8	369		
June 2023	1	36		
July 2023	1	13		
August 2023	1	18		
September 2023	1	211		
October 2023	5	773		
November 2023	3	41		
December 2023	6	475		
January 2024	10	1,178		

SUMMARY REPORT OF CREDITS JANUARY 2024 - 146 PRODUCERS			
DAYS	# OF PRODUCERS	POSITIVE CREDITS ACCUMULATED (KGS OF BFAT)	
+ 5	10	7,564	
0 to + 5	70	45,241	
TOTAL	80	52,805	
DAYS	# OF PRODUCERS	NEGATIVE CREDITS ACCUMULATED (KGS OF BFAT)	
-15	0	0	
-10 to -15	8	45,754	
-5 to -10	21	29,850	
0 to -5	37	18,242	
TOTAL	66	93,846	

LOST OPPORTUNITY REPORT				
MONTH	# OF PRODUCERS	LOST OPPORTUNITY (KGS OF BUTTERFAT)		
January, 2023	2	514		
February, 2023	1	157		
March, 2023	2	845		
April, 2023	3	1,973		
May, 2023	1	834		
June, 2023	1	410		
July, 2023	1	747		
August, 2023	2	254		
September, 2023	2	337		
October, 2023	2	202		
November 2023	2	279		
December 2023	0	0		
January 2024	0	0		

WEIGHTED AVERAGE COMPONENT TESTS & PRICES JANUARY 2024			
COMPONENTS	AVERAGE TEST	PRICE PER KILOGRAM CLASS 1 TO 5	
Butterfat	4.4394	18.546373	
Protein	3.3673	2.876633	
Other Solids	5.9013	0.820702	

The average butterfat price received per kilogram was \$21.82

Milk Sale Revenue \$23,981,005.29

WMP Revenue/<Expense> <\$403,306.61>

Quality Bonus: WMP Quality Bonus 0.002007 SaskMilk Quality Bonus 0.000724

**Total Revenue** 

\$23,577,698.68

Total Quality Bonus Rate for January 2024 0.002731 per litre

# **DFC Update**



# NAVIGATING CARBON MARKETS: AN INTRODUCTION

## **WHAT ARE CARBON MARKETS?**

Carbon markets are trading systems in which carbon credits (otherwise known as carbon "offsets" and "insets") are bought and sold. Carbon markets are a relatively new area of commerce, both for dairy farmers and other agriculture industries at large.

# Navigating carbon markets: a tool kit for farmers

At DFC, we are all committed to sustainability. Dairy farmers like you have been working hard towards our sector's goal to reach net-zero greenhouse gas emissions by 2050. You're implementing best management practices for the environment while continuing to produce milk that meets some of the highest standards in the world. But did you know that while these practices help reduce, capture or lower carbon emissions, they can also create carbon credits that could become a new source of revenue for your farm?

## That's where carbon markets come in.

In this new handout, DFC introduces farmers to carbon markets, providing a high-level overview of what they entail and how farmers can participate in them. We are also developing a toolkit of resources that will offer more detailed information on things like how to sell carbon credits, how to understand and handle risks, and a list of frequently asked questions that farmers may have.

If you're interested in assessing how you can participate in a carbon market and if its a good fit for your farm, visit DFC's Farmer Resources Hub today:

https://dairyfarmersofcanada.ca/en/farmer-resources/tools/navigating-carbon-markets



	(1) Monthly Total Production Kgs of bf	(2) Total Monthly CDC Quota Allocation Kgs bf	(3) Monthly Over or (Under) Production Kgs bf	(4) Lower Flexibility Limit -2.00% Kgs bf
			col. 1 - 2 = 3	col. 8 * -1.5%
Jan-23	1,084,484	1,015,257	69,227	-245,332
Feb-23	982,235	879,055	103,180	-245,286
Mar-23	1,075,769	1,088,945	(13,176)	-246,282
Apr-23	1,021,148	989,268	31,880	-247,034
May-23	1,037,332	970,412	66,920	-245,783
Jun-23	976,571	972,371	4,200	-245,997
Jul-23	1,016,575	992,522	24,053	-245,602
Aug-23	1,026,110	1,095,526	(69,416)	-245,823
Sep-23	1,019,102	1,206,036	(186,934)	-247,984
Oct-23	1,074,061	1,085,888	(11,827)	-247,883
Nov-23	1,051,030	1,113,766	(62,736)	-248,305
Dec-23	1,084,199	1,026,856	(57,343)	-248,718
Jan-24	1,081,769	1,051,384	(30,385)	-249,441

In January, Saskatchewan had a monthly CDC allocation of **1,051,384** kilograms of butterfat. Saskatchewan production was **30,385** of butterfat under and cumulatively over by **1,081,769** kgs of butterfat. On a percentage basis, Saskatchewan is **9.17%** above our CDC allocation flexibility limits based on the Continuous Quota model. The -2.00% lower flexibility limit is in effect.

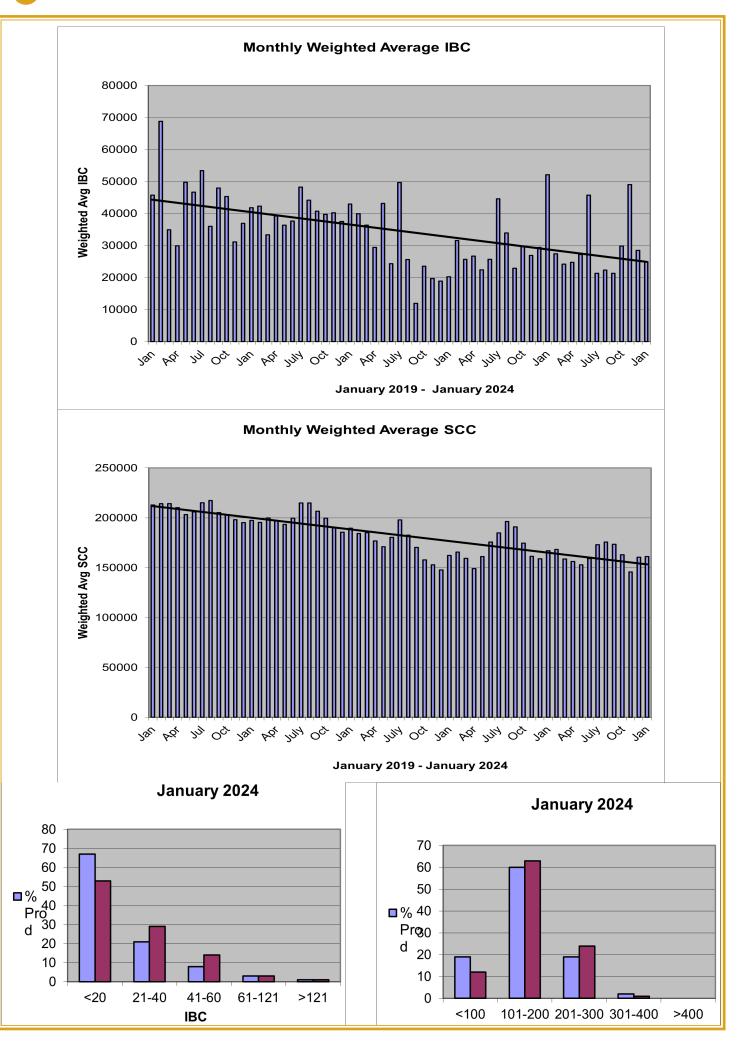
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<sup>(5)</sup> Upper Flexibility Limit 1.25% Kgs bf	(6) Cumulative Over or (Under) Production with limits Kgs bf	(7) Cumulative Over or (Under) Production with limits (%)	<sup>(8)</sup> Rolling 12 Month Total Quota Kgs bf
col. 8 *1.0%		col. 6 / 8	
153,333	1,132,483	9.23%	12,266,614
153,304	1,235,663	10.08%	12,264,284
153,926	1,222,487	9.93%	12,314,103
154,396	1,254,367	10.16%	12,351,677
153,615	1,321,287	10.75%	12,289,164
153,748	1,346,282	10.95%	12,299,864
153,501	1,370,335	11.16%	12,280,090
153,640	1,300,919	10.58%	12,291,170
154,990	1,113,985	8.98%	12,399,196
154,927	1,102,158	8.89%	12,394,172
155,190	1,039,422	8.51%	12,415,228
155,449	1,113,434	8.95%	12,435,902
155,900	1,143,819	9.17%	12,472,029

- (1) Monthly Production in Saskatchewan
- (2) Total Monthly Quota = Class 1 sales + Monthly MSQ + Carry Forward
- (3) Difference between the monthly production (1) and the total monthly quota (2)
- (4) The Lower Flexibility Limit is -2.00% of Rolling 12 Month Total Quota (9)
- (5) The Upper Flexibility Limit is 1.25% of Rolling 12 Month Total Quota (9)

(6) Previous Month Cumulative Over or (Under) Production + Current Monthly Over or (Under) Production (capped at lower or upper limit if applicable)

- (7) Equal to Column (6) expressed as a percentage basis within the flexibility limits
- (8) Total Monthly CDC Quota Allocation for the previous 12 months



January 2024 Quality Bonus								
To get the quality bonus producers must have: Monthly Average: IBC - <= 30,000/ ml SCC- <= 250,000/ml FPt- lower than -0.525°Hortvet No positive inhibitors *represent # of months the quality bonus has been received								
101115806	DALVOORDE DAIRIES	HUTTERIAN BRETH	KESSEL FAMILY	SAND LAKE HUTTERIAN				
SASKATCHEWAN	LTD.	CHURCH SPRING CREEK*********	FARM*********	BRETHREN*********				
LTD.*********** ADIT FARMS INC.*********	DAUM DAIRIES*********		KIELSTRA HOLSTEINS INC.********	SCHAEFFER, RONALD J*****				
ARTLAND DAIRIES INC******	DOWNIE LAKE CHURCH COLONY********		LAKEVIEW COLONY*******	SCOTT COLONY				
AURORA DAIRY INC.*****	EAGLEWOOD HOLDINGS LTD		LAKEVIEW HOLSTEINS LTD.********	SEPTEMBER SUN ACRES LTD.*********				
BAILDON HUTT BRETHREN	EARVIEW COLONY********	HUTTERIAN BRETHREN CHURCH OF QUILL LAKE INC.**********	LAZY DAY FARMS********	SIERRA HUTTERIAN BRETHREN*********				
INC.*********** BALGONIE HOLSTEINS LTD.*********	EATONIA HUTTERIAN BRETHREN	HUTTERIAN BRETHREN CHURCH OF SOUTHLAND INC.**********	LEYENHORST, ALBERT & HEATHER*********	BRETHREN				
BENBIE HOLSTEINS LIMITED*********	INC********** ELL'S DAIRY FARM 2010 INC.	HUTTERIAN BRETHREN CHURCH OF SPRING LAKE	LOVHOLM HOLSTEINS*********	CHURCH*********** SMILEY HUTTERIAN BRETHREN**********				
BENCH HUTTERIAN BRETHREN	EL-NELL FARMS LTD*********	INC.************ HUTTERIAN BRETHREN CHURCH	MAIN CENTRE DAIRY FARM*********	STAR VALLEY FARM JOINT VENTURE*********				
LTD************ Berkhout, Simon & Arja	ENNS FARMS LTD*********	PONTEIX*********** HUTTERIAN BRETHREN CYPRESS COLONY**********	MARFAY FARMS LIMITED**********	SUNNYSIDE DAIRY*********				
BLU J FARMS********	FEHR'S RIVERFRONT FARM LTD.**********	HUTTERIAN BRETHREN GOLDEN VIEW INC********	MATADOR HUTTERIAN BRETHREN INC.****	THE HUTTERIAN BRETHREN CHURCH OF RIVERVIEW LIMITED***********				
BRAMVILLE JERSEYS*********	FOTH VENTURES LTD********	HUTTERIAN BRETHREN OF DINSMORE********	MCAVOY FARMS LTD********	TOM & WENDY MUFFORD*******				
BROYHILL HOLSTEINS**********	FOX VALLEY FARMING CO. LTD*********	HUTTERIAN BRETHREN OF ESTUARY CORP.********	MCGEE COLONY******	UNIV OF SASK, Animal & Poultry Science*****				
BRUINSDALE FARMS LTD.********	GLIDDEN HUTTERIAN BRETHREN*********	HUTTERIAN BRETHREN OF KYLE*********	NEUVIEW DAIRIES INC.*****	VANGUARD HUTTERIAN BRETHREN*********				
BUTTE COLONY**********	GRASSY HILL COLONY********	HUTTERIAN BRETHREN OF MILDEN INC.	NIENHUIS FAMILY FARM INC.******	VANZESSEN DAIRY INC.*********				
CARMICHAEL HUTTERIAN	GREENDALE DAIRY******	HUTTERIAN BRETHREN OF WEST BENCH*********	PLUM BLOSSOM FARM LTD.(SASK)**********	W.C.C. DAIRIES CORP.********				
COLONY****** CARONCREST FARMS LTD*****	HAVERLAND DAIRY LTD.*********	HYLJON HOLSTEINS LTD.	PRAIRIE WEST DAIRIES INC.*******	WALLYWAY FARMS LTD.******				
CARTER WOODSIDE*******	HIDDEN HILL DAIRY LTD	9.J & J BOOT DAIRY LTD. #2******	Q VALLEY FARM LTD.*********	WESTWIKK FARMS******				
CHRIS-ADIE HOLSTEINS LTD.*********	HIGHDALE FARMS LTD.*********	JAYLEE FARMS INCORPORATED******	R & F LIVESTOCK INC.******	WHEATLAND HUTT BRET OF CABRI				
CLEAR SPRING COLONY**********	HILLSVALE COLONY********	JIMLEE FARMS LTD.	RICHARD VAN DONGEN********	INC*********** WILLOW PARK COLONY********				
CORNELIUS & TRACY WIEBE*******	HUTT BRET CHURCH OF SWIFT CURRENT INC	K & K THONER DAIRY LTD.******	RIVER VALLEY HOLSTEINS LTD.********					
CRAILA DAIRY LTD********	HUTTERIAN BRETH CHURCH ARM RIVER*********	KEN & KAREN GIESBRECHT**********	ROBELLA HOLSTEINS					

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# Who Should I Call?

Who at the SaskMilk office should producers call? Here's a handy guide!



FOR	CALL	AT
<ul> <li>Sponsorship Requests</li> <li>Donation Requests</li> <li>Dairyanna's Costume and Events</li> <li>School Milk Program</li> <li>Nutrition Resource Ordering</li> </ul>	Anita Medl	306-721-9483
<ul> <li>Quota Exchange and Private Quota Transfers</li> <li>Leases</li> <li>Transfer Credits</li> <li>Security Applications</li> <li>Projections for production</li> <li>Name Changes</li> <li>Designation of Signing Authority</li> <li>Monthly production numbers for producers</li> </ul>	Bev Solie	306-721-9488
<ul><li>Website enquiries</li><li>Newsletter advertising</li><li>Dairy Conference</li></ul>	Cailyn Jones	306-540-3639
<ul> <li>School Milk Program</li> <li>Marketing Activities</li> <li>Social media enquiries (Twitter, Instagram, Facebook)</li> <li>Promotional Items</li> </ul>	Chelsea Wilcoxen	306-527-0753
<ul> <li>Producer statements</li> <li>Banking info for direct deposit of milk pay</li> <li>Milk pick-up issues -variances in volumes, planning to quit shipping, etc.</li> </ul>	Darlene Weighill	306-721-9491
<ul> <li>On Farm- licensing, facilities, equipment, driveways, yards, animal care</li> <li>Lab testing results</li> <li>Pro Action- Food Safety (CQM), Animal Care, Traceability, Biosecurity, Environment</li> <li>Extension services</li> </ul>	Tina Leverton	306-721-9486
<ul> <li>Monthly milk prices paid to producers</li> <li>Provincial &amp; National production updates</li> </ul>	Doug Miller	306-721-9485
<ul> <li>On Farm- licensing, facilities, equipment, driveways, yards, animal care</li> <li>Bulk truck drivers- licensing, complaints/issues</li> <li>Bulk tank calibrations</li> <li>Rayner Dairy Centre &amp; Research</li> <li>Environment and Regulatory</li> </ul>	Chris Pinno	306-721-9494
<ul> <li>SaskMilk Portal Assistance</li> <li>Website enquiries</li> <li>Newsletter advertising</li> <li>Dairy Conference</li> </ul>	Jenn Buehler	306-721-9492
<ul> <li>Website enquiries</li> <li>Newsletter advertising</li> <li>Policy</li> <li>Media or news stories or if you have been contacted by any media agency or reporter</li> </ul>	Julie Ell	306-519-3136

## **Classified Ad Service**

SaskMilk offers a free classifieds service as part of its newsletter. Anyone wishing to place an ad is welcome to contact the SaskMilk office at (306) 949-6999 or info@saskmilk.ca. All negotiations will be independent of SaskMilk. Please note that ads will be posted in two issues and will then be removed unless Sask-Milk is notified otherwise.

#### Reminder!

The deadline date for Quota Transfer, Quota Exchange, and 10% Transfer Limit Exemptions is the 6th of each month

Your Quota Transfer, and 10% Exemption Applications must be received on or before the 6th of the month in order to be effective the 1st of the following month Quota Exchange forms must be received in the SaskMilk office on or before the 6th of the month for that month's Exchange.

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