

# **Newsletter** February 2019

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# Dairy Lobby Day & Policy Conference

On February 5<sup>th</sup>, dairy farmers from across Canada met with provincial MPs and Senators to discuss current issues facing the dairy industry. This time last year, farmers were asking for no concessions made through NAFTA negotiations. Following the development of CUSMA, the focus has shifted to the future and ensuring that the next generations of Canadian dairy farmers have the ability to succeed.

The focus of the discussions this year was the compensation and mitigation following the trade deal impacts (CETA, CPTPP & CUSMA), as well as the Healthy Eating

Strategy. The new Canada's Good Guide, which was released last month, has been a point of contention in government and was a major discussion point at Lobby Day. The proposed Front of Pack labelling and Marketing to Children initiatives were discussed at length with both MPs and Senators.



The discussion on the Healthy Eating Strategy was not a request for its removal, it was instead a request to consider all unintended consequences that can occur from not considering all possibilities. As was discussed before, with the current stipulations in the strategy, cheese would have a warning label while a bag of potato chips would not.



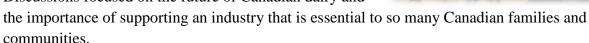
The discussions with Saskatchewan MPs were positive, with many agreeing with our concerns and willing to push these things further in the House of Commons. Additionally, the support for Canadian farming families, and all families who rely on the Canadian dairy industry, remains of strong importance to our provincial MPs. We deeply appreciate the time they gave us to voice our concerns and discuss the future of Canadian dairy.



On the evening of February 5<sup>th</sup>, dairy farmers hosted a Reception for MPs, Senators, and their staff. The reception allowed representatives to have further conversations in a more casual setting, and also allowed us to impress the crowd with a delicious selection of cheese, ice cream, and other foods made with dairy products.

The DFC Policy

Conference featured presentations by DFC economists, marketing strategists, Chantal Hebert, Lino Saputo Jr. (Saputo Inc.), Phil Vanderpol (Vitalus Nutrition Inc.), Minister of Agriculture, Lawrence MacAulay, Minister of International Trade Diversification, Jim Carr, and Leader of the Conservative Party, Andrew Scheer. Discussions focused on the future of Canadian dairy and



carr, and scheer.

an dairy and at is essential to so many Canadian families and

The Policy Conference ended with interactive sessions for producers to provide feedback and ideas for the current issues and initiatives facing the Canadian dairy sector. These sessions were met favourably and provided constructive feedback for the DFC staff.

Visit www.dairyfarmers.ca to find a copy of all APC presentations.

# SaskMilk in the Community



# SaskMilk Upcoming Promotional Events\*

(\*we are participating in or have sponsored)

<b>February 15 – 17</b>	Hockey Regina Midget A Prairie Cup Tournament – Regina
February 18	Mission Ridge – Family Fun Day – Fort Qu'Appelle
February 18	Cypress Health Region – Winter Carnival – Swift Current
<b>February 22 – 24</b>	Hockey Regina Atom B Tournament – Regina
February 24	YMCA of Saskatoon – Liftoff Event – Saskatoon
February	Yorkton AA Atom Terriers Hockey Tournament - Yorkton
March	Saskatchewan Polytechnic Regina Campus – Regina
March	Saskatchewan Polytechnic Saskatoon Campus – Saskatoon
March	Saskatchewan Polytechnic Nutrition Month – Moose Jaw
March 2	Georgina Swim Meet – Regina
March 2 – 3	Telemiracle 43
March 2 – 3	Yorkton Initiation Hockey Tournament
March 8	Wine in Wascana - Regina
March 8 – 9	Saskatchewan High School Curling Championships
March 15 – 16	Saskatchewan High School Wrestling Championships
March 15 – 17	Tavria Ukrainian Dance Festival - Regina
March 21 – 24	Saskatchewan High School Basketball Championship, Hoopla
March 23	Saskatchewan Science Centre Fantasy Food – Regina
March 28 – April 14	World Cup - World Class Players Cup Women's Team Canada

#### **Code of Practice**

#### 3.1 Relationship of Animal Health to Animal Welfare

Diseases are often measured by their economic impact but animal health also is a component of animal welfare. Factors that can affect animal health are nutrition, ventilation, housing and management practices. Pain and discomfort caused by health issues impact an animal's well being such that good animal welfare requires good animal health (52).

Records on the incidence and prevalence of various diseases are becoming more readily available because of on-farm record keeping systems. Producers need to be able to correctly recognize specific animal health issues early in order to enhance animal welfare, as well as the animal health status of their herd.

Prevention is always preferred to treatment. Herd Health Management and biosecurity protocols can help prevent and contain diseases.

#### RECOMMENDED BEST PRACTICES

a. follow current biosecurity protocols on farms to prevent disease transmission (e.g., Johne's disease, Bovine Leucosis). Refer to Appendix K - Resources for Further Information.

b. participate in continuing education activities related to animal health and welfare

c. keep accurate and detailed animal health records.

# located in the heart of SASKATCHEWANS DUSTRY tock Sales Lid.

Saskatoon Livestock Sales have been in the cattle marketing business, for over 30 years in its present location and operating in the Saskatoon area for over 70 years. Cattle Marketing is their business

# SLS

Saskatoon Livestock Sales is a major cattle market located in the heart of Saskatchewan's Dairy industry. SLS markets all classes of dairy cattle, feeder cattle, slaughter cattle, cows and bulls

The benefits of marketing your Dairy Cattle at Saskatoon Livestock Sales:

Saskatoon Livestock Sales operate a very competitive Sales ring. All the major packing plants are active buyers at SLS, selling your cattle by auction, guarantees you the most money for your cattle.

As soon as your cattle are sold, settlement to the producer is made immediately

Saskatoon Livestock Sales operate one of the finest marketing facilities within the industry. SLS take pride in providing a clean, safe and well designed handling facility, to make sure your cattle are presented properly.

SLS will arrange any trucking requirements, due to SLS's close proximity to the producers, freight is minimal.

## SASKATOON LIVESTOCK SALES

Regular Cattle Auctions every Monday's & Tuesday's year round. For further information 306-382-8088

www.saskatoonlivestocksales.com

# From DFC...

# Milk products are a key part of a healthy, balanced diet

Nutritious milk products continue to be part of the revised Canada Food Guide announced January 22<sup>nd</sup>. Dairy Farmers of Canada remains concerned that the updated Food Guide does not reflect the most recent and mounting scientific evidence available, especially in the area of research that demonstrates that milk products with various fat content can be a part of healthy diet.

"The scientific evidence supporting the nutritional benefits of milk products in the promotion of bone health and prevention of chronic diseases, for instance, is stronger than ever, and new evidence continues to accumulate," says Isabelle Neiderer, Director – Nutrition & Research at Dairy Farmers of Canada. "Current and emerging scientific evidence does not support a continued focus on lower fat milk products as it reveals that milk products that contain more fat are not associated with harmful health effects and could even provide benefits," she concludes.

In light of recent events, we believe it important that Canadian remember that:

- Milk products are a **key source of 6 of the 8 nutrients that most Canadians already fall short of:** calcium, magnesium, zinc, vitamin A, vitamin D, and potassium.
- Milk products are a leading source of calcium. Although other foods may contain calcium, milk products generally contain a higher amount – in a form that is more easily absorbed by the body.
- Research continues to confirm that milk products are particularly important for the
  optimal growth and development of children and preserving healthy bones and muscles
  in aging adults.
- Scientific evidence confirms the nutritional benefits of dairy and that dairy plays a role in reducing the same chronic diseases Health Canada aims to reduce with the Food Guide and Healthy Easting Strategy (heart disease, stroke, type 2 diabetes, colorectal cancer, hypertension, and musculoskeletal disease).
- **Health Canada's own 2015 evidence review of evidence** shows that, when it comes to reducing heart disease, type 2 diabetes and colorectal cancer, the evidence for milk products is as strong, if not stronger, than it is for vegetables, fruit, whole grain, and plant-based protein foods.

For more information on the health benefits of milk products, please visit <u>www.dairygoodness.ca.</u> or click here to read our press release!

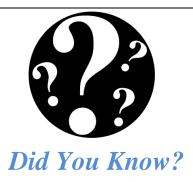
# Who Should I Call?

# Who at the SaskMilk office should producers call? Here's a handy guide!

For... Call... At...

Sponsorship Requests Anita Medl 306-721.

<ul> <li>Sponsorship Requests</li> <li>Donation Requests</li> <li>Dairyanna's Costume and Events</li> </ul>	Anita Medl	306-721-9483
<ul><li>School Milk Program</li><li>Nutrition Resource Ordering</li></ul>	Bev Eckert	306-721-9490
<ul> <li>Quota Exchange and Private Quota Transfers</li> <li>Transfer Credits</li> <li>Security Applications</li> <li>Estimates for production</li> <li>Name Changes</li> <li>Designation of Signing Authority</li> <li>Monthly production numbers for producers</li> <li>Producer information for lending institutions</li> <li>Passwords for quota management sheet access</li> </ul>	Bev Solie	306-721-9488
<ul> <li>Dairy Conference</li> <li>Producer statements</li> <li>Banking info for direct deposit of milk pay</li> <li>Milk pick-up issues –variances in volumes, planning to quit shipping, etc.</li> </ul>	Darlene Weighill	306-721-9491
<ul> <li>On Farm- licensing, facilities, equipment, driveways, yards, animal care</li> <li>Lab testing results</li> <li>Bulk truck drivers- licensing, complaints/issues</li> <li>Bulk tank calibrations</li> <li>Pro Action- Food Safety (CQM), Animal Care, Traceability, Biosecurity, Environment</li> </ul>	Deb Haupstein	306-721-9486
<ul> <li>Monthly milk prices paid to producers</li> <li>Provincial &amp; National production updates</li> </ul>	Doug Miller	306-721-9485
<ul> <li>Adding, editing information on Producer Transfer Credit Lis</li> <li>Newsletter advertising</li> </ul>	st Jenn Buehler	306-721-9492
<ul> <li>Media or news stories or if you have been contacted by any media agency or reporter</li> <li>Social media enquiries (twitter etc.)</li> <li>Trade agreements, international trade updates</li> <li>DEAP policy/program enquiries</li> <li>Website enquiries</li> <li>Research enquiries or proposals</li> </ul>	Joy Smith	306-721-9482



#### UPDATING CONTACT DETAILS

The SaskMilk Producer Portal allows you modify your contact information to ensure that your information is up to date. See instructions below:

- From the Contact menu item select Contacts
- 2. Click the view button ( beside the contact needing to be updated
- 3. Click the blue Edit button (bottom right)
- 4. Update the record
- 5. Hit save

# DAIRY FARM WORKERS

### AVAII ARI E IMMEDIATE VI









- DAIRY, HOG & POULTRY WORKERS
- TRUCK DRIVERS, COMBINE OPERATORS
- GENERAL LABOR & MANY MORE.

ATLANTIC JOB'S provides you with:

- Very experienced dairy farm workers
- Workers providing permanent long term commitment to you



JOBS Ltd. Specializing In Skilled Jobs Placement

We will make your hiring process easy and stress free by securing the best workers available that have the experience, skills, qualifications and language requirements to help your business prosper. ATLANTIC JOBS has partnered with farmers for many years to provide excellent results. Call now for information at absolutely no obligation to you

1-877-488-4699 or email CLIENTS@ATLANTICJOBS.NET

## **QUOTA EXCHANGE**

The market-clearing price established for the February 2019 Quota Exchange was \$34,000.00.

The next Quota Exchange will be held on **March 15, 2019**. All offers to sell and bids to purchase quota through the Quota Exchange must be received at the SaskMilk office by midnight, **March 6, 2019**. SaskMilk recommends that offers and bids be submitted well in advance of the deadline date to ensure adequate time for corrections, if necessary.

When making bids on the Quota Exchange, the price on offers to sell quota is the minimum price that the producer is prepared to accept for that quota. Only if the market-clearing price is equal to or greater than the producer's minimum price will that producer qualify for participation in the Exchange. Conversely, the price on offers to purchase quota is the maximum price that the producer is prepared to pay for that quota. Only if the market-clearing price is equal to or less than the producer's maximum price will that producer qualify for participation in the Exchange. The clearing price is set at the price where the smallest difference exists between the accumulated volume offered for sale and the accumulated volume bid to purchase. The results of the Quota Exchange are outlined in the following Table.

#### FEBRUARY 2019 QUOTA EXCHANGE RESULTS SUMMARY

Market Clearing Price per kilogram of butterfat	\$ 34,000.00
Daily Kilograms offered to Purchase	124.77
Kilograms offered to Sell	3.20
Kilograms sold	3.20
Number of Producers	
- offered to purchase	10
- purchased quota	1
- offered to sell	2
- sold quota	2

#### FEBRUARY 2019 QUOTA EXCHANGE CLEARING PRICE RESULTS

Price (\$/daily kg b.f.)	No. of Sellers	Cumulative Sellers	Daily Kgs b.f. offered for sale	Cumulative sales	Cumulative Sales less Cumulative purchases	Cumulative purchases	Daily Kgs b.f. offered to purchase	Cumulative bidders	No. of buyers
\$32,000.00	0	0	0.00	0.00	-124.77	124.77	31.00	10	2
\$32,250.00	1	1	2.00	2.00	-91.77	93.77	10.50	8	1
\$33,000.00	1	2	1.20	3.20	-80.07	83.27	57.88	7	4
\$33,121.00	0	2	0.00	3.20	-22.19	25.39	5.39	3	1
\$33,600.00	0	2	0.00	3.20	-16.80	20.00	10.00	2	1
\$34,000.00	0	2	0.00	3.20	-6.80	10.00	10.00	1	1

<sup>\*</sup> Please contact Bev Solie at 306-949-6999 for inquiries dealing with quota management sheets, the Quota Exchange, for transfer credits, or with any other quota transactions.



#### TRANSFER CREDIT SUMMARY REPORT

MONTH	# OF PRODUCERS TRANSFER IN	# OF PRODUCERS TRANSFER OUT	TOTAL KGS BUTTERFAT
February	21	24	19,828
March	21	18	16,406
April	28	23	28,792
May	17	17	22,203
June	24	23	20,038
July	24	20	28,252
August	20	22	18,781
September	21	17	23,836
October	27	20	25,667
November	36	36	27,234
December	29	29	26,841
January, 2019	27	27	15,748

#### PRIVATE TRANSFERS PROCESSED

MONTH	DAILY KILOGRAMS
Feb	1011
Mar	282
Apr	225
May	0
June	148.19
July	107.13
August	65.44
September	70.92
October	233.45
November	328.00
December	60.00
January, 2019	253.29

# OVER QUOTA (OVER 5 DAYS) REPORT BY MONTH

MONTH	# OF PRODUCERS	KGS BUTTERFAT
January 2018	11	2,146
February	16	3,396
March	15	5,054
April	6	3,434
May	8	1,716
June	6	939
July	4	487
August	2	230
September	4	647
October	2	294
November	4	626
December	6	962
January, 2019	10	2,377

#### **SUMMARY REPORT OF CREDITS JANUARY, 2019 – 164 PRODUCERS**

		POSITIVE CREDITS
	# 0 = 5 = 0 = 1 = 0	ACCUMULATED (KGS OF
DAYS	# OF PRODUCERS	BUTTERFAT)
+ 5	10	4,633
0  to + 5	34	13,154
TOTAL	44	17,787
		NEGATIVE CREDITS
		ACCUMULATED (KGS OF
DAYS	# OF PRODUCERS	BUTTERFAT)
-15	1	-4,181
-10 to -15	24	-62,808
-5 to -10	49	-90,137
0 to -5	46	-21,298
TOTAL	120	-178,424

#### LOST OPPORTUNITY REPORT

MONTH	# OF PRODUCERS	LOST OPPORTUNITY (KGS OF BUTTERFAT)
January, 2019	1	18
December, 2018	1	331
November, 2018	3	330
October, 2018	0	0
September, 2018	0	0
August, 2018	3	1,039
July, 2018	1	13
June, 2018	3	1,361
May, 2018	1	198
April, 2018	3	458
March, 2018	6	1,226
February, 2018	5	887
January, 2018	4	802

#### WEIGHTED AVERAGE COMPONENT TESTS & PRICES JANUARY, 2019

Components	Average Test	Price per kilogram Class
		1 to 5
Butterfat	4.1940	17.112001
Protein	3.2340	2.610789
Other Solids	5.8942	0.716242

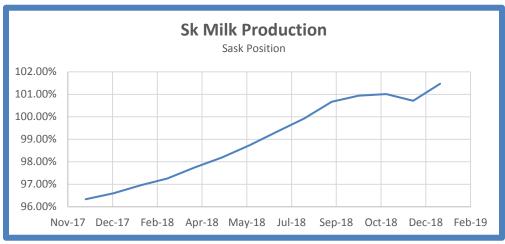
Based on the average component tests for the province, the average price received was \$84.43 per hectolitre. The average butterfat price received per kilogram was \$20.13.

#### SASKATCHEWAN MILK POOL RESULTS JANUARY 2019

Milk Sale Revenue Western Milk Pool **Total Pool Value**  \$ 19,633,852.47 \$ 1,55,114.67 **\$ 21,183,967.14**  In January, Saskatchewan had a monthly CDC allocation of **921,381 kilograms** of butterfat. In the month of January, Saskatchewan production was **132,270** of butterfat **over** and cumulatively **under** by **-62,694 kilograms** of butterfat. On a percentage basis, Saskatchewan is **-0.54%** below our CDC allocation flexibility limits based on the Continuous Quota model. The -2.00% lower flexibility limit is in effect.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Monthly	Total	Monthly	Lower	Upper	Cumulative	Cumulative	Over Quota	Rolling 12
	Total	Monthly	Over or	Flexibility	Flexibility	Over or	Over or	or (Lost	Month
	Production	CDC Quota	(Under)	Limit	Limit	(Under)	(Under)	Production	Total
		Allocation	Production	-2.00%	1.25%	Production	Production	Opportunity)	Quota
						with limits	with limits		
							in - %		
	Kgs bf	Kgs bf	Kgs bf	Kgs bf	Kgs bf	Kgs bf		Kgs bf	Kgs bf
			col. $1 - 2 = 3$	col. 9 * -1.5%	col. 9 *1.0%		col. 6/9		
Jan-18	998,147	955,201	42,946	-225,012	140,632	(741,020)	-6.59%	0	11,250,588
Feb-18	920,553	885,091	35,462	-226,352	141,470	(705,558)	-6.23%	0	11,317,606
Mar-18	1,020,174	999,132	21,042	-227,975	142,485	(684,516)	-6.01%	0	11,398,765
Apr-18	983,089	952,267	30,822	-228,877	143,048	(653,694)	-5.71%	0	11,443,839
May-18	1,002,542	958,739	43,803	-229,231	143,270	(115,431)	-1.01%	0	11,461,574
Jun-18	957,756	945,811	11,945	-229,681	143,550	(114,260)	-0.99%	0	11,484,026
Jul-18	982,110	955,315	26,795	-230,035	143,772	(88,244)	-0.77%	0	11,501,756
Aug-18	988,502	974,319	14,183	-230,359	143,974	(48,899)	-0.42%	0	11,517,937
Sep-18	979,618	946,287	33,331	-230,593	144,121	(131,409)	-1.14%	0	11,529,665
Oct-18	1,034,312	1,026,685	7,627	-231,475	144,672	(123.782)	-1.07%	0	11,573,770
Nov-18	1,005,120	1,074,305	(69,185)	-233,899	146,187	(192,967)	-1.65%	0	11,694,944
Dec-18	1,050,954	1,052,951	(1,997)	-234,522	146,576	(194,964)	-1.66%	0	11,726,103
Jan-19	1,053,651	921,381	132,270	-233,846	146,154	(62,694)	-0.54%	0	11,692,283

- (1) Monthly Production in Saskatchewan
- (2) Total Monthly Quota = Class 1 sales + Monthly MSQ + Carry Forward
- (3) Difference between the monthly production (1) and the total monthly quota (2)
- (4) The Lower Flexibility Limit is -2.00% of Rolling 12 Month Total Quota (9)
- (5) The Upper Flexibility Limit is 1.25% of Rolling 12 Month Total Quota (9)
- (6) Previous Month Cumulative Over or (Under) Production + Current Monthly Over or (Under) Production (capped at lower or upper limit if applicable)
- (7) Equal to Column (6) expressed as a percentage basis within the flexibility limits
- (8) Over Quota or (Lost production opportunity) outside of flexibility limit
- (9) Total Monthly CDC Quota Allocation for the previous 12 months



#### INHIBITOR TEST STATIONS

SaskMilk has established a number of inhibitor test stations around the province. Producers needing to check their bulk tanks for inhibitors can take a sample to the test station closest to their location.

The test stations have the Charm Trio test strips available for testing. The Charm Trio test is the test that the plant uses. It tests for the following drugs:

Beta-lactam Drug	Detection Level <sup>†</sup> (ppb*)	US Safe Level or Tolerance / Canadian MRL (ppb*)	Sulfa Drug	Detection Level <sup>†</sup> (ppb*)	US Safe Level or Tolerance / Canadian MRL (ppb*)
Amoxicillin	3.1	10 / None	Sulfadimethoxine	4.7	10 / 10∞
Ampicillin	7.7	10 / 10	Sulfamethazine	7.7	10 / 10∞
Ceftiofur and Metabolites^	53	100 / 100	Tetracycline Drug	Detection Level† (ppb*)	US Safe Level/Tolerance / Canadian MRL (ppb*)
Cephapirin	14	20 / 20	Chlortetracycline	54	300 / 100
Cloxacillin	7.4	10 / None	Oxytetracycline	66	300 / 100
Penicillin G	2.2	5 / 6 <sup>&amp;</sup>	Tetracycline	21	300 / 100

- † Positive at least 90% of the time with 95% confidence.
- \* parts per billion or ng/mL
- ^ Ceftiofur parent drug sensitivity is approximately 1/2 that reported in the table.
- & Canadian MRL for penicillin G is 0.01 IU/ml, equivalent to 6 ppb.
- ∞ Canadian MRL for sulfa drugs are singly or in combination with other MRL listed sulfonamides.

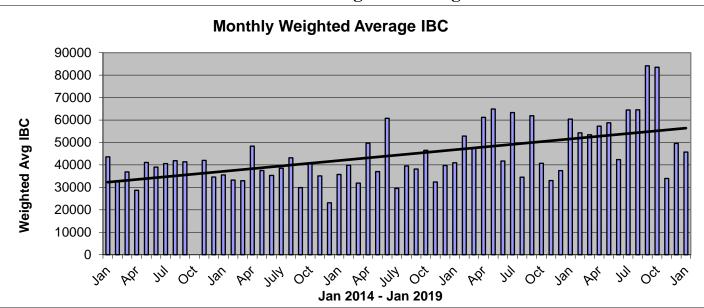
Test stations are located at the following locations:

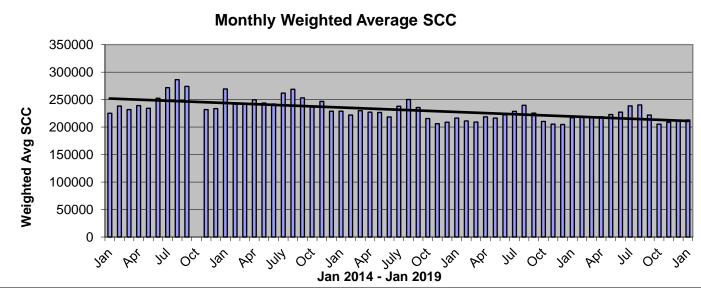
- 1. Swift Current, SK Agrifoods truck bay 675 Cheadle Street West
  Office 306-773-1097 or Rodger Ruf 306-741-3261
- 2. Star City, SK Star City Colony Reuben Tschetter 306-921-9381
- 3. Grenfell, SK Jim Ross 306-697-2232
- 4. Yorkton, SK Ford Dairy Farms Inc. Bud and Margaret Ford 306-782-7240
- 5. Saskatoon, SK Agrifoods Truck Bay east of the Saputo plant receiving bay lead hand Mike V. or Mike K. 306-664-0202 after hours: 306-668-8135

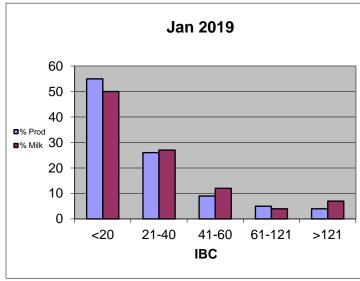
Charm tests strips and Charm testers are now available for purchase through SaskMilk. Agrifoods is now carrying SNAP test kits for tetracyclines as well as beta lactams.

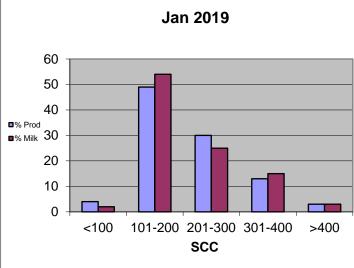
For further information you can contact: Deb Haupstein 306-721-9486

#### **Provincial Weighted Average**









#### Salmonella Dublin

Dr. Chris Luby, Assistant Professor, Department of Large Animal Clinical Sciences, WCVM

#### What is Salmonella Dublin?

Salmonella dublin is a bacteria that can infect cattle and humans.

#### What diseases can it cause?

Cattle: Salmonella dublin is usually carried by mature cows without them showing signs of disease.

Disease is most commonly noticed in calves. Signs of disease include pneumonia, diarrhea,

severe blood infection (septicemia) and death.

Humans: Salmonella dublin can also cause disease in humans. Signs include severe blood infection,

diarrhea and even death.

It is commonly resistant to antibiotics so it can be very difficult to treat in both cattle and humans.

#### *How do we test for it?*

Testing can be done to answer one of two questions:

1. Is Salmonella dublin present in the herd?

This question is more straightforward. The best testing strategy is taking blood samples from every animal in the herd. The next best option is to take blood samples from all calves between 4 and 6 months of age.

2. Is an individual animal infected?

This question is much harder to answer. Neither blood nor fecal samples are 100% accurate although blood samples seem to be more accurate than feces.

#### How can we control it?

Salmonella dublin is a bacteria that is spread from mature cows to calves in feces. Heifers should never be exposed to feces from mature cows. Key control points are

- 1. *At calving:* Newborn calves are at very high risk for becoming infected. Calves should be removed from the dam within 2 hours of birth. The number of cows in the calving pen should be minimized and the pen should be cleaned out and disinfected regularly. Avoid using the calving pen as a sick pen. 4L of high quality colostrum should be provided to each newborn calf.
- 2. *Preweaned calves*: These should be housed separately from cows and postweaned calves. Individual pens are ideal. Pens should be cleaned and disinfected regularly. Equipment used in preweaned calf housing should not be used elsewhere on the farm and should be cleaned and disinfected after each use. Clothing and boots should be dedicated to calf areas. Gloves should be worn to handle calves and hands must be washed thoroughly on entry and exit.
- 3. *Biosecurity*: Disease can be spread from farm to farm by infected animals, or on people and/or equipment. Biosecurity is covered in detail by the biosecurity standard for Canadian dairy farms and in the ProAction Biosecurity Module.

#### *How do I protect myself and my family?*

The first key is to know whether it is present on your dairy and if it is, work to reduce the number of animals infected and/or work towards elimination. It is critical to ensure that individuals working with cattle do not spread Salmonella dublin beyond the barn. Coveralls and boots should be dedicated to the barn with different coveralls and boots dedicated to preweaned calves. Hands should be washed between each area (cows and calves), before eating and on leaving the barn. No food or drink should be consumed in the barn and personnel should not smoke while handling cattle. Visitor traffic should be kept to a minimum with visitors wearing clean coveralls and boots. Be aware that unpasteurized milk is a major source of Salmonella.

# QUOTA LISTING or CLASSIFIED AD SERVICE

SaskMilk offers a free quota listing service as part of its Newsletter. Anyone wishing to sell or purchase quota, cows or miscellaneous dairy equipment is welcome to contact the SaskMilk office at (306) 949-6999. All prices and negotiations will be independent of SaskMilk.

Please note that ads will be posted in two issues and will then be removed unless SaskMilk is notified otherwise.

#### Classifieds

For Sale: Westwaard bottle washer that holds 30 bottles, and a Grober 180 L milk cart for feeding calves. Contact 1-306-295-3321 ext. 706 or <a href="mailto:dairysierra@gmail.com">dairysierra@gmail.com</a>

For Sale: Houle manure pump, centrifugal type; Houle track scrapers, 12 and 9 ft alleys; Delaval calf feeder cf1000 with nipple and pellet feed station, optional whole milk distribution feature; Delaval cow brush 2x parts or fixer uppers; 4 black plastic foot baths. Call or text for pictures 306-280-7646.

For Sale: 76 Bales Alfalfa, first cut, tested. Located near Birch Hills. Call Kelly at 306-960-1478

#### Reminder!

The deadline date for Quota Transfer, Quota Exchange, and 10% Transfer Limit Exemptions is the 6<sup>th</sup> of each month

Your Quota Transfer, and 10% Exemption Applications must be received on or before the 6<sup>th</sup> of the month in order to be effective the 1<sup>st</sup> of the following month

Quota Exchange forms must be received in the SaskMilk office on or before the 6<sup>th</sup> of the month for that month's Exchange

#### **BOARD OF DIRECTORS**

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