

No Complacency on Supply Management

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There is clearly no rest for our industry on defending it from its critics. These past few weeks have seen increased condemnation fired in our direction from the U.S. President, much of it inaccurate or mischaracterized. This has, in turn, fueled criticism from supply management’s detractors even within Canada. Fortunately, Canada’s political parties have continued to stand strong and support dairy and supply management.

This doesn’t mean that we can rest easy!

Canada’s dairy is thriving and healthy, especially in comparison with the rest of the world, and we all should take pride in a system that serves the farmers and the public so well. Often, people will feel reluctant to speak up for fear of criticism or conflict; and while that is understandable (criticism – especially irrational criticism – can be exhausting), please don’t let fear stand in the way of being an advocate for your farm. Help people understand what is at stake, what you do, who you are, and what you contribute.

Over the summer, your federal politicians will be back in their home ridings and attending events. Take the opportunity to talk to them, send them a note thanking them for their support, encourage them to ask questions about your farm and dairy – anything to help build understanding. If you need help with information, messages, facts, or data, SaskMilk staff are here to help.

Nationally and at the provincial level, we have been working hard to get the message out, connect with media, and tout our great system. Soon SaskMilk will be expanding our online and social media presence, and we will look to our farmers to participate and help spread the messages.

Consumers have said that they place their trust in farmers, and so they want to hear from you!

*SaskMilk Upcoming Promotional Events**

(*we are participating in or have sponsored)

June 1 - 2	Saskatchewan High School Provincial Track & Field – Prince Albert
June 7	Progress Club Golf Tournament - Regina
June 20 - 22	Farm Progress - Regina
July 4 - 9	Junior Ag Showcase – Saskatoon
July 9	Regina Red Sox – Milk Monday – Regina vs Moose Jaw
July 12	Rosthern Heifer Show
July 15	National Ice Cream Day – T1 Activation – Saskatoon
July 16	Regina Red Sox – Milk Monday – Regina vs Melville
July 23	Regina Red Sox – Milk Monday – Regina vs Swift Current
July 24 – 26	FCC Food Influencer Farm to Fork Tour
August 1 - 5	Queen City Exhibition – Regina
August 3 – 5	Rib Fest – Saskatoon
August 7 – 12	Saskatoon Exhibition – Saskatoon
August 22	Diabetes Canada - New North Central Community – Regina
August 31 – Sept 1	Shake the Lake Music Festival - Regina
September 5 - 19	YX Eats – Saskatoon
September 12	FCC Food Influencer RD Tour, Partnership with DFC - Saskatoon
September 15	Cultural Connections ‘India Night’ - Regina
September 21 – 22	Premiere Wine Show – Saskatoon
September 27 & 28	Saskatchewan Home Economics Teachers Association (SHETA) & Association of Saskatchewan Home Economists (ASHE)
October 5	Regina Teachers Conference - Regina
November 19 – 24	Agribition – Regina

Reminder!

The deadline date for Quota Transfer, Quota Exchange, and 10% Transfer Limit Exemptions is the 6th of each month

Your Quota Transfer, and 10% Exemption Applications must be received on or before the 6th of the month in order to be effective the 1st of the following month

Quota Exchange forms must be received in the SaskMilk office on or before the 6th of the month for that month’s Exchange

From DFC this month....

DFC Out and About

World Milk Day, which happens every year on June 1st since 2001, takes place around the globe to highlight the important contributions of the dairy sector to sustainability, economic development, livelihoods and nutrition.

This year, in honour of World Milk Day, Dairy Farmers of Canada (DFC) teamed up with the Dairy Processors Association of Canada (DPAC) and were pleased to help some of the vulnerable members of our society through a donation of dairy products to the Ottawa Mission. The donation provided approximately 400 people with cheese, yogurt and milk, provided generously by General Mills Canada and Saputo Dairy Products Canada GP.



Jean-Claude Poissant, Canada's Parliamentary Secretary to the Minister of Agriculture joined local dairy farmers, along with DFC and DPAC representatives at the Ottawa Mission June 1 for World Milk Day.

In a blog on World Milk Day, DFC President Pierre Lampron also extended thanks to consumers for their continued support of supply management. This support was again re-affirmed in a May survey by IPSOS, highlighting that 75% of people believe the dairy industry should be defended.

World Milk Day coincided with this year's Federation of Canadian Municipalities' (FCM) annual conference. This conference, well attended by municipal leaders, hosts a trade show, in which DFC, as part of the SM5, participated. Joined by our friends from Egg Farmers of Canada, Turkey Farmers of Canada, Chicken Farmers of Canada, and the Canadian Hatching Egg Producers, the booth offered delegates food samples and tested knowledge about supply management through an interactive game. Recipe cards and supply management fact sheets were distributed.

located in the heart of

SASKATCHEWANS DAIRY INDUSTRY

Saskatoon Livestock Sales Ltd.



Saskatoon Livestock Sales have been in the cattle marketing business, for over 30 years in its present location and operating in the Saskatoon area for over 70 years. Cattle Marketing is their business

SLS

Saskatoon Livestock Sales is a major cattle market located in the heart of Saskatchewan's Dairy industry. SLS markets all classes of dairy cattle, feeder cattle, slaughter cattle, cows and bulls

The benefits of marketing your Dairy Cattle at Saskatoon Livestock Sales:

- ✓ **Saskatoon Livestock Sales operate a very competitive Sales ring. All the major packing plants are active buyers at SLS, selling your cattle by auction, guarantees you the most money for your cattle.**
- ✓ **As soon as your cattle are sold, settlement to the producer is made immediately**
- ✓ **Saskatoon Livestock Sales operate one of the finest marketing facilities within the industry. SLS take pride in providing a clean, safe and well designed handling facility, to make sure your cattle are presented properly.**
- ✓ **SLS will arrange any trucking requirements, due to SLS's close proximity to the producers, freight is minimal.**

SASKATOON LIVESTOCK SALES

Regular Cattle Auctions
every Monday's & Tuesday's year round.

For further information
306-382-8088

www.saskatoonlivestocksales.com

ENVIRONMENTAL FARM PLANS (EFPs) WORKSHOPS

By the end of 2018 all dairy producers in Saskatchewan are required to have an up-to-date Environmental Farm Plan (EFP) for their operation. In the past, the EFP program was delivered in a workshop format, however Saskatchewan Ministry of Agriculture has changed to an online portal available at www.saskatchewan.ca/EFP.

To make it easier to for producers to complete their plans by the end of 2018, SaskMilk organized a number of one-day workshops that covered how to use the portal and walked through an example dairy farm. The attendance has been good at these workshops and producers are encouraged to continue to work on completing their EFP's.

If you have questions or issues as you work on your EFP you can call Leah at 306-291-7499 or Teddi at 306-291-8045 or email them at dairyefp@gmail.com

Dates have not yet been determined but more workshops will be scheduled for late fall.

SaskMilk in the Community...

Walking to Make Cystic Fibrosis History!



Who Should I call?

Who at the SaskMilk office should producers call? Here's a handy guide!

<i>For...</i>	<i>Call...</i>	<i>At...</i>
<ul style="list-style-type: none"> ➤ Sponsorship Requests ➤ Donation Requests ➤ Dairyanna's Costume and Events 	Anita Medl	306-721-9483
<ul style="list-style-type: none"> ➤ School Milk Program ➤ Nutrition Resource Ordering 	Bev Eckert	306-721-9490
<ul style="list-style-type: none"> ➤ Quota Exchange and Private Quota Transfers ➤ Transfer Credits ➤ Security Applications ➤ Estimates for production ➤ Name Changes ➤ Designation of Signing Authority ➤ Monthly production numbers for producers ➤ Producer information for lending institutions ➤ Passwords for quota management sheet access 	Bev Solie	306-721-9488
<ul style="list-style-type: none"> ➤ Dairy Conference 	Darlene Weighill	306-721-9491
<ul style="list-style-type: none"> ➤ On Farm- licensing, facilities, equipment, driveways, yards, animal care ➤ Lab testing results ➤ Bulk truck drivers- licensing, complaints/issues ➤ Bulk tank calibrations ➤ Pro Action- Food Safety (CQM), Animal Care, Traceability, Biosecurity, Environment 	Deb Haupstein	306-721-9486
<ul style="list-style-type: none"> ➤ Producer statements ➤ Banking info for direct deposit of milk pay ➤ Milk pick-up issues –variances in volumes, planning to quit shipping, etc. 	Dianne Cardinal	306-721-9489
<ul style="list-style-type: none"> ➤ Monthly milk prices paid to producers ➤ Provincial & National production updates 	Doug Miller	306-721-9485
<ul style="list-style-type: none"> ➤ Adding, editing information on Producer Transfer Credit List ➤ Newsletter advertising ➤ Updating email/fax information for producer notices/send outs 	Jenn Buehler	306-721-9492
<ul style="list-style-type: none"> ➤ Media or news stories <i>or</i> if you have been contacted by any media agency or reporter ➤ Social media enquiries (twitter etc.) ➤ Trade agreements, international trade updates ➤ DEAP policy/program enquiries ➤ Website enquiries ➤ Research enquiries or proposals 	Joy Smith	306-721-9482

QUOTA EXCHANGE

The market-clearing price established for the June 2018 Quota Exchange was **\$35,000.00**.

The next Quota Exchange will be held on **July 15, 2018**. All offers to sell and bids to purchase quota through the Quota Exchange must be received at the SaskMilk office by midnight, **July 6, 2018**. SaskMilk recommends that offers and bids be submitted well in advance of the deadline date to ensure adequate time for corrections, if necessary.

When making bids on the Quota Exchange, the price on offers to sell quota is the minimum price that the producer is prepared to accept for that quota. Only if the market-clearing price is equal to or greater than the producer's minimum price will that producer qualify for participation in the Exchange. Conversely, the price on offers to purchase quota is the maximum price that the producer is prepared to pay for that quota. Only if the market-clearing price is equal to or less than the producer's maximum price will that producer qualify for participation in the Exchange. The clearing price is set at the price where the smallest difference exists between the accumulated volume offered for sale and the accumulated volume bid to purchase. The results of the Quota Exchange are outlined in the following Table.

JUNE 2018 QUOTA EXCHANGE RESULTS SUMMARY

Market Clearing Price per kilogram of butterfat	\$ 35,000.00
Daily Kilograms offered to Purchase	131.50
Kilograms offered to Sell	19.68
Kilograms sold	19.68
Number of Producers	
- offered to purchase	4
- purchased quota	1
- offered to sell	9
- sold quota	9

JUNE 2018 QUOTA EXCHANGE CLEARING PRICE RESULTS

Price (\$/daily kg b.f.)	No. of Sellers	Cumulative Sellers	Daily Kgs b.f. offered for sale	Cumulative sales	Cumulative Sales less Cumulative purchases	Cumulative purchases	Daily Kgs b.f. offered to purchase	Cumulative bidders	No. of buyers
\$28,980.00	1	1	1.19	1.19	-130.31	131.50	0.00	4	0
\$30,000.00	2	3	7.50	8.69	-122.81	131.50	0.00	4	0
\$31,000.00	0	3	0.00	8.69	-122.81	131.50	50.00	4	1
\$31,111.00	0	3	0.00	8.69	-72.81	81.50	30.00	3	1
\$31,500.00	1	4	3.18	11.87	-39.63	51.50	0.00	2	0
\$32,000.00	2	6	0.52	12.39	-39.11	51.50	0.00	2	0
\$32,500.00	1	7	5.29	17.68	-33.82	51.50	0.00	2	0
\$32,600.00	0	7	0.00	17.68	-33.82	51.50	16.50	2	1
\$33,000.00	1	8	0.50	18.18	-16.82	35.00	0.00	1	0
\$34,000.00	1	9	1.50	19.68	-15.32	35.00	0.00	1	0
\$35,000.00	0	9	0.00	19.68	-15.32	35.00	35.00	1	1

* Please contact Bev Solie at 306-949-6999 for inquiries dealing with quota management sheets, the Quota Exchange, for transfer credits, or with any other quota transactions.

TRANSFER CREDIT SUMMARY REPORT

MONTH	# OF PRODUCERS TRANSFER IN	# OF PRODUCERS TRANSFER OUT	TOTAL KGS BUTTERFAT
May	17	13	11,238
June	10	12	8,301
July	12	13	9,427
August	20	17	16,209
September	16	21	17,869
October	20	24	25,836
November	20	22	21,772
December	19	22	23,850
January, 2018	17	21	16,567
February	21	24	19,828
March	21	18	16,406
April	28	23	28,792
May	17	17	22,203

PRIVATE TRANSFERS PROCESSED

MONTH	DAILY KILOGRAMS
Jun	39.59
Jul	60
Aug	195.18
Sept	118
Oct	30.20
Nov	102.82
Dec	255.22
Jan 2018	45.10
Feb	1011
Mar	282
Apr	225
May	0

OVER QUOTA (OVER 5 DAYS) REPORT BY MONTH

MONTH	# OF PRODUCERS	KGS BUTTERFAT
May	16	3,569
June	19	4,321
July	11	1,207
August	4	663
September	2	102
October	6	609
November	4	272
December	8	956
January 2018	11	2,146
February	16	3,396
March	15	5,054
April	6	3,434
May	8	1,716

SUMMARY REPORT OF CREDITS MAY, 2018 – 165 PRODUCERS

DAYS	# OF PRODUCERS	POSITIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)
+ 5	8	5,722
0 to + 5	45	17,682
TOTAL	53	23,404
DAYS	# OF PRODUCERS	NEGATIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)
-15	1	-1,081
-10 to -15	25	-39,103
-5 to -10	41	-76,075
0 to -5	45	-20,188
TOTAL	112	-136,447

LOST OPPORTUNITY REPORT

MONTH	# OF PRODUCERS	LOST OPPORTUNITY (KGS OF BUTTERFAT)
May, 2018	1	198
April, 2018	3	458
March, 2018	6	1,226
February, 2018	5	887
January, 2018	4	802
December, 2017	3	1,237
November, 2017	6	2,750
October 2017	5	1,773
September, 2017	2	389
August, 2017	5	714
July, 2017	5	1,738
June, 2017	1	118
May, 2017	3	196

WEIGHTED AVERAGE COMPONENT TESTS & PRICES MAY, 2018

Components	Average Test	Price per kilogram Class 1 to 5
Butterfat	4.0212	16.389017
Protein	3.3286	2.329340
Other Solids	5.7309	0.676460

Based on the average component tests for the province, the average price received was **\$77.53** per hectolitre. **The average butterfat price received per kilogram was \$19.28**

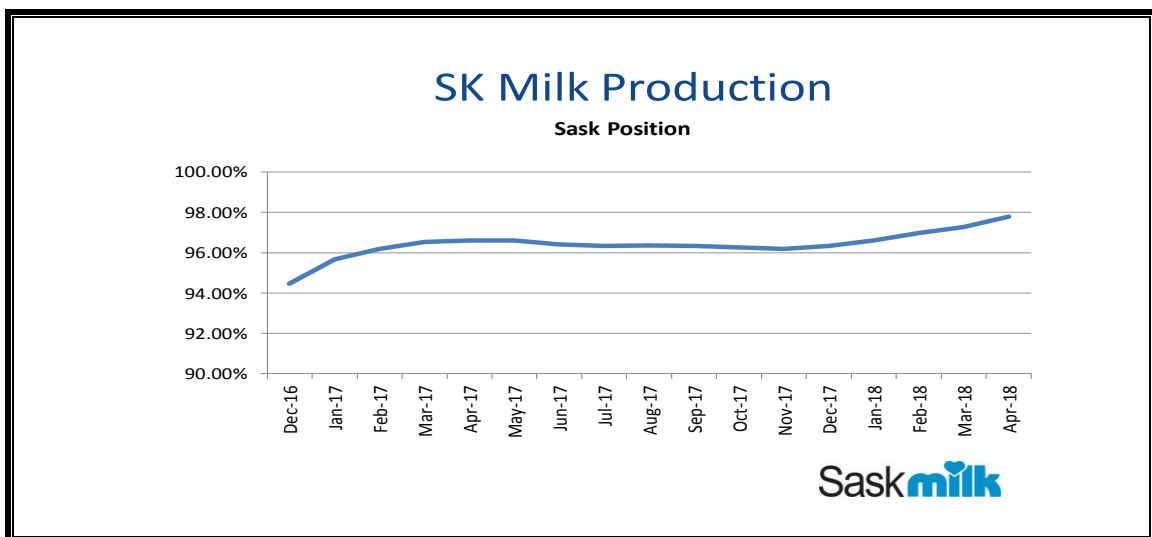
SASKATCHEWAN MILK POOL RESULTS MAY 2018

Milk Sale Revenue	\$ 17,588,600.81
Western Milk Pool	\$ 1,769,917.18
Plant of Last Resort Service	\$ (57,384.65)
Total Pool Value	\$ 19,301,133.34

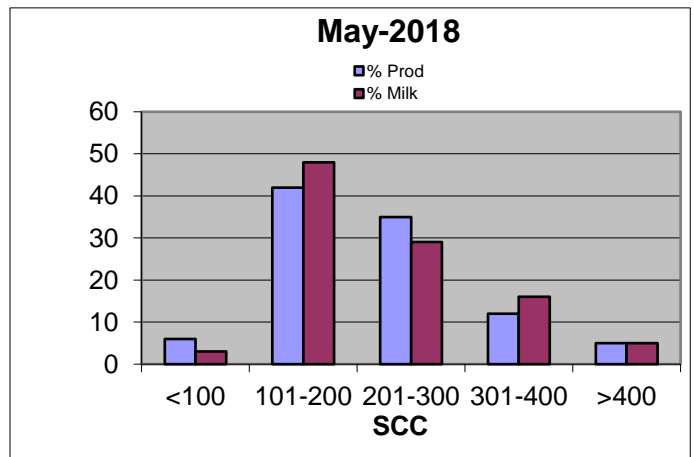
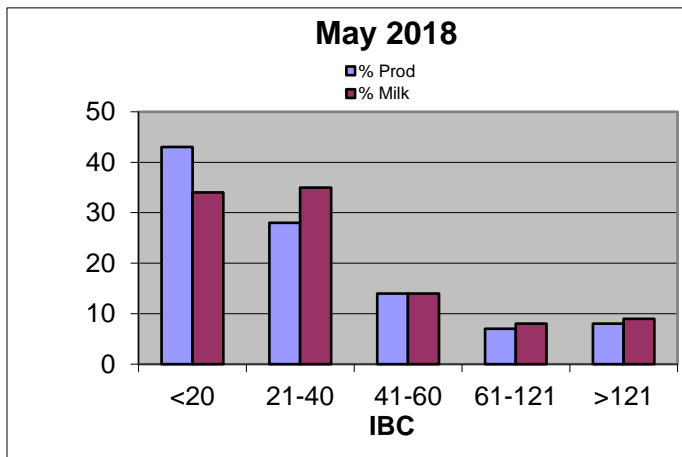
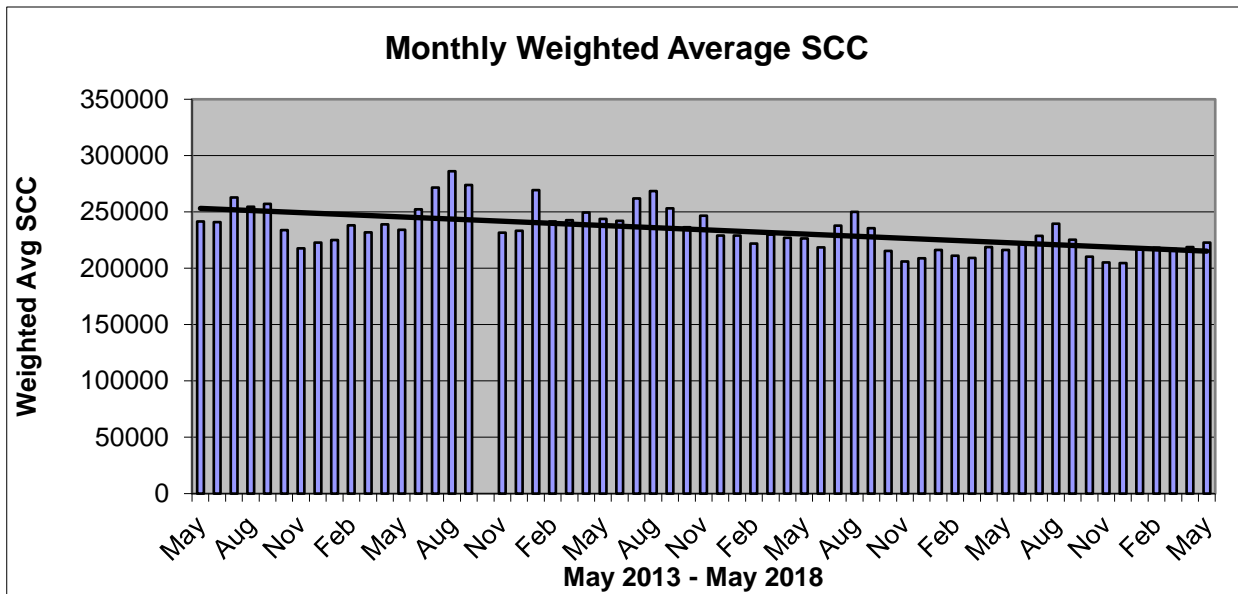
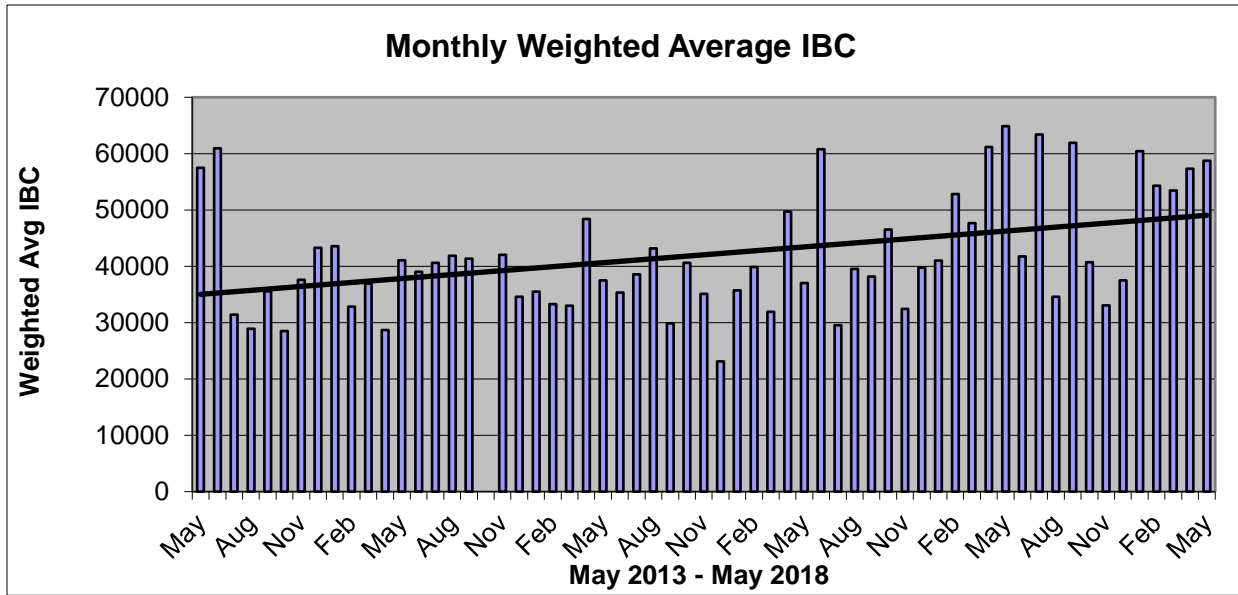
In May, Saskatchewan had an estimated monthly CDC allocation of **987,750 kilograms** of butterfat. In the month of May, Saskatchewan production was **15,009** of butterfat **over**. Saskatchewan has filled cumulatively **98.19%**.

	(1) Monthly Total Production Kgs bf	(2) Total Monthly CDC Quota Allocation (ESTIMATE) Kgs bf	(3) Monthly Over or (Under) Production Kgs bf col. 1 - 2 = 3	(4) Cumulative Quota Filled in - %	(5) Daily Kgs Shipped Kgs bf
May-17	907,310	941,000	(33,690)	96.60%	29,268
Jun-17	872,778	923,356	(50,578)	96.40%	29,093
Jul-17	896,607	937,580	(40,973)	96.34%	28,923
Aug-17	901,329	958,137	(56,808)	96.36%	29,075
Sept-17	883,930	934,554	(50,624)	96.33%	29,464
Oct-17	918,200	982,575	(64,375)	96.25%	29,619
Nov-17	909,519	953,131	(43,612)	96.18%	30,317
Dec-17	974,991	1,021,793	(46,802)	96.34%	31,451
Jan-18	998,147	955,201	42,946	96.60%	32,198
Feb-18	920,553	885,091	35,462	96.97%	32,877
Mar-18	1,020,174	999,129	21,045	97.26%	32,909
Apr-18	983,089	952,267	30,822	97.75%	32,770
May-18	1,002,759	987,750	15,009	98.19%	32,347

- (1) Monthly Production in Saskatchewan
- (2) Total Monthly Quota = Class 1 sales + Monthly MSQ + Carry Forward (ESTIMATE ONLY)
- (3) Difference between the monthly production (1) and the total monthly quota (2)
- (4) Cumulative position on a rolling 12 month period
- (5) Daily quota shipped



PROVINCIAL WEIGHTED AVERAGES



Code of Practice

1.9 Pastures, Yards, and Transfer Alleys

Pastures and yards

Pasture and yards can be used to provide cows with comfortable walking and lying surfaces.

Pasture in particular has been found to reduce lameness rates. Time off hard (i.e., concrete) surfaces is an important factor for reducing lameness rates. Access to pasture or a yard can be used as one option for meeting this goal (15). Outside yards, laneways and pastures may be hazards during wet conditions. High traffic areas in yards, at feeders, on trackways and at gateways can be built with geotextile fabric techniques that reduce the loss of soil fines and allow water to drain. When built and maintained correctly, the areas decrease exposure to mud and contribute to clean cows.

Transfer alleys

Alleyway floors are generally made of concrete and are a place where manure accumulates, so frequent and thorough alley scraping is needed. Cows spending excessive time on hard surfaces under wet, manure-contaminated conditions are more likely to have infectious diseases of the foot (7). Cows benefit from rubber trackways on slatted floors in transfer alleys to and from the milking parlor.

RECOMMENDED BEST PRACTICES

- a. adjust cattle gradually to pasture feeding to prevent digestive problems
- b. use geotextile fabric to build laneways, trackways to pastures, high-traffic gateways, yards, or outdoor feeding areas
- c. provide cattle with pastures and yards that have good drainage
- d. ensure pastures and fences (including electric fences) are safe and properly maintained
- e. limit exposure to areas that may compromise animal health and safety
- f. provide clean water and supplementary feed on a daily basis to meet recommended nutritional needs if pasture forage is not adequate
- g. ensure cattle are provided with shade and protection from inclement weather if provided outdoor access (e.g., natural or artificial shade in the summer, or shelter in the winter, dry area during wet weather)
- h. provide handling facilities at pastures that are far from the barn
- i. inspect and maintain cow paths to minimize risk of injury and lameness (e.g., sharp protrusions)
- j. minimize the time cows spend in concrete alleyways
- k. flush and/or scrape alleyways 2-3 times per day.

1.10 Handling Facilities

It is important to have effective handling facilities. Equipment used for restraint and handling of animals should be effective without causing unnecessary stress or pain to the animals and should be designed for maximum safety of the handler. Appropriately designed handling facilities enhance animal welfare while reducing stress and injuries.

REQUIREMENTS

All dairy operations must be equipped for the safe restraint and handling of animals.

RECOMMENDED BEST PRACTICES

- a. provide non-slip flooring
- b. ensure restraint devices are used properly. A slow steady motion with optimal pressure is calming to cattle. Excessive pressure that causes pain or discomfort should be avoided
- c. ensure the entrance to a restraint device is well lit
- d. ensure handling equipment is engineered to minimize noise. High-pitched sounds are more disturbing to cattle
- e. ensure restraint devices do not exert uncomfortable pressure points on an animal's body.

INHIBITOR TEST STATIONS

SaskMilk has established a number of inhibitor test stations around the province. Producers needing to check their bulk tanks for inhibitors can take a sample to the test station closest to their location.

The test stations have the Charm Trio test strips available for testing. The Charm Trio test is the test that the plant uses. It tests for the following drugs:

Beta-lactam Drug	Detection Level [†] (ppb*)	US Safe Level or Tolerance / Canadian MRL (ppb*)	Sulfa Drug	Detection Level [†] (ppb*)	US Safe Level or Tolerance / Canadian MRL (ppb*)
Amoxicillin	3.1	10 / None	Sulfadimethoxine	4.7	10 / 10 [∞]
Ampicillin	7.7	10 / 10	Sulfamethazine	7.7	10 / 10 [∞]
Ceftiofur and Metabolites [^]	53	100 / 100	Tetracycline Drug	Detection Level[†] (ppb*)	US Safe Level/Tolerance / Canadian MRL (ppb*)
Cephapirin	14	20 / 20	Chlortetracycline	54	300 / 100
Cloxacillin	7.4	10 / None	Oxytetracycline	66	300 / 100
Penicillin G	2.2	5 / 6 ^{&}	Tetracycline	21	300 / 100

[†] Positive at least 90% of the time with 95% confidence.

* parts per billion or ng/mL

[^] Ceftiofur parent drug sensitivity is approximately 1/2 that reported in the table.

[&] Canadian MRL for penicillin G is 0.01 IU/ml, equivalent to 6 ppb.

[∞] Canadian MRL for sulfa drugs are singly or in combination with other MRL listed sulfonamides.

Test stations are located at the following locations:

1. Swift Current, SK - Agrifoods truck bay - 675 Cheadle Street West
Office 306-773-1097 or Rodger Ruf 306-741-3261
2. Harris, SK - Cairns Farm – Wes Cairns 306-656-4807
3. Star City, SK - Star City Colony - Reuben Tschetter 306-921-9381
4. Grenfell, SK - Jim Ross 306-697-2232
5. Yorkton, SK - Ford Dairy Farms Inc. - Bud and Margaret Ford 306-782-7240
6. Saskatoon, SK – Agrifoods Truck Bay - east of the Saputo plant receiving bay
lead hand – Mike V. or Mike K. 306-664-0202 after hours: 306-668-8135

Charm tests strips and Charm testers are now available for purchase through SaskMilk. Agrifoods is now carrying SNAP test kits for tetracyclines as well as beta lactams.

For further information you can contact: Deb Haupstein 306-721-9486



If You Can't Ship It - Test It!

BSE surveillance is still important and every animal tested makes a difference.

Support your cattle industry by having your 4-D (dead, diseased, dying or downer) cattle tested for BSE.

For more information, call the Canadian Food Inspection Agency at 1-877-727-5273.

QUOTA LISTING or CLASSIFIED AD SERVICE

SaskMilk offers a free quota listing service as part of its Newsletter. Anyone wishing to sell or purchase quota and/or cows or miscellaneous dairy equipment is welcome to contact the SaskMilk office at (306) 949-6999. All prices and negotiations will be independent of SaskMilk. **Please note that ads will be posted in two issues and will then be removed unless SaskMilk is notified otherwise.**

Classifieds

Wanted to purchase 50 kgs quota. **Contact Ryan 306-716-9398**

Looking to buy 15 Kgs of quota.
Wants to lease out 19.68 kgs of quota until start-up date. **Please contact Joey or Kristin at 306-903-7401 or jokr@sasktel.net**

For sale:

1. Computer feed stalls
2. 200 ft of 3 inch flex auger

Contact Isaac Klassen 306-220-2219

SASKMILK BOARD OF DIRECTORS

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