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## UPDATE

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**August 15, 2011**

### **QUOTA EXCHANGE**

The market-clearing price established for the August, 2011 Quota Exchange was **\$29,200.00**.

The next Quota Exchange will be held on September 15, 2011. All offers to sell and bids to purchase quota through the Quota Exchange must be received at the SaskMilk office by midnight, September 6, 2011. SaskMilk recommends that offers and bids be submitted well in advance of the deadline date to ensure adequate time for corrections, if necessary.

Just a reminder to producers that when making bids on the Quota Exchange, the price on offers to sell quota is the minimum price that the producer is prepared to accept for that quota. Only if the market-clearing price is equal to or greater than the producer's minimum price will that producer qualify for participation in the Exchange. Conversely, the price on offers to purchase quota is the maximum price that the producer is prepared to pay for that quota. Only if the market-clearing price is equal to or less than the producer's maximum price will that producer qualify for participation in the Exchange. The clearing price is set at the price where the smallest difference exists between the accumulated volume offered for sale and the accumulated volume bid to purchase.

The results of the Quota Exchange are outlined in the following Table.

### **AUGUST, 2011 QUOTA EXCHANGE RESULTS SUMMARY**

<b>Market Clearing Price per kilogram of butterfat</b>	<b>\$29,200.00</b>
<b>Daily Kilograms offered to Purchase</b>	<b>30.01</b>
<b>Kilograms offered to Sell</b>	<b>161.90</b>
<b>Kilograms sold</b>	<b>21.90</b>
<b>Number of Producers</b>	
- offered to purchase	4
- purchased quota	3
- offered to sell	9
- sold quota	4

## AUGUST, 2011 QUOTA EXCHANGE CLEARING PRICE RESULTS

Price (\$/daily kg b.f.)	No. of Sellers	Cumulative Sellers	Daily Kgs b.f. offered for sale	Cumulative sales	Cumulative Sales less Cumulative purchases	Cumulative purchases	Daily Kgs b.f. offered to purchase	Cumulative Buyers	No. of buyers
27,375.00	0	0	0.00	0.00	-30.01	30.01	6.67	4	1
27,500.00	1	1	8.12	8.12	-15.22	23.34	0.00	3	0
28,000.00	2	3	10.78	18.90	-4.44	23.34	0.00	3	0
28,498.00	1	4	3.00	21.90	-1.44	23.34	0.00	3	0
<b>29,200.00</b>	<b>0</b>	<b>4</b>	<b>0.00</b>	<b>21.90</b>	<b>-1.44</b>	<b>23.34</b>	<b>6.67</b>	<b>3</b>	<b>1</b>
29,930.00	1	5	27.40	49.30	32.63	16.67	0.00	2	0
29,565.00	1	6	8.00	57.30	40.63	16.67	0.00	2	0
30,000.00	3	9	104.60	161.90	145.23	16.67	0.00	2	0
31,025.00	0	9	0.00	161.90	145.23	16.67	6.67	2	1
32,000.00	0	9	0.00	161.90	151.90	10.00	10.00	1	1

### TRANSFER CREDIT SUMMARY REPORT

MONTH	# OF PRODUCERS TRANSFER IN	# OF PRODUCERS TRANSFER OUT	TOTAL KGS BUTTERFAT
July	12	9	7,641
August	7	7	6,926
September	15	21	28,149
October	15	12	18,550
November	23	21	31,871
December	25	26	33,472
January/11	27	20	29,306
February	25	19	25,424
March	38	34	37,078
April	21	14	20,912
May	14	16	17,747
June	20	18	21,400
July	14	13	18,903

### OVER QUOTA (OVER 10 DAYS) REPORT BY MONTH

MONTH	# OF PRODUCERS	KGS BUTTERFAT
July	4	504
August	0	0
September	0	0
October	1	2
November	2	615
December	1	307
January 2011	0	0
February	2	134
March	0	0
April	1	104
May	2	185
June	2	392
July	2	267

**SUMMARY REPORT OF CREDITS AS OF July, 2011 – 182 PRODUCERS**

<b>DAYS</b>	<b># OF PRODUCERS</b>	<b>POSITIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)</b>
+10	3	1,611
+ 5 to +10	10	5,863
0 to + 5	22	5,193
<b>TOTAL</b>	<b>35</b>	<b>12,667</b>
<b>DAYS</b>	<b># OF PRODUCERS</b>	<b>NEGATIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)</b>
-20	24	-45,258
-15 to -20	42	-128,973
-10 to -15	28	-50,714
-5 to -10	24	-19,566
0 to -5	29	-10,248
<b>TOTAL</b>	<b>147</b>	<b>-254,759</b>

**LOST OPPORTUNITY REPORT**

<b>MONTH</b>	<b># OF PRODUCERS</b>	<b>LOST OPPORTUNITY (KGS OF BUTTERFAT)</b>
July	6	4,673
August	10	7,398
September	8	3,646
October	10	5,986
November	33	25,200
December	20	6,612
January, 2011	18	3,201
February	20	5,047
March	13	2,251
April	20	5,157
May	24	6,688
June	18	5,490
July	24	7,904

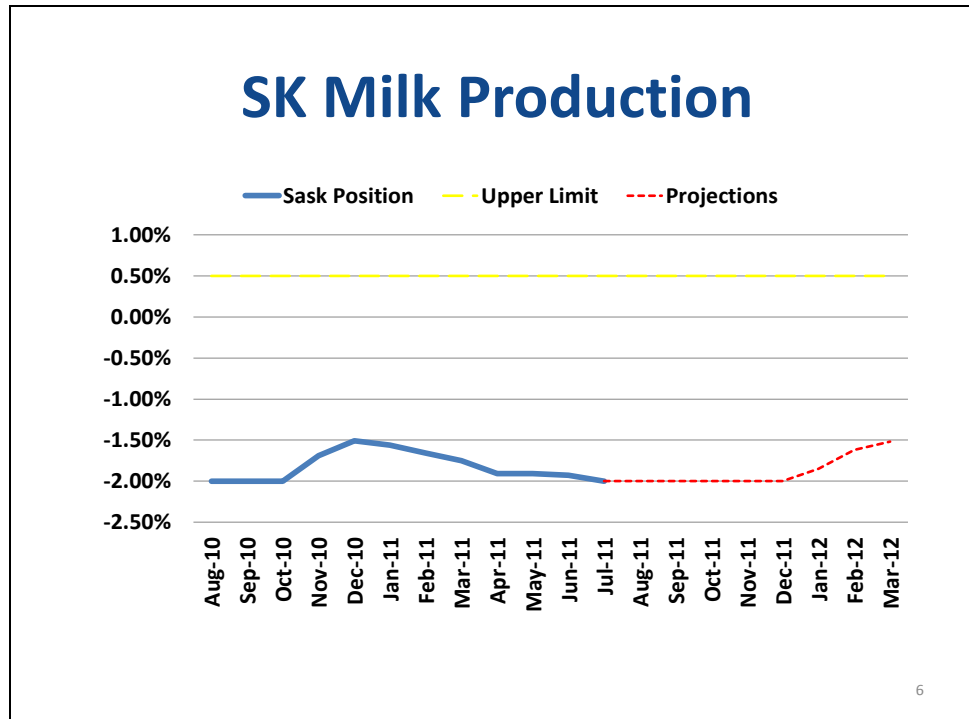
**WEIGHTED AVERAGE COMPONENT TESTS & PRICES July, 2011**

<b>Components</b>	<b>Average Test</b>	<b>Price per kilogram Class 1 to 5</b>
Butterfat	3.6825	\$11.628893
Protein	3.2086	\$8.628893
Other Solids	5.6930	\$1.215826

Based on the average component tests for the province, the average price received was \$77.4316 per hectolitre. **The average butterfat price received per kilogram was \$21.02**

## SASKATCHEWAN MILK POOL RESULTS July, 2011

Milk Sale Revenue	\$ 14,330,311.98
Western Milk Pool	\$ 1,010,415.38
Sample Bags	\$ -12,659.20
Dairy Farmers of Canada Skim Off	\$ -18,225.64
Plant of Last Resort Service	\$ -56,806.87
<b>Total Pool Value</b>	<b>\$ 15,253,035.65</b>



### **FORM DEADLINES TO BE STRICTLY ENFORCED**

Producers, please be reminded of the following deadlines for submitting forms to the Board office. All forms must be 100% complete to be considered. **These deadlines will be strictly enforced by the Board, no exceptions.**

When mailing, faxing or emailing forms to the Board, producers should call the Board office to ensure that their forms have been received prior to the deadline.

1. Private Quota Transfers – forms due by 11:59p.m. on the 6<sup>th</sup> day of each month for an effective date of the 1<sup>st</sup> day of the following month. This deadline also applies to farm name changes and moving to new production facilities.
2. Quota Exchange Bids – forms due by 11:59p.m. on the 6<sup>th</sup> day of each month for an effective date of the 1<sup>st</sup> day of the following month
3. Transfer Credits – forms due by 11:59p.m. on the 20<sup>th</sup> day of each month for an effective date of the 1<sup>st</sup> day of the same month
4. Banking Information Changes – Producers changing bank account information must notify the Board of this change at least 7 days prior to the next producer payment date.

In July, Saskatchewan had a monthly CDC allocation of **725,673 kilograms** of butterfat. In the month of July, Saskatchewan production was **-11,188 kilograms** of butterfat **under** and cumulatively **under** by **-177,787 kilograms** of butterfat. On a percentage basis, Saskatchewan is at **-2.00%** within our CDC allocation flexibility limits based on the Continuous Quota model. The -1.50% lower limit is in effect.

	(1) Monthly Total Production  Kgs bf	(2) Total Monthly CDC Quota Allocation  Kgs bf	(3) Monthly Over or (Under) Production  Kgs bf  col. 1 – 2 = 3	(4) Lower Flexibility Limit <b>(1.5%)</b>  Kgs bf  col. 9 * -1.5%	(5) Upper Flexibility Limit <b>1.0%</b>  Kgs bf  col. 9 *1.0%	(6) Cumulative Over or (Under) Production with limits  Kgs bf	(7) Cumulative Over or (Under) Production with limits  in %  col. 6 / 9	(8) Over Quota or (Lost Production Opportunity)  Kgs bf	(9) Rolling 12 Month Total Quota  Kgs bf
<b>July-10</b>	697,489	704,201	(6,712)	(128,936)	42,979	<b>(138,053)</b>	<b>-1.61%</b>		8,595,753
<b>Aug-10</b>	682,923	717,474	(34,551)	(129,144)	43,048	<b>(172,194)</b>	<b>-2.00%</b>	(410)	8,609,692
<b>Sep-10</b>	673,445	727,727	(54,282)	(129,713)	43,175	<b>(172,699)</b>	<b>-2.00%</b>	(53,777)	8,634,934
<b>Oct-10</b>	694,237	756,826	(62,589)	(129,614)	43,207	<b>(172,830)</b>	<b>-2.00%</b>	(62,458)	8,641,482
<b>Nov-10</b>	686,111	752,717	(66,606)	(130,059)	43,353	<b>(146,520)</b>	<b>-1.69%</b>	(92,915)	8,670,615
<b>Dec-10</b>	731,120	785,901	(54,781)	(130,400)	43,467	<b>(131,008)</b>	<b>-1.51%</b>	(70,294)	8,693,300
<b>Jan-11</b>	742,948	758,126	(15,178)	(130,878)	43,626	<b>(135,861)</b>	<b>-1.56%</b>	(10,324)	8,725,211
<b>Feb-11</b>	673,205	682,398	(9,193)	(131,181)	43,727	<b>(145,054)</b>	<b>-1.66%</b>	0	8,745,397
<b>Mar-11</b>	748,293	757,080	(8,787)	(175,333)	43,833	<b>(153,501)</b>	<b>-1.75%</b>	0	8,766,601
<b>Apr-11</b>	723,139	737,593	(14,454)	(175,933)	43,983	<b>(167,955)</b>	<b>-1.91%</b>	0	8,796,654
<b>May-11</b>	750,663	750,954	(291)	(176,510)	44,127	<b>(168,245)</b>	<b>-1.91%</b>	0	8,825,483
<b>June-11</b>	723,059	725,685	(2,626)	(177,134)	44,283	<b>(170,871)</b>	<b>-1.93%</b>	0	8,656,690
<b>July-11</b>	725,673	736,861	(11,188)	(177,787)	44,447	<b>(177,787)</b>	<b>-2.00%</b>	(4,273)	8,889,342

(1) Monthly Production in Saskatchewan

(2) Total Monthly Quota = Class 1 sales + Monthly MSQ + Carry Forward

(3) Difference between the monthly production (1) and the total monthly quota (2)

(4) The Lower Flexibility Limit is -1.5% of Rolling 12 Month Total Quota (9)

(5) The Upper Flexibility Limit is 1.0% of Rolling 12 Month Total Quota (9)

(6) Previous Month Cumulative Over or (Under) Production + Current Monthly Over or (Under) Production (capped at lower or upper limit if applicable)

(7) Equal to Column (6) expressed as a percentage basis within the flexibility limits

(8) Over Quota or (Lost production opportunity) outside of flexibility limits

(9) Total Monthly CDC Quota Allocation for the previous 12 months

## **DAIRY INFO SEMINAR**

**WHEN:** Thursday, September 29, 2011  
10:00 AM- 3:00 PM

**WHERE:** Brian King Centre, Warman, SK

Short presentations by several researchers covering topics with an aim to help industry be even more efficient.

Researchers will be on hand to talk to producers and answer any questions.

### **College of Agriculture and Bioresources**

New dairy research facility  
The latest in feed management  
Alternate energy feeds to replace barley

### **Western College of Veterinary Medicine**

Forage project update  
Mastitis problems and solutions  
Reproduction and other animal health issues

### **Food Centre**

Potential opportunities in niche market dairy processing

### **Diverse Industry Trade Show**

**\*\*Door prizes\*\***

**Lunch provided**

To facilitate ordering lunch, please confirm your attendance.

**RSVP by September 15, 2011**

to

Deb Haupstein (306) 721-9486 or

[deb.haupstein@saskmilk.ca](mailto:deb.haupstein@saskmilk.ca)

## **FORAGE QUALITY PROJECT REMINDER**

For the producers participating in the Forage Quality Project, please fax or email your July feeding information to Steve Hendrick at (306) 966-7159 or [steve.hendrick@usask.ca](mailto:steve.hendrick@usask.ca) . If you have any questions about this or require another form, please call (306) 966-7062.

## **JOHNE'S DISEASE PROJECT**

Researchers at the U of S and Calgary would like to find Saskatchewan dairy cows with Johne's disease so they can compare strains found across Canada.

To do this they are willing to pay for milk ELISA testing from CanWest DHI for 20 herds in Saskatchewan. Cows that test positive will then have a manure sample taken for culture.

**If you have had positive cows and are interested in this project, please contact Dr. Steve Hendrick at (306) 966-7062 or [steve.hendrick@usask.ca](mailto:steve.hendrick@usask.ca) .**

## **MILK UREA NITROGEN (MUN) TESTING**

Milk Urea Nitrogen (MUN) testing is a tool that can be used by dairy farmers, nutritionists and veterinarians to monitor the protein nutritional status of the dairy herd and identify potential problems in the feeding program.

Monitoring the MUN values of your herd can help you to reduce costs. If your MUN values are high, your herd is possibly wasting feed protein. This translates into overall \$\$'s that are being wasted. Conversely, if the MUN values of your herd are too low, it can limit milk production and milk protein yield.

Commencing September 2011, MUN testing will become a routine component of the weekly compositional testing results. The cost of \$0.30 per test will be incorporated into the lab fees.

If you have any questions or require further information you can contact: Deb Haupstein at (306) 721-9486 or any of your Board members, whose contact information is listed on the last page of this newsletter.

## **QUOTA LISTING SERVICE**

SaskMilk offers a free quota listing service as part of its Newsletter. Anyone wishing to sell or purchase quota and/or cows or miscellaneous dairy equipment is welcome to contact the SaskMilk office at (306) 949-6999. All prices and negotiations will be independent of SaskMilk.

### **Quota &/or Cows wanted to Purchase**

- Pieter and Jan want to purchase smaller and/or larger amounts of quota with cows. Up to 45 head 1<sup>st</sup> and 2<sup>nd</sup> lactation. Up to 14,600 kgs butterfat. Please call (306) 292-5297 or (306) 370-4686 or (306) 329-4686.

- Wanted: Holstein bull calves within 50 mile radius of Pike Lake. Must have had 2 days of colostrum. Contact Nolan Kinzie @ (306) 384-8525
- Quota wanted up to 100 kg of daily quota for mid to late summer. Contact (306) 947-4702 or (306) 221-9083
- Wanted – baby calves one week and older, also some started calves up to 800 lbs. Contact Ralph Lesage @ (204) 745-7917
- Wanted – Dairy Cows or bred heifers. Call anytime/leave message (604) 855-2731 or (306) 867-2176
- Wanted to purchase cows and quota. Contact Ken (306) 229-4591
- Holstein bull calf buyer serving Saskatoon and area. Competitive pricing and bi-weekly pickup. Call Dave Neels (403) 635-1415.

### Quota & Cows for Sale

- Purebred Holstein breeding bulls for sale. Sired by Shottle, Sanchez, Atwood, Superstition and Fever. Ready for cows or heifers with many to choose from. Contact Art Pruiam at (306) 222-8455.
- Open and bred heifers for sale. Contact Sheldon Peifer @ (306) 862-7140
- Cows and quota for sale. Contact George @ (306) 548-4711
- For sale – 51.84 kgs butterfat quota and cows. Contact SaskRiver Holsteins (306) 225-4385
- **RARE FIND in Saskatchewan!** Going concern dairy within 40 minutes of Saskatoon. 100 cow drive thru free stall barn with double 3 parlor. 119.21 kg daily quota. 633 acres deeded with 80 acres of lease all in a block. 200 gallon per minute well with reverse osmosis system that supplies house, trailers, barn, corrals and parlor. Includes all buildings, livestock, dairy equipment and farm equipment. Price \$5,590,000. For more details call Wes Lehmann (306) 232-7725; Brian Roth (306) 232-7784 or Rosthern Agencies (306) 232-5525.
- For sale - Rivercrest Land & Cattle: Dairy Cows for sale. Fresh and springers. Registered or Grades. Can fill any order for any amount. Call Tom @ cell (306) 220-0498 or farm (306) 225-4423.
- For sale - Breeding bulls available from high producing Vg/Ex dams. Call Johan de Haan @ Ostara Holsteins Ltd. (306) 778-3992 or (306) 750-7273.

### Equipment for Sale

- One complete Robivec Vanguard 380 Round Bale Processor with conveyors 6 x 10 paddle mixer, Electric 424 Weaverline silage cart + deluxe control panel 3/Ph. Contact Ken Lischka (306) 487-2672.



- Renn Feedmixer 1316 Dairymaster; J.D. 5830 Forage harvester with corn header. Contact Ben at Hillcrest Colony (306) 220-0187.
- For sale: Houle Electromix – 10 ft. agitator – less motor and pulley. Completely rebuilt. Contact Bruce Loveridge @ (306) 697-3417.
- New Dairymaster Parts available. Grain tank, auger and hydraulics for bale handler. Call Johan de Haan @ Ostara Holsteins Ltd. (306) 778-3992 or (306) 750-7273.
- 3000 gallon Mueller HiPerform milk tank with cooling condensers and compressor. Contact Holstein Haven Ltd. (306) 228-2921 or (306) 228-3846.
- Alfa Laval Agri Maestro Double ten milking parlor made for double seven at present. Contact Holstein Haven Ltd. (306) 228-2921 or (306) 228-3846.
- Like new Knight Reel – Auggie 3250 Stationary Feed Mixer with 15' Conveyer & Electronic Scale – Phone (306) 280-6408
- - manure dumplids 4' x 8' - \$400 each  
 - 1 – 2,000 imp. gal poly water tank - \$500  
 - 160 cozy cow mattresses 64" - \$25 each c/w heavy duty cover  
 - various swing gates 4 and 5 bar, 10 to 14 ft.  
 Call Frans @ (306) 826-5776 – home or (306) 823-7262 – Cell
- 2000 U.S. Gallon Alfa-Laval Milk Tank with cooling condensers and compressors. Contact Ferch Farms (306) 736-2205.
- Dairy Equipment for Sale: 1 18" x 10' belt conveyer; 6 Waikato milk meters; 6 Delaval milk machines with vacuum pulsators; Delaval vacuum pump with 7.5 hp motor. Contact Lloyd Sawatzky, Saskatoon, SK Phone (306) 239-4818. Cell (306) 281-2247.
- Harvestore, Goliath and Hercules unloaders; 6 Tru test milk meters; Surge Electrobrain parts; Mueller tank parts. Contact Leonard Blocka (306) 764-8439 or cell (306) 960-6608.
- 16 Waikato milk meters \$250 each; 5,000 gallon new Delaval bulk tank, made in U.S.A. \$50,000. Contact Corman Holsteins (306) 933-4608

### **Feed For Sale**

- Large round straw bales. Hague area. Can deliver. Contact Mel Foth (306) 232-3462.
- Pure Alfalfa hay for sale. 2010 crop – no rain. Protein 18.8 (Winnipeg test). Organic crop. Wt. average 1,650 lbs. Phone (403) 803-9117.
- 445 Alfalfa Brome Bales \$60.00/ton – excellent quality; 347 medium quality \$40/ton; 175 poor quality \$20/ton. Phone Wayne (306) 847-4450 (home) or (306) 963-7792 (cell). Bales are located at Liberty, SK.

- Hay for sale: Alfalfa or alfalfa/grass...3,000 round bales. Contact Simon Mandel (403) 664-9525.
- 155 hard core 1000 lb bales of 95% Alfalfa for sale. 3<sup>rd</sup> year crop, no chemicals used. A bit rich for most horses and meat cattle. Good for dairy cows. Located in Bulyea, 1 hour north of Regina. Can arrange for loading. Contact Brenda @ (306) 725-3367.
- For sale: 70 second cut Alfalfa round bales. Net wrapped, no rain, 19.9 protein 1650 lbs. Call (306) 948-2395 Biggar, Saskatchewan.
- Alfalfa for sale. Contact Ron (306) 477-2570 or Ken (306) 374-8980.
- All Large square bales: Flax (awesome for wind break); Canola straw and Greenfeed. Call Jake Boot (306) 867-9926 or (306) 867-3899.
- 2<sup>nd</sup> cut alfalfa round bales, net wrap. Est. 1400 lbs.; Analysis available; Protein 19.76%. Phone or fax (306) 228-3727; Unity, SK
- 6 quarters of hay/alfalfa available for long-term contract – you specify the preferred mix and handling. Ten minutes north of Estevan (306) 634-4382.
- 134 top quality 2<sup>nd</sup> cut alfalfa hay bales, very clean, all leaves intact. Call for more info. Taking offers (306) 276-2003 Nipawin
- Dairy Quality Hay 4 Sale – delivered. Contact Dale @ (204) 638-5581. Dauphin, Manitoba.
- 50 Acres Greenfeed barley for sale in Bellevue area (63 day barley seeded July 5). Fields are clean. Can sell standing or baled. Taking offers. Contact Andy Grenier at Home: (306) 423-5682 or Cell: (306) 233-7835.

### Miscellaneous

- **KLOK HOOFF CARE** is now serving southern Sask. Trained and certified at the Dairyland Hoof Care Institute and again at Iowa State University Vet School! Competitive rates! Contact William Klok @ (403) 894-9587 or [klokhoofcare@gmail.com](mailto:klokhoofcare@gmail.com)
- Hoof Care Trimming. Modern one of a kind trimming chute. Cattle, horses, donkeys, llamas. 22 years trimming experience. Box 35, Moose Jaw, SK. Telephone (306) 694-4234; cell: (306) 631-8013.

### Miscellaneous - Wanted to Purchase

- Used Nasco breeding wheel. Contact El-Nell Farms Ltd., Darren Haupstein @ (306) 842-5655
- Wanted: 300-400 gallon used bulk tank. Call Harvey (306) 842-4701

- Milk Cooling Compressors or bulk tank with milk cooling compressors. Contact Darcy Loewen @ (306) 493-8201 or (306) 493-7631.
- Used bulk tanks, all sizes. 300-600 preferred. Abe Buhr, 18 Westcott Bay, Brandon, Manitoba R7B 2V6 Phone (204) 727-3074.

**FREQUENTLY ASKED QUESTIONS**

*What is the maximum amount of transfer credits that I can transfer out in a month?*

The maximum transfer credits a producer can transfer out in a month are equal to what the producer’s cumulative under position was in the previous month. You can only transfer out to a cumulative position of zero credits.

*What is the maximum amount of transfer credits that I can transfer in?*

There is no limit to the amount of credits that can be transferred in within a rolling 12 month period. The only limit when transferring in credits would be to not drop below the -30 credit day limit (-20 credit days effective the end of November, 2010) at the end of each month or you will have lost the opportunity to carry-forward those credits to produce that milk in the future.

**SASKMILK BOARD OF DIRECTORS**

	<u>PHONE</u>	<u>EMAIL</u>
Blaine McLeod - Chair	(306) 756-2775	<a href="mailto:rb.mcleod@sasktel.net">rb.mcleod@sasktel.net</a>
Melvin Foth – Vice Chair	(306) 225-4678	<a href="mailto:fvl@sasktel.net">fvl@sasktel.net</a>
David Entz	(306) 741-0632	<a href="mailto:davidentz3662@gmail.com">davidentz3662@gmail.com</a>
Jack Ford	(306) 328-4700	<a href="mailto:jackford@sasktel.net">jackford@sasktel.net</a>
Jason Wildeboer	(306) 249-4358	<a href="mailto:skunkhollow@yourlink.ca">skunkhollow@yourlink.ca</a>
Isaac Klassen	(306) 249-4435	<a href="mailto:isaac00@sasktel.net">isaac00@sasktel.net</a>
Jim Ross	(306) 697-2232	<a href="mailto:jimleeholsteins@sasktel.net">jimleeholsteins@sasktel.net</a>
Juliann Lindenbach	(306) 771-2776	<a href="mailto:robella@sasktel.net">robella@sasktel.net</a>
Sheldon Peifer	(306) 862-9470	<a href="mailto:dspeifer@sasktel.net">dspeifer@sasktel.net</a>

For further information, please contact the SaskMilk office.  
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